

16 October 2026

RCEP General Review
Regional Trade Agreements Division
Department of Foreign Affairs and Trade
RG Casey Building, John McEwen Crescent
BARTON ACT 0221

Via email: RCEP@dfat.gov.au

RE: RCEP General Review

Dear Sir/Madam

Grain Trade Australia (GTA) welcomes the opportunity to provide a submission to the Regional Comprehensive Economic Partnership (RCEP) General Review. This is a very significant agreement covering key trading partners across ASEAN, China, Japan, New Zealand, and South Korea.

1. Executive Summary

Grain Trade Australia (GTA) supports and promotes:

- A balanced and focussed joint industry and Government approach to international trade.
- Trade and economic partnership agreements such as RCEP provide mechanisms to gain and improve market access.
- Enhanced technical dialogue to address the Non-Tariff Measures (NTMs) that distort markets and reduce efficiency by increasing costs and risks for exporters and importers.
- Strengthened Sanitary and Phytosanitary (SPS) and regulatory transparency mechanisms.
- Recognition that trades competitiveness also depends on supply chain efficiency.

GTA believes this general review provides an opportunity to modernise and enhance the effectiveness of RCEP and to address emerging challenges and opportunities.

2. Grain Trade Australia (GTA)

GTA is the leading post-farm gate industry association in the Australian grain sector, representing over 295 member organisations across trading, storage, handling, processing, and logistics.

GTA's core purpose is to **facilitate efficient, transparent, and competitive grain trade**, domestically and internationally. This is achieved through:

- An industry-managed framework including the **Grain Industry Code of Practice**, endorsed by the Department of Agriculture, Fisheries and Forestry (DAFF)
- Dispute Resolution services and supply chain assurance frameworks
- Trade and market access advocacy
- International engagement through the **International Grain Trade Coalition (IGTC)**, where GTA currently holds the Presidency.

A list of GTA Members is attached.

3. The Grain Industry

The Australian grain sector is one of Australia's largest and trade exposed agricultural industries, exporting over 70 per cent of production in a normal season. In 2025/26, grain production is forecast to total approximately **70.5 million tonnes**, with exports of **48.8 million tonnes**, valued at **\$22.8 billion** (ABARES, 2025).

The grain industry:

- Underpins other key agricultural and manufacturing sectors, including meat, livestock, pork, poultry, brewing, food processing, and aquaculture.
- Is a critical contributor to food security and economic stability in the Asia-Pacific region; and
- Operates in highly competitive, price-taking global markets

Global population growth and rising incomes are leading to increased demand for food and thus, productivity growth — rather than expansion of resource use — is essential. The United Nations Food & Agriculture Organisation (FAO) estimates global food production must increase by **50 per cent by 2050 than it produced in 2012**, (FAO, 2021).

While farm-level innovation has been a key driver of productivity, Australia's ability to meet this increasing demand competitively will also require continued development of **efficient supply chains and conducive policy settings**.

RCEP covers many of the Australian grain industry's key markets which are generally experiencing increasing population and income growth resulting in increased demand for protein. This is driving increased demand for food and feed grains.

RCEP and Australia's bilateral trade agreements provide preferential access for many Australian grain exports, including zero or reduced tariffs in a range of markets. However, access varies by commodity, destination and agreement, and restrictions remain for some unprocessed grains as well as processed products, including tariffs, quotas and associated import arrangements. Therefore, despite this tariff reform, there has been an increase in non-tariff measures and implementation issues in some markets that have limited opportunities.

4.0 Unlocking Opportunities through regional trade

Opportunities for trade will be enhanced where there is mutual benefit for all trading partners. Australia's trade approach has focused on building strategic partnerships founded on mutual benefit. There is further scope to strengthen these partnerships by improving understanding of how trade can support our trading partners' economic resilience and food security ambitions.

International agricultural trade operates within both economic and political frameworks. While market forces drive trade flows, importing country policies can significantly influence outcomes by limiting market access; and increasing transaction costs and commercial risk. These distortions ultimately impose economic and opportunity costs on producers and consumers.

Trade-distorting Non-Tariff Measures (NTMs) are often difficult for exporters to address individually. Regional trade agreements provide structured mechanisms for Governments and industry to jointly manage and mitigate these risks. While trade agreements do not specifically address NTMs they provide the opportunity for improved dialogue, transparency and technical engagement.

GTA and the Australian grain industry place high importance on effective trade agreements which have effectively removed tariffs on most grains across key markets and have a long history of working collaboratively with Government to maximise their value.

GTA supports:

1. A balanced and strategic trade policy framework that supports the needs of the grain sector.
2. A coordinated industry–Government approach to address trade policy and regulatory actions that distort markets.
3. Focus on bilateral, regional and multilateral agreements that reinforce a rules-based trading environment.
4. Technical dialogue and agreement-based mechanisms as practical tools to address NTMs and improve trade facilitation.
5. Trade agreements that deliver commercially meaningful market access and support market diversification.
6. Recognition that competitiveness depends not only on trade outcomes but also on supply chain efficiency and productivity.

FTAs are important instruments; however, their value depends on effective implementation, ongoing technical engagement, and a whole-of-system approach to competitiveness.

6.0 RCEP performance and future priorities

The Australian grain industry operates in a highly competitive, efficient and transparent global commodity market. Free/regional Trade Agreements that align with genuine supply and demand dynamics can remove trade impediments and support sustainable market development.

As noted, Australian grains generally experience zero or very low tariffs, however, these benefits can be hindered by increasing non-tariff measures and regulatory barriers. GTA submissions to the IA-CEPA, CHAFTA and SEA FTA Modernisation reviews earlier this year highlighted some specific issues in implementation of FTAs, transparency and need for stronger rules in areas such as customs procedures, quarantine and technical standards to address NTMs.

Regional trade agreements such as RCEP play an important role in promoting harmonisation of approaches across regions/markets and provide an important framework for trade that can deliver benefits through:

- continuing to focus on improving market access,
- reducing the impact of NTMs, and
- fostering tariff reductions.

GTA believes addressing NTMs that are acting as impediments and barriers to efficient trade must be a priority of current and future trade policy.

While it should be noted that many NTMs serve legitimate purposes (such as protecting human, animal and plant health and the environment), some NTMs can impose trade barriers when applied in a manner that is not consistent with the principle that they should be no more trade-restrictive than necessary to meet a legitimate objective. NTMs have long been used by governments as policy and trade regulatory tools and have the scope to significantly increase the costs and risks of trade and impact on trade opportunities.

GTA has been a strong advocate in seeking to minimise the impact and disruption NTMs have on Australian exporters. Working with industry and the Department of Agriculture, Forestry & Fisheries (DAFF) GTA facilitated the production of a report on the impact NTMs have on the Australian grain industry. Industry and government must take up the challenge as further work is required in minimising the impact of NTMs in existing and future markets. This requires a joint effort of industry and government working in tandem to address and mitigate the impact of NTMs.

7.0 Priority implementation outcomes

GTA encourages the review to strengthen practical implementation of RCEP through:

- A mechanism to record, track and prioritise impactful grain-related NTMs, with clear responsibilities and reporting on progress.
- Timely notification of material changes to import requirements and practical transition arrangements, consistent with legitimate regulatory objectives.
- Measurable progress on the acceptance and interoperability of electronic phytosanitary certificates and other trade documentation.

8.0 Areas for modernisation of RCEP

There has been considerable development in the trade environment since RCEP was signed and there are a range of areas where the agreement could be modernised and enhanced.

There is opportunity to create a more trade facilitative environment through creating a greater understanding of the mutual benefit of trade to support importing countries self-sufficiency and/or food security ambitions and support economic resilience. This would demonstrate that Australian imports will complement rather than displace local production and improve the productivity of local livestock and food processing industries that will support both domestic food security and export of value-added products.

Key areas where GTA believes that RCEP could be modernised for the benefit of both parties are:

- Sustainability – there is increasing incorporation of sustainability references in trade agreements, however this can present challenges for the grain industry, in particular, where one country attempts to impose their standards and practices on another without recognising the unique and/or different characteristics of the environments in which each party operates i.e. one size does not fit all. Further, when importing countries apply their environmental requirements to producers in exporting countries, these can be discriminatory and burdensome and add complexity to the regulatory landscape, increasing compliance costs for businesses and be of no commercial value. The International Grain Trade Coalition¹ (IGTC) has developed a set of principles (attached) which can inform trade agreements.
 - Seed innovation – these tools are rapidly evolving, and it is important that trade agreements reflect, facilitate and support ongoing innovation. Seed innovation has the potential to deliver global benefits in terms of resource use, food security, climate change and sustainable and resilient food systems. However, the grain trade needs regulatory pathways that are workable and do not create unnecessary risks and trade barriers. Clear and predictable import policies for grain are critical. Genome-edited crops are currently subject to pre-market requirements in some jurisdictions, and voluntary processes in others. Importers and exporters are increasingly expected to understand and navigate these frameworks. There is an opportunity to build in principles that enable import policies and procedures for grain that are:
 - transparent,
 - science-based, and
 - aligned with international trade commitments,
 - while also being achievable by grain traders.
 - A regional trade agreement such as RCEP also provides the opportunity to promote regional harmonisation which will be critical in areas such as market access for genome-edited crops. RCEP members form one of the world's largest importers of bulk grains and oilseeds and can also be significant exporters e.g. rice. Without clear, harmonised frameworks, RCEP economies could experience trade disruptions in imported or exported commodities.
- Digitalisation - The use of e-certificates has demonstrated benefits in the efficiency of SPS compliance verification processes time and cost and potentially reducing the risk of fraud. A modernised FTA should promote the use of e-phyto and other digital documentation.

9.0 Supply chain investment for competitiveness and growth

Australia's grain industry relies on more than market access—its long-term success depends on an efficient, competitive supply chain. GTA's strategy, [Modernising the Grain Supply Chain](#), outlines how industry and government can work together to boost productivity, reduce costs, and maintain Australia's global competitiveness.

Global competition is intensifying. Processors and consumers are increasingly sourcing grain from cheaper origins and using technology to maximise efficiency, putting pressure on margins at both farm and supply chain levels.

The Australian supply chain is evolving from a historically consolidated model into a dynamic network of on-farm, commercial, and container storage operators, along with new ports and logistical services. This distributed model creates opportunities for growers and businesses to capture more post-farm-gate value—but it also requires guidance, coordination, and pre-competitive cooperation to maintain Australia's strong reputation in global markets.

¹ IGTC is a coalition of organisations and stakeholders committed to promoting a predictable, rules-based global trading environment for grains, oilseeds, pulses, and derived products. By working with governments, international organisations, and supply chain partners, IGTC supports practical, trade-facilitating policies that ensure a reliable supply of grain and contribute to global food security. With members across six continents, IGTC brings a trusted voice and industry expertise to issues of shared interest, supporting science-based, risk-proportionate policies and regulations for the global grain trade. IGTC works to advance trade-facilitating international standards and practices to support global food security. GTA is an active member of the IGTC.

Trade is essential, but supply chain efficiency is equally critical. Government policy that strengthens infrastructure, investment, and innovation across the supply chain will be key to sustaining competitiveness and maximising economic value for the Australian grain industry.

10.0 Conclusion

GTA is very supportive of RCEP to strengthen trade and economic ties with key trading partners and as a mechanism to promote harmonisation of regulation.

Market access will be maximised through active, ongoing collaboration between Government and industry, effective implementation of agreements, and sustained reform of both tariff and non-tariff barriers.

It is also important to recognise that the economic value of Australian industry depends on more than trade alone. Competitive advantage and value are also driven by efficient, modern supply chains. Collaboration between Government and industry is critical to boost productivity, reduce costs across the grain value chain, and maintain Australia's hard-earned global reputation for high-quality grain.

Thank you for this opportunity to comment. Please do not hesitate to contact GTA at any stage to discuss further.

Yours faithfully,



Pat O'Shannassy
CEO, Grain Trade Australia

Annex 1 – List of GTA Members
Annex 2 – IGTC Principles

Member Type	Member Level	Account Name	Primary Contact	Website
Ordinary Member	A1	Bunge Australia	Stephen Bennett	https://www.bunge.com/Australia
		CBH Group	Ben Macnamara	www.cbh.com.au
		GrainCorp Australia	Robert Spurway	www.graincorp.com.au
			3	
	A3	Cargill Australia	Zsolt Kocza	www.cargill.com.au
			1	
	A4	ADM Trading Australia	Darryl Borlase	www.adm.com
		Louis Dreyfus Company	David Johnson	www ldc.com
			2	
	B1	Arrow Commodities	Dom Vanzella	www.arrowcom.com.au
		Australian Grain Export Pty Ltd	Tim Martin	www.australiangrainexport.com.au
		CHS Broadbent	Steve Broadbent	www.broadbentgrain.com.au
		George Weston Foods	Michael Schmidt	www.gwf.com.au
		Manildra Group	Peter Sloan	www.manildra.com.au
		Riordan Grain Services	Jim Riordan	www.riordangrains.com.au
			6	
	B2	Centre State Exports	Nick Lange	www.centrestateexports.com.au
		Inghams Enterprises Pty Ltd	Matthew Clarke	www.ingham.com.au
		J K International Pty Ltd	Sandeep Mohan	www.jki.com.au
		Ridley Agriproducts	Reagan Stroud	www.agriproducts.com.au
		Riverina (Australia)	Jon Mulally	www.riverina.com.au
		Wilmar Trading (Australia) Pty Ltd	Matt Albion	www.wilmargavilon.com
			6	
	B3	Allied Pinnacle	Brett Duczmal	www.alliedmills.com.au
		Brahman Commodities	Michael Aikman	www.brahmancommodities.com.au
		Cofco International Australia	Sarah Pan	www.cofcointernational.com
		Demeter Grains	Barry Mansfield	www.demetergrains.com.au
		K M & W M Kelly & Sons	Matt Kelly	www.kellygrains.com.au
		Quadra Commodities	Robin Cassar	www.quadra.com
		Qube Logistics (SB) Pty Ltd (T/A Qube Agri)	Jeremy Brown	www.qube.com.au
		Robinson Grain Trading	Adam Robinson	www.robinsongrain.com.au
			8	
	C1	Agracom	Joe Hallman	www.agracom.com.au
		AgRisk (Market Check)	Brett Stevenson	www.marketcheck.com.au
		AGT Foods Australia	Michael Brittain	www.agtfoods.com/australia
		Altora Ag	David Dore	www.altoraag.com.au
		Associated Grain T/A Agrocorp Processing Australia	Russell Darbey	www.agrocorp.com.au
		Australian Food & Fibre Processing	Peter Webb	www.australianfoodandfibre.com.au
		Australian Fresh Milk Holdings (AFMH)	Jill Smith	www.afmh.com.au
		Blairs Produce Company	Sean Blair	crt.com.au/store/blairs-produce-company/
		Castlegate James Australasia Pty Ltd	Kevin O'Brien	www.castlegatejames.com.au
		COPRICE	Kirsty Cutter	www.coprice.com.au
		Darwalla Milling Co Pty Ltd	Gary Heidenreich	www.darwalla.com.au
		DDT Holdings	Rajeev Saraff	www.ddtholdings.com.au
		Deckert Group Pty Ltd	Chris Deckert	www.deckerts.com.au
		Esperance Quality Grains Pty Ltd	Neil Wandel	www.esperancequalitygrains.com
		Fletcher International Exports	Joe Masters	www.fletchint.com.au
		Fodder Link Pty Ltd	Cameron Angel	www.fodderlink.com.au
		Hanlon Enterprises	Chris Coates	www.hanlonenterprises.com.au
		Hay Australia	Nicole Hawker	www.hayaustralia.com.au
		Hazeldenes Chicken Farm	Angus Forbes	www.hazeldenes.com.au
		IGH Commodities	Brad Bryant	www.igh.net.au
		Inari Australia	Karan Singh	www.inariaustralia.com.au
		Irwin Stockfeeds	Bryan Irwin	www.irwinstockfeeds.com.au
		Itochu Australia Ltd	Nick Poutney	www.itochu.com.au
		JBS Pork Australia Pty Ltd	Andrew Philpotts	www.rivalea.com.au
		Jerilderie Grain Storage & Handling	Tyler Caddy	www.jgsh.com.au
		Laucke Flour Mills Pty Ltd	David Harris	www.laucke.com.au
		Lawson Grains	John Marshall	www.lawsongrains.com
		LPC Trading Pty Ltd	Simon Langfield	www.lpc trading.com.au
		Malteurop Australia Pty Ltd	Eric Fisher	www.malteurop.com/en/australia
		MC Croker	Jason McPherson	www.crokergrain.com.au
		MSM Milling Pty Ltd	Peter MacSmith	www.msmmilling.com.au
		Namoi Cotton Ltd	Nathan Hunter	www.namoicotton.com.au
		Pentarch Agricultural Pty Ltd	Simon Yuncken	https://pentarchagricultural.com.au/
		Premium Grain Handlers Pty Ltd	Jackson Morris	www.pgh.com.au
		Queensland Cotton Corporation	Ashish Govil	www.qcotton.com.au
		Reid Stockfeeds Pty Ltd	Ian Reid	www.reidstockfeeds.com.au
		Rex James Stockfeed	Natasha Davies	www.jamesstockfeed.com.au
		Riverina Oils & Bioenergy	Krissy Campbell	www.riverinaoils.com
		SunPork Consolidated Pty Ltd	Mark Young	www.sunporkgroup.com.au
		Thompson & Redwood Pty Ltd	Stephen Lamond	https://thompsonandredwood.com.au/
		TSS Grain (Tasmanian Stockfeed Services)	Trevor Macleod	www.tasstockfeed.com.au
		Unigrain Pty Ltd	Ervin Leong	www.unigrain.com.au
		Viridis Ag	Chris Reeves	www.viridisag.com
		W B Hunter Pty Ltd	Stewart Coombes	www.wbhunter.com.au
		Wilken Grain	Richard Wilken	www.wilkens.com.au
		Woods Grain Pty Ltd	Bruce Woods	www.woodsgrain.com.au
		Yenda Prods Grain Pty Ltd	Craig Bartram	https://www.yendaprods.com.au/
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	C2	Access Grain Pty Ltd	Wade Humphries	www.accessgrain.com.au
		Adams Australia Pty Ltd	Ian Mack	www.adamsaustralia.com.au
		Aditi UVG	Harshad Kale	www.aditiuvg.com
		Aditya Birla Global Trading (Australia)	Surya Jain	www.abgtrading.com
		Advantage Grain Pty Ltd	Chris Nikolaou	www.advantagegrain.com.au

Ag Connex Pty Ltd	Geoff Barker	www.agconnex.com.au
Agmark Commodities	Richard Alcorn	www.agmark.com.au
Agri Om Australia Pty Ltd	Kishore Bulchandani	www.agriom.com.au
Alliance Grains	Luke Walker	www.alliancegrains.com.au
Arya Pulses Australia Pty Ltd	Aravindhan Ravindraraj	www.aryapulses.com.au
A T Waterfield & Son Pty Ltd	Brad Waterfield	linkedin.com/in/brad-waterfield-8767869b
Australian Choice Exports Pty Ltd	James Hunt	www.australianchoiceexports.com.au
Australian Country Choice Feedlots	Brad Taylor	https://www.accbeef.net.au/
Australian Grain Storage	Matt Bailey	www.sunrice.com.au
Australian Growers Direct Pty Ltd	Tyrone Stowers	www.ausgrowersdirect.com.au
Australian Mungbean Company Pty Ltd	Damien White	www.australianmungbean.com.au
A W Vater & Co	Kim Vater	www.vater.com.au
Baker Grain	Richard Baker	www.bakergrain.com.au
Ballarat Grain	Ashley Haase	
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Broun & Co Pty Ltd	Charles Coventry	www.brounandco.com.au
C & S Trading Pty Ltd	Craig Scholz	www.scholzsbh.com.au
Carpendale Agri Pty Ltd	Wylie Wettenhall	www.carpendale.com.au
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CHA Pacific Pty Ltd	Peng Yang	http://www.chapacific.com.au/
Chester Commodities	Richard Black	www.chestercommodities.com.au
C K Tremlett Pty Ltd	Andrew Tremlett	linkedin.com/in/andrew-tremlett-36a06385
CL Commodities	Robert Lean	www.clcommodities.com.au
Coorow Seeds	Brian Pover	www.coorowseeds.com.au
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Cory Johnston (Aust) Pty Ltd	Alicia Dolan	www.coryjohnston.com.au
Direct Commodities	Hamish Robertson	www.directcommodities.com.au
DSL Pacific	Mohammad Kamruzzaman	https://www.dslpacific.com/
East Coast Stockfeeds	Stuart Dolden	www.ecsf.com.au
Ellerslie Free Range Farms Pty Ltd	Maria Sue-Tin	https://www.ellersliefarms.com.au/
ETG Processing Pty Ltd T/A Wimpak	Brock Tait	www.wimpak.com.au
Excel Farms	Nicholas Paterson	www.excelfarms.com.au
Export Import Australia	Dhanesh Kumar	www.exportimportaustralia.com.au
Export Trading Group Australia Pty Ltd	Cassandra Tipler	www.etgworld.com
Fanmac Logistics Pty Ltd	Chris Fanning	www.fanmacag.com.au
Feed Central Pty Ltd	Tim Ford	www.feedcentral.com.au
Findlays Barellan	Neil Findlay	www.findlay.world/about-us
Frey Commodities Australia	Campbell May	freycommodities.com
Gold Star International Pty Ltd	Abhishek Kotkar	www.goldstarinternational.com.au
Grainforce Pty Ltd	Stella Larnach	www.grainforce.com
Grain Link WA Pty Ltd	Andrew Goyder	www.grainlink.com.au
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Jatlee Australia	Sunil Kumar	www.jatleecorp.com
JH Grain Pty Ltd	Geoff Zhou	www.jhgrain.com.au
Kangaroo Island Pure Grain	Emma Tonkin	www.kipuregrain.com
KB Agri Services Pty Ltd	Karl Bliss	linkedin.com/in/karl-bliss-916bb679
Kennett Rural Services Pty Ltd	Andrew Kennett	www.kennetrural.com.au
Lachlan Commodities Pty Ltd	Tony Cogswell	www.lachlancommodities.com
Lane Grain Pty Ltd	Garry Lane	linkedin.com/in/gary-lane-82635b88
Mahonys Transport Services	Luke Mahony	https://www.mahonystransport.com.au
Mallon AgCommodities	Blake Mallon	mallonag.com.au
Mandala Trading	Jayjeev Saraff	www.mandalatrading.com.au
Marina Commodities (Australia)	Palwinder Singh	www.marinacommodities.com
Max Grains Pty Ltd	Jack Fahy	www.maxgrains.com.au
Mckenzie Ag Services	Lachlan Mckenzie	www.mckenzieag.com.au
McNaughts Grain & Fertilizer Pty Ltd	Daniel Mcnaught	www.mcnaughts.com
Melaluka Trading Pty Ltd	Simon Pritchard	www.melalukatradng.com.au
Mellco Pty Ltd	Steve Mellington	www.mellco.com.au
Nandaly Grain Co-Operative	Jon Bucknall	www.nandalyco-op.com.au
Network Grains Pty Ltd	Craig Dennis	www.networkgrains.com.au
Norco	Michael Hampton	https://www.norco.com.au/agrisolutions/grain-team.php
Origin Grain Pty Ltd	Marcus Currie	www.origingrain.com
Outlook Commodities	Dominic Hogan	https://facebook.com/Outlookcommodities
Pacific Global Sprouts Pty Ltd	Prashant Kewlani	www.pacificglobalsprouts.com
Parkinson Bros	Rohan Parkinson	linkedin.com/in/rohan-parkinson-a76a761b4
PB Seeds	Peter Blair	www.pbseeds.com.au
Pearson's Grain	Darren Pearson	www.pearsonsgroup.com.au
Peters Commodities	Michael Oxley	www.petcom.com.au
Pinnacle Grains Pty Ltd	Sonal Vij	www.pinnaclegrains.com.au
QS Commodities Pty Ltd	Nick Slipper	www.qscommodities.com
RP Grain Pty Ltd	Gordon Pulham	randpcarriers.com.au/r-p-grains
Rural Logic (Aust) Pty Ltd	Michael Wood	www.rurallogic.com.au
Shannon Bros Bulk Storage Pty Ltd	Clayton Shannon	www.shannonbros.com.au
Silo Bag Grain (NSW QLD) Pty Ltd	Lesley Kilby	www.silobaggrain.com.au
Societa Cofica	Dia Ram Sharma	www.societacofica.com.au
Southern Grain Pty Ltd	Tim Gross	www.southernstockfeeds.com.au
Southern Grain Storage Pty Ltd	Campbell Brumby	www.southerngrains.com.au
Spagrimon Australia	Jiger Kotecha	www.spagrimon.com.au
Standard Commodities Australia Pty Ltd	Elizabeth Bozinoska	www.stancom.com.au
Sudima Australia	James Garvey	www.sudima.com
Sun Euro Australia	Tarun Saxena	www.suneuro.com.au
Tamma Grains Australia Pty Ltd	Kim Packer	www.tammagrains.com.au
Tasman Agri	Stuart Clarke	https://www.tasmanagri.com.au/
TLL Business Services	John Wang	
TRC International	Yohan Goonetilleke	www.trcglobal.com.my
Ulupna Pastoral Co Pty Ltd	Carly-Lee Perkins	www.ulupna.com.au
Ulusoy Asia Pacific	Muhammet Genc	www.ulusoyflour.com

Transport Operator		Universal Commodity Management	Tim Dean	www.commoditymanagement.com.au
		Ward McKenzie	Greg Howe	www.mckenziefoods.com.au
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		Watsons Bulk	Joel Watson	www.wbl.net.au
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		Wycheproof Grain Handling	Jordan Matthews	www.wychegrain.com.au
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		Crawfords Freightlines Pty Ltd	James Baker	www.crawfordsfreightlines.com.au
		Gehrke Grains & Transport Pty Ltd	Julian Gehrke	www.gehrke.com.au
		Pacific National (NSW) Pty Ltd	Ivan McLeod	www.pacificnational.com.au
Broker		SEAWAY Intermodal Pty Ltd	Bikash Ram	www.seawayintermodal.com.au
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	Medium	Fox Commodities Pty Ltd	Paul Cochrane	www.foxcommodities.com.au
		Grain Brokers Australia	Jeff Winspear	www.grainbrokers.com.au
		Horizon Grain Brokers Pty Ltd	Ash Munro	www.horizongb.com.au
		ICAP Futures (Australia)	Brett Cooper	www.tpicap.com
		Key Agri Services Pty Ltd	Ben Shannon	https://www.keyagri.com.au/
		Pure Grain Network Pty Ltd	Stuart Tighe	www.puregrain.com.au
		Quest Commodities	Jayne Barker	www.questcommodities.com.au
		StoneX Financial	Stefan Meyer	www.intifcstone.com
Corporate			8	
	Sole Operator	A C Grain	Adam Clarke	www.acgrain.com
		Allied Grain Pty Ltd	Angus Wettenhall	www.alliedgrain.com.au
		Cogeser (Australia) Pty Ltd	Robert Luetolf	www.cogeser.com.au
		Farm Tender	Matt Henke	www.farmtender.com.au
		Mallon Commodity Brokering	Ian Mallon	www.mcbrokering.com
		McDonald Pelz Australia	Stuart Richardson	www.mcdonaldpelz.com
		Perkins Commodity Brokers	Craig Perkins	linkedin.com/in/craig-perkins-9a27211a
		Sunrise Commodities	Scott Merson	www.sunrisecommodities.com.au
		Teague Australia Pty Ltd	Tim Teague	www.teague.com.au
Corporate		Wardi Broking	Sam Ward	www.wardi.com.au
		Woodside Commodities Pty Ltd	Hamish Steele-Park	www.woodcomm.com.au
			11	
	Large	ASX	Ian Waddell	www.asx.com.au/grainfutures
		Australian Grain Technologies	Tristan Coram	www.agtbreeding.com.au
		Barrett Burston Malting Co.	Dean Ganino	www.bbmalt.com.au
		BoortMalt Asia Pacific Pty Ltd	Simon Robertson	www.boortmalt.com
		CIS Control Union Australia	Jarred Lions	www.controlunion.com
		Commonwealth Bank of Australia	Annabelle Honner	www.commbank.com.au
		InterGrain	Tress Walmsley	https://www.intergrain.com/
Corporate		NSW Ports (Port Kembla Unit Trust)	Joshua Lawrence	www.nswports.com.au
		Sanitarium Health Food Company	Nathan Bullock	www.sanitarium.com.au
		Symbio Laboratories	Kristian Just	www.symbiolabs.com.au
			10	
	Medium	AgriFood Technology	Somayah (Sam) Yazdkhast	www.agrifood.com.au
		Amspec Australia	Laxmidhar Sahoo	https://www.amspecgroup.com/
		Australian Superintendence Company (ASC)	Andrew Mynn	https://www.asc.co/
		Clear Grain Exchange	Nathan Cattle	www.cleargrain.com.au
		Foss Pacific	Henry Dong	www.foss.com.au
		HFW Australia	Stephen Thompson	www.hfw.com
Corporate		Holding Redlich	Nathan Cecil	www.holdingredlich.com
		Intertek	Debbrah Millard	www.intertek.com
		Mars Petcare Australia (T/A Mars Birdcare)	Kurt Sosinski	www.mars.com.au
		Oldendorff Carriers Melbourne	Allen Dewhirst	www.oldendorff.com
		PSC Griffith Goodall Insurance Brokers	Mandy Gladman	www.pscgib.com.au
		SBA Law	Jeremy Rosenthal	www.sbalaw.com
		SGS Australia	Trent Charlton-Maughan	www.au.sgs.com
		T-Ports	Nathan Kent	www.tports.com
			14	
	Small	Acova Pty Limited	Marcus Ashby	https://www.acova.ai/
Corporate		Advance Trading Australia	Andrew Woodhouse	www.advance-trading.com.au
		AgriDigital	Emma Weston	www.agridigital.io
		Ag Scientia	Lloyd George	www.agscientia.com.au
		AgVise (WA) Pty Ltd	Shane Sander	www.agvise.com.au
		Aperture Ag Pty Ltd	Alex Campbell	www.apertureag.com.au
		Basis Commodities	Chris Whitwell	www.basiscommodities.com
		Bendigo & Adelaide Bank Ltd Agribusiness Insights Pro	Rod Baker	www.bendigobank.com.au/business/industries/agribusiness/agriculture-insights/
		BSM Global	Jason Flemming	www.buysellmove.com
		Cropify	Anna Falkiner	www.cropify.io
		Delta Agribusiness	Michael Parry	www.deltaag.com.au
Corporate		E P Integrated Commodities	Tracey Lehmann	epicbrokers.biz
		Farmanco Marketing Pty Ltd	Don McTaggart	www.farmanco.com.au
		FARMARCO Australia Pty Ltd	Rob Imray	www.farmarco.com.au
		Finesse Solutions	Malcolm Finlayson	malcolm@finessesolutions.com.au
		Flexi Grain Pty Ltd	Jarrod Tonkin	www.flexigrain.com.au
		Futari Grain Technology Services	Leah Petrie	www.futari.com.au
		Goldstar Commodities	Geoff Webb	www.goldstarcommodities.com.au
		Graintec Scientific	Lucas Anstiss	www.graintec.com.au
		Grainx	Judi Morgan	www.grainx.com.au
		Greenoaks Agriculture Pty Ltd	Richard Perkins	www.greenoaksag.com.au
Corporate		Harvestcheck Pty Ltd	Stephen Schumacher	www.harvestcheck.com.au
		IKON Commodities	Ole Houe	www.ikoncommodities.com.au
		Indyn	Rob Martin	www.indyn.net
		Lachstock Consulting	Nick Carracher	www.lachstockconsulting.com.au
		MarketAg Pty Ltd	Richard Vincent	www.marketag.com.au
		McMullen Consulting	Gerard McMullen	www.mcmullengrainagricultural.com
		National Grower Register	Debbie Newmarch	www.ngr.com.au
		Overseas Merchandise Inspection Co Ltd	Masayuki Akiya	www.omcnet.com
		Perten Instruments	Raul Ovelar	www.perten.com
		Pinion Advisory	Chris Heinjus	www.pinionadvisory.com
Corporate		Planfarm Marketing Pty Ltd	Jerome Critch	www.planfarm.com.au

		Priag Marketing Pty Limited	Kevin Schwager	www.priag.com.au
		Rain Agribusiness	Ian Grellman	www.rainag.com.au
		Ramps Ridge Pty Ltd	Ron Harris	www.ravensworthag.com.au
		Saputo Dairy Australia	Ashley Denishensky	www.saputo.com
		SGA Solutions Pty Ltd	David Hudson	linkedin.com/in/david-hudson-8240b913
		Sizer & Cogill (T/A NQ Bulk)	Chris Sizer	www.sizercogill.com.au
		Ten Tigers	Chris Tonkin	www.tentigers.com.au
		TE Storage & Logistics Pty Ltd	Tom Hage	www.testorage.com.au
		TT Club Mutual Insurance	Rhys Richards	www.ttclub.com
		Wattletree Consulting	Joe Righetti	www.wattletree.net.au
		Windarra Grain Storage	Jessica Russ	https://www.facebook.com/p/Windarra-Grain-Storage-Pty-Ltd-61553819494644/
		ZoomAgri	Nicolas Martelli	https://zoomagri.com/en/home/
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Industry Association		Grain Growers Limited (GGL)	Shona Gawel	www.graingrowers.com.au
		Grain Industry Association of WA (GIWA)	Peter Nash	www.giwa.org.au
		Grain Producers Australia Ltd (GPA)	Duncan Bremner	www.grainproducers.com.au
		NSW Farmers Association	Lizzie Sarks	www.nswfarmers.org.au
		Stock Feed Manufacturers' Council of Australia (SFMCA)	Ellen Buckle	www.sfmca.com.au
Merchant Association			5	
		Grain Industry Association of SA (GIASA)	Marie Cunningham	www.giasa.org.au
		Grain Industry Association of VIC (GIAV)	Georgie van Beek	www.giav.com.au
		Grain NSW	Joanne Ware	www.grainnsw.com.au
		Queensland Agricultural Merchants (QAM)	Rob Imray	www.qam.org.au
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Sustainability Principles

For Resilient Supply Chains

Support for Open, Rules-Based Trade

Sustainability policies and regulations that impact trade should comply with existing WTO rules and agreements, particularly regarding non-discrimination, transparency, and predictability. Sustainability measures should not become unintentional barriers to trade or serve protectionist interests.

Outcome-Focused and Science-Based

Sustainability measures should be grounded in recognized science and evidence-based metrics, ensuring there are clear pathways to support climate resilience, emissions reduction and environmental outcomes (e.g. soil, water, air, biodiversity) without adding barriers to trade or hindering innovation.

Protection of Global Food Security

International trade plays an important role in the reliable delivery of nutritious food worldwide. Sustainability measures should not unnecessarily restrict or redirect trade flows in ways that could undermine food security or limit access to essential agricultural products.

No One-Size-Fits-All Requirements

Sustainability policies should acknowledge that diverse environmental, climatic, and resource conditions exist around the world. Rather than mandating uniform or prescriptive practices, sustainability measures should provide flexibility for regionally adapted approaches. While alignment on desired outcomes and targets is important, overly prescriptive measures for achieving them could inadvertently limit the use of locally effective solutions.

Avoidance of Extraterritorial Application

Governments should refrain from imposing agricultural practices on other nations. Instead, sustainability policies and regulations must allow each jurisdiction the flexibility to pursue environmental objectives using the methods best suited to their unique agricultural systems.

Sustainable Productivity Improvements through Innovation and Trade

Sustainability measures should enable practices and innovations that enhance productivity and resource efficiency, contributing to increased food production while protecting the environment. Trade plays a complementary role by facilitating the movement of sustainably produced grain to international markets, thereby reducing pressure on land and resources at the global level.

Lead-time and Transparency in Policy Development

The grain industry operates on seasonal production cycles and grain may be held in storage for a time before it is used. Sudden changes to domestic policies and regulations, without adequate transition periods, can disrupt planting decisions, contracts, logistics, and inventories already moving through the global supply chain. To support investment in sustainable practices, farmers and the trade need policy certainty and time to adjust. Governments should introduce new sustainability measures only after extensive industry consultation and provide sufficient lead time so that supply chains can prepare, adapt and innovate to achieve the desired objective.



The International Grain Trade Coalition (IGTC) is committed to promoting a predictable, rules-based global trading environment for grains, oilseeds, pulses, and derived products. With members across six continents, IGTC collaborates with governments, international institutions, and supply chain partners to support practical, trade-facilitating policies and advance global food security.