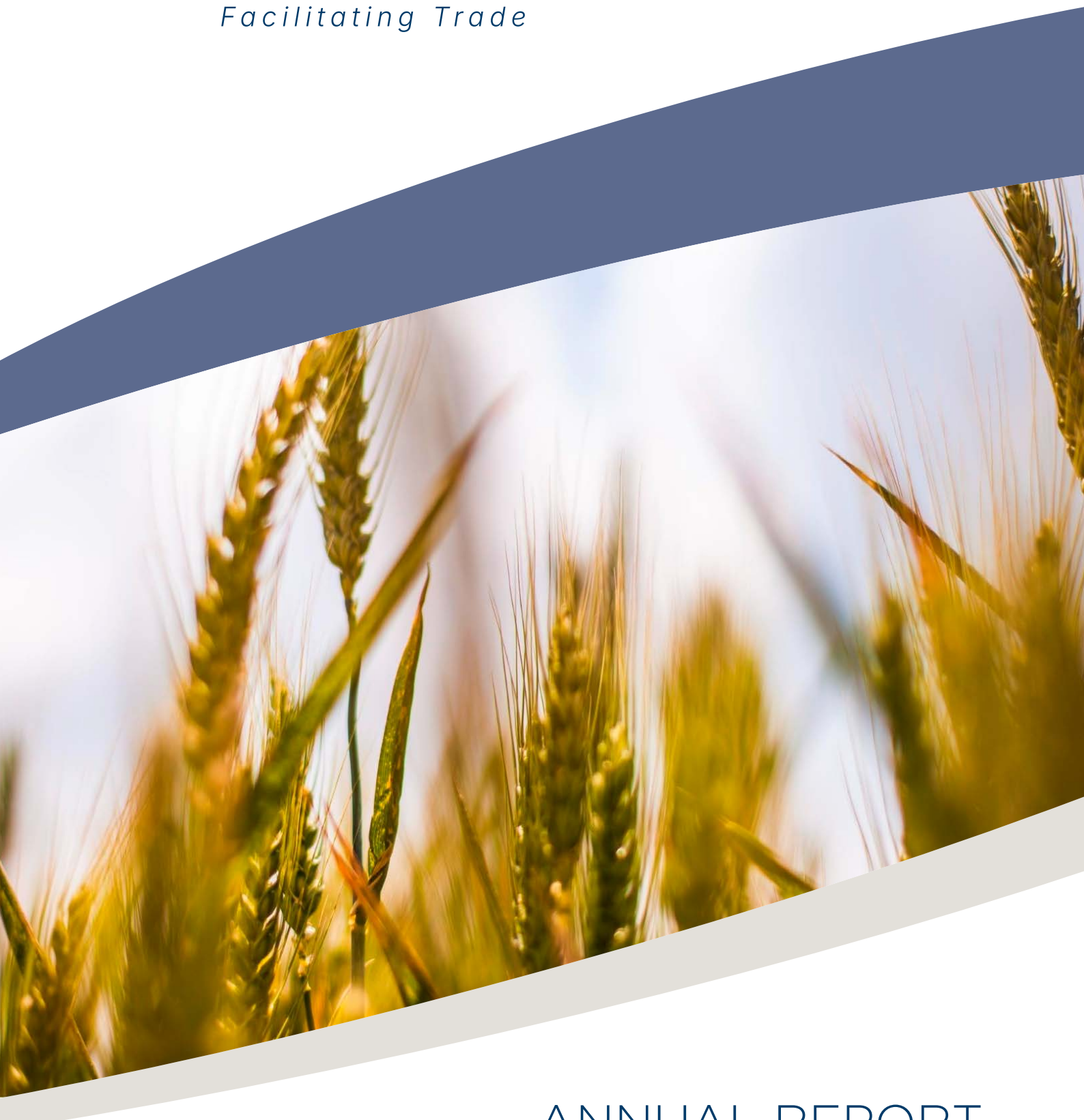




ANNUAL REPORT

2025-26

KEY ATTRIBUTES

Industry-driven Self-Regulatory Framework

GTA works on behalf of its members and industry to deliver core products and services that facilitate trade and support the industry-driven self-regulatory framework.

Making it Easier

The provision by GTA of Grain Trading Standards, Trade Rules, Contracts, Reference Data and industry processes provides and adds value to industry by enabling smooth facilitation of trade within the Australian grain industry. It also ensures confidence in commercial dealings by providing legal rigour and a cost-effective Dispute Resolution Service.

Available to All

GTA membership is open to any individual, company or organisation actively involved in the grain industry or in the supply of services to the grain industry.

Informing Industry

GTA provides information to industry participants on the latest trade developments and tools through regular updates and educational programs, and through representation in domestic and global industry/government discussions.

GTA communicates with its members on important industry-related issues via GTA Member Updates and a monthly Grain Matters newsletter. GTA also publishes broader market-related matters through GTA Market Notifications. All these communications are openly available on the GTA website (www.graintrade.org.au).

Strategic Direction

GTA's *Strategic Activity Plan* is released annually. This is a "road map" that details the activities GTA will undertake on behalf of members to improve facilitation of trade and strengthen the Australian grain value chain.

Strategic Leadership

GTA developed a comprehensive report on *Modernising the grain supply chain*. This report provides a comprehensive strategy for development of the grain supply chain to ensure its competitiveness and efficiency through to 2030.

INDUSTRY-DRIVEN SELF-REGULATORY FRAMEWORK

GTA contracts support trade to domestic & export markets

- Free on Board (FOB) Contract (GTA No.1)
- Track Contract (GTA No.2)
- Contract Confirmation (GTA No.3)
- Delivered Container Terminal (DCT) Contract (GTA No.4)
- Cost Insurance Freight Contract (Containers) (GTA No.5)
- Grower Contract (GTA No.6)
- Free on Rail Contract (GTA No.7)
- Commodity Vendor Declaration
- Storage and Handling Agreement
- Grain Transport Contract
- Voyage Charterparty – AusGrain 2015
- Agent Contract Note
- Broker Contract Note
- Truck Prior Load Declaration

Supported By:

- Australian Grain Industry Code of Practice
- GTA Trade Rules
- Dispute Resolution Services (Arbitration)
- Grain Trading Standards
- Transport Code of Practice
- GTA Technical Guideline Documents
- Trade & Market Access Initiatives
- Australian Grain Industry Conferences (Australia, Asia & India)
- National Working Party on Grain Protection (NWPGP) & Australian Grain Storage & Protection Conference
- Training & Professional Development Programs
- Industry Stewardship & Capability
- Industry Fact Sheets
- Safety Guidelines

Industry Outcomes

The goal of GTA is to create an operating environment for the commercial grain industry that is efficient, effective, transparent and sustainable. These attributes provide the foundation for the Australian grain value chain and enable GTA members to participate in the growth of the local and global grain industry.

The following reflect the industry outcomes that GTA delivers and influences through its activities:

- A well-informed industry - decisions based on sound data and research.
- A better-skilled industry - high-performance levels.
- Access to more effective tools and processes.
- A more harmonious and co-operative environment - a common and clear commercial focus, balanced with a wider community and Environmental, Social and Governance focus and responsibility.
- Enhanced innovation and leadership – ensuring new ideas and challenges are welcomed, discussed openly, and advanced as appropriate.
- An industry that is self-reliant and responsible for actions (industry stewardship), whilst achieving Government engagement where common industry good outcomes are justified and necessary.

Critical Success Factors

GTA must deliver:

- ****Harmonised trading products and services**** – commercial risks are lowered, capital is attracted, and transparency is enhanced.

A suite of tools enables trade to occur efficiently and seamlessly. Reduced risk and low-cost transactions are critical to maintaining global value chain competitiveness.

Training & Development programs enhance the skills of industry participants. GTA delivers training programs that develop and enhance the capability of GTA members and the Australian grain industry.
- Knowledge sharing - communicating the grain industry and GTA vision is critical to industry stewardship and garnering the support required for growth.
- Funds and resources for GTA to deliver required outcomes - growth in industry services and communication activities by GTA must be met within the budget and financial policies of GTA.
- Partnerships with industry participants - including government and agencies, the production sector and international counterparts, are important to building support for efficient trade facilitation. Partnerships are a critical component of success.



CONTENTS

Grain Trade Australia - Key Attributes	2
Industry Driven Self-Regulatory Framework	3
About GTA	6
Chair's Report	8
Highlights Of 2025-26	10
Modernising The Grain Supply Chain	16
GTA Directors	17
GTA Technical Committees	20
- Trading Standards Committee	21
- Commerce Committee	22
- Plant Breeding Innovation Committee	23
- Transport, Storage & Ports Committee	24
- Trade & Market Access Committee	25
- Information Technology Advisory Committee	27
GTA Sector Councils	28
- Australian Grain Exporters Council (AGEC)	29
- Domestic Sector Council	30
- AOF Sector Council	31
Dispute Resolution Service	32
- GTA Board Approved Arbitrators	33
GTA Training & Development Program	34
Trade & Market Access	35
National Working Party On Grain Protection	38
Australian Grains Industry Conference	39
Financial Performance & Position (Extract)	41
- Statement of Profit or Loss and Other Comprehensive Income	42
- Statement of Financial Position	43
- Statement of Changes in Equity	44
- Statement of Cash Flows	44
GTA Members	45

ABOUT GTA

Our Members

GTA's members represent organisations from across the Australian grain supply chain, spanning production through to trade participants, domestic consumers and exporters. Members are involved in grain trading and marketing, storage, logistics, and food and feed processing.

GTA's membership also includes organisations that support the grain industry through banking and financial services, communications, grain advisory services, professional services (including legal, information technology and accounting), and production sector organisations.

Our Values

GTA will:

- Represent, advocate, and focus on the interests of its members.
- Continually reassess its position in the Australian grain value-chain, ensuring a contemporary approach to fulfilling its vision. Leadership and innovation will be key features of the manner in which GTA will conduct its operations.
- Commit to delivering products and services that add value to our members' businesses and harmonise standards and processes associated with facilitation of trade.
- Work cooperatively with all parts of the grain value-chain and service all grain value-chain members.
- Build effective relationships with our members and stakeholders.

GTA - Core Activities

Grain Trading Standards - development and the ongoing maintenance of grain Trading Standards that reflect customer requirements, as well as supply-chain and production capabilities.

Grain Trading Contracts and Trade Rules - that ensure legal rigour to commercial grain trading activities.

Dispute Resolution Services - underpin contractual arrangements and instil value by ensuring confidence to participate in the Australian grain industry.

Trade and Market Access - engaging with policymakers and industry to ensure fair and equitable trade policy and systems for improved market access into domestic and global markets and promoting the grain industry self-regulatory approach in international markets.

Industry Stewardship and Capability - a determination to increase capability within the grain industry by provision of the *Australian Grain Industry Code of Practice* together with environmental, safety and market-based training & development programs.

GTA's broad range of products and services provides a strong foundation for an industry-led self-regulatory framework that supports efficient trade, practical policy settings and effective industry processes.

This approach is supported by GTA members, industry participants, government and related agencies, and contributes to maintaining confidence among consumers of Australian grain.

GTA members look to GTA to continually reassess and develop additional capacity and capability.

- GTA does not have a right to exist - it must continually earn that right from its members.
- GTA must deliver value to members' commercial activities to earn their continued financial support through membership fees and the purchase of products and services.
- GTA is judged on whether it offers a sound value proposition to members by the value obtained from their last interaction with GTA.

GTA must:

- Be mindful of policy settings and factors in the external business environment that impact both the Australian grain industry, GTA and its operations.
- Operate within the confines and needs of members and the immediate business environment in which GTA operates.

GTA Contracts & Trade Rules

GTA Contracts, Trade Rules, Location Differentials, and other supporting commercial documents provide a stable & consistent contractual framework for the facilitation of trade throughout international and domestic supply chains. The objective of the GTA contractual framework is greater commercial certainty, fairness, and reduced risk for all participants in the grain value chain.

The commercial framework provides increased industry confidence supporting the facilitation of trade. This confidence in the 'terms of trade' creates value for GTA members and industry.



Our Vision

An efficient, equitable and open commercial grain industry in Australia.

Our Mission

To facilitate and promote trade by providing products, services and advocacy for the Australian grain value chain.

CHAIR'S REPORT

I am pleased to present the 2025–26 Annual Report, my first as Chair of Grain Trade Australia (GTA).

I would like to acknowledge my predecessor, Andrew Goyder, who served as GTA Chair for seven years. Andrew guided GTA through a period of significant progress and left the organisation in a stronger position at the end of his tenure. On behalf of the Board and the GTA members, thank you.



At its core, GTA's job remains a simple one, namely, to facilitate trade. Markets, technology and regulation all change, but the task still comes down to moving grain from A to B in the safest and most efficient way possible. Everything in this report sits underneath that.

Australia remains the only major grain exporting nation with an industry-managed Code of Practice (Code). Together with GTA's trade facilitation tools such as standard form contracts, Trade Rules, Trading Standards and dispute resolution processes - the Code forms the foundation of Australia's industry-led self-regulatory framework. It underpins confidence in the quality, reliability and integrity of Australian grain, and it is something our industry should be proud of. No one handed it to us. The industry built it, and we maintain it.

A significant milestone in the self-regulatory framework was the completion and adaptation of the Grain Storage Assets and Management Standard (GSAMS). GSAMS brings DAFF's export regulatory requirements under the Export Control Act 2020 and the customer requirements of the *Australian Grain Industry Code of Practice* together into a single standard. Registered Establishments approved under the Scheme will be able to meet their export obligations through alternative assurance methods that deliver an equivalent regulatory outcome with less regulatory burden. This is what a mature self-regulatory framework looks like in practice. A regulator has accepted that an industry-built standard can carry regulatory weight, and it did so because we, as an industry, were able to create a system that made it possible.

The 2025–26 season delivered another strong result. Production is estimated at around 73 million tonnes, with exports forecast at more than 50 million tonnes (adding up to about \$23 billion on a FOB value). The past five or six years have been unusually kind, while the next few years could be more challenging. Crop sizes will normalise, margins are already compressed, and input costs continue to rise.

The rising fuel and fertiliser costs, together with ongoing disruption to global energy markets, are felt right across the grain value chain. I acknowledge the quick actions earlier this year from the Australian Government in establishing the Fuel and Fertiliser Security Facility. That kind of decisive action matters, and it was noticed and appreciated by industry.

Food security is no longer a policy footnote but a front-page geopolitical issue. The past few years have demolished comfortable assumptions about trade routes, supply security and relationships that many countries thought were guaranteed. Agriculture, energy, transport and supply chain policy are now inseparable. A cohesive grain industry is now more important than ever.

Australia's development of the National Food Security Strategy is an important step in strengthening long-term resilience. GTA is pleased to contribute through CEO Pat O'Shannassy's role on the National Food Council, ensuring the grain industry has a voice as government and industry work through these issues together.

The practical work behind having a cohesive industry is done through our Technical Committees, Sector Councils and Working Groups. As the industry evolves, the self-regulatory framework has to evolve with it. This year that work included the Market Choice Framework for GM Crops and GTA's Stewardship Framework for New Technologies. These are both industry-led answers to questions that would otherwise have been answered for us.

Developing future industry leaders remains an important priority and something I am personally passionate about. The Five Under 30 program attracted a record number of applicants this year, which says something about where our industry now sits with young professionals. Grain was once seen as dusty and something people stumbled into. Today it is a fast-paced industry that capable people actively choose. The program's value comes from the mentors who give their time and from the relationships participants build. As we all recognise, this industry runs on relationships and trust, and that is something worth learning early.

International engagement remained a key focus throughout the year. AGIC Asia continued its growth as a leading industry forum, welcoming more than 550 delegates across Shanghai, China, and Ho Chi Minh City, Vietnam, and giving the Australian industry direct access to customers in two of our most important markets. Following AGIC Asia, GTA reinforced its strategic partnership with China, Australia's largest grain export market, by leading industry Roundtable discussions in Shanghai. Supported by Australian Government representatives, those meetings brought together industry, government and trade officials to strengthen relationships, exchange market insights and identify opportunities for further collaboration.

GTA also continued to work with the International Grains Council, the International Grain Trade Coalition and through WTO processes, so that Australian grain industry perspectives are not only represented in the forums where the rules are set but are actually heard.

Reflecting on my first year as Chair, what has struck me most is how much of GTA's work is carried by people who volunteer their time. This includes our Directors, Technical Committee and Sector Council members, and the members who put their people forward. These contributions are the backbone of the framework, and it does not happen by accident. I also thank Pat and the GTA team, who consistently deliver more than an organisation of this size should be able to.

The challenges facing our industry will keep evolving, and so will the opportunities. Even if times are about to face a bit more headwind, it is often in these tougher parts of the cycle that we do our best work. The hard seasons force the biggest productivity gains and the boldest steps forward. With a strong industry-led framework, continued investment in future capability, and the willingness to work together that this industry has always shown, GTA is well placed to keep facilitating trade and supporting a resilient and internationally respected Australian grain industry. I thank our members for their ongoing support and look forward to the year ahead.



A stylized signature of Ole Houe in dark ink.

Ole Houe
Chair, Grain Trade Australia

“
Agriculture, energy,
transport and supply chain
policy are now inseparable.
A cohesive grain industry is now
more important than ever.

GRAINS AT A GLANCE ¹	2021–22	2022–23	2023–24	2024–25	2025–26	2026–27	5 Yr
	Production	68,046	73,877	51,613	65,144	73,039	66,344
	Industry Value (FOB)	28,210	33,064	21,751	26,478	28,454	27,591
	Domestic Demand (W,B,C,S) ²	15,860	15,330	16,385	16,970	17,985	16,506
	Exports	45,061	53,585	43,699	43,396	50,556	47,260
	Export Value (FOB)	23,708	30,924	22,467	22,399	22,337	24,367
Source: ABARES, USDA. ¹ Excludes Rice, ² W,B,C,S: wheat, barley, canola, sorghum							

HIGHLIGHTS OF 2025-26

Strategic Direction

PUBLICATION

- Australian Grain Industry Code of Practice – July 2025 updated version released
- Visual Recognition Standards Guide 2025-26
- Arbitration Award Summaries
- 28 GTA Member Updates
- 5 GTA Market Notifications
- 11 Grain Matters editions
- Revised GTA Trading Standards 2025-26
- 2025-26 GTA Location Differentials
- 2025 Common Industry Varietal Code Master List
- Technical Guideline No 24 Grain Preparation Plan.

ACTIVITIES

- 60+ Technical Committee and Industry Working Group meetings
- 23 Industry submissions lodged with Government
- Updated the Common Industry Varietal Code Master List
- Review of industry Standard Data Formats and GTA receival site codes.
- Represented industry at the peak industry/government level:
 - > Bulk Imported Grain & Meal Industry Consultative Committee
 - > Grain and Plant Products Export Industry Consultative Committee
 - > ACCC Agriculture Industry Consultative Committee
 - > Australian Agricultural Traceability Governance Committee (AATGC)
 - > DFAT Peak Bodies Stakeholder forums
 - > National Food Council
 - > Australia China Business Council AgriTrade Forum
 - > International Grain Trade Coalition.

Vital signs

FINANCIAL PERFORMANCE

- Profit of \$195,175
- Equity of \$3,366,459
- As a not-for-profit organisation, GTA cannot distribute profits
- GTA is operating within its Cash Reserves Policy.
- Membership fees fund core activities, i.e., Technical Committees, Trade and Market Access Activities and industry advocacy.

MEMBERSHIP

- 279 members on 30 June 2026 (2025: 290).

Trade facilitation products and services

TRADING STANDARDS COMMITTEE

- **Grain Trading Standards:** released updated Trading Standards for wheat, barley and other cereals, and continued integration of Pulse Trading Standards into GTA's suite, including revised pulse commodity procedures and reformatting into GTA's standard format.
- **Wheat standards:** increased the AGP1 Falling Number requirement from 200 to 250 seconds and considered changes to SFW1 and ASW Falling Number arrangements.
- **Sorghum standards:** reviewed and amended Johnson Grass/Columbus Grass tolerances for Sorghum No. 1 Trading Standards.
- **Visual Recognition Standards Guide:** completed a comprehensive review for the 2025-26 year.
- **Genome editing:** continued discussions and preparation for advancements in genome editing technology.
- **Grain assessment technology:** progressed the Grain Assessment Technology Standard and Grain Variety Assessment Standard projects, including ongoing engagement with GRDC on its review of Vacuum Probe efficacy.
- **AI and grain assessment:** continued work on integrating AI-based technology into grain supply chain and grain assessment processes.

Commerce Committee

CONTRACTS & TRADE RULES

- Member Updates: Location Differentials, Trade Rules, Standard Contracts
- 2025-26 Location Differentials
- Port reform: fees, industry positioning
- Industry Port Protocol: Wheat Port Code replacement
- DAFF/industry fumigation protocols: container supply chain
- East Coast Location Differentials: review, analysis, industry engagement
- Phosphine/fumigation: commercial input, WEL impacts
- China non-conformance notices: GTA/DAFF input
- Maritime issues: container competition, shipping lines, ABS data, Rotterdam Rules.

Trade & Market Access Committee

- **India market access:** progressed the India-Australia Strategic Grain Partnership, including AGIC India and broader strategic market development activity; supported engagement through the Austrade Trade Diversification Network across Southeast Asia, India, the Middle East and Bangladesh.
- **International engagement:** supported inbound delegations for AGIC Australia, including representatives from India, China, the Philippines and Vietnam, and delivered AGIC Asia events and industry Roundtables in China and Vietnam.
- **Export testing and sampling:** worked with DAFF and industry on State or Port Zone testing and representative sampling to reduce exporter costs and support practical market access outcomes.
- **China market access:** progressed canola trial shipments, the draft China-Australia Canola Protocol, blackleg testing, foreign material definitions, GM trait approvals and quarantine tolerances; contributed to the China-Australia Strategic Grain Partnership and broader industry-to-industry engagement.
- **China protocols:** engaged on sorghum, wheat and barley protocols, pests of concern and GACC requirements.
- **Trade agreements:** contributed to FTA reviews and submissions, including the China-Australia FTA and Indonesia-Australia Comprehensive Economic Partnership Agreement; supported efforts to modernise Southeast Asian FTAs and assess feed grain opportunities in Indonesia, Malaysia, the Philippines, Thailand and Vietnam.

Transport, Storage & Ports Committee

- **Phosphine WELs:** engaged with Safe Work Australia, government, regulators and industry on revised workplace exposure limits and practical impacts on grain hygiene, fumigation and supply chain efficiency.
- **Fumigation and grain preparation:** engaged with DAFF on mandatory import-country fumigation requirements, QPS/methyl bromide processes, pre-shipment timing, export certification, China non-conformance notices and cargo preparation. Reviewed and endorsed TGD No. 24 – Grain Preparation Plan and contributed to post-AO inspection and fumigation protocols.
- **Container supply chain:** supported work on competition and efficiency, including terminal performance, land-side charges, empty container park fees and potential action under Part X of the Competition and Consumer Act.
- **Productivity policy:** provided input into transport and productivity policy processes, including the Senate Productivity Review.

- **Indonesia market access:** contributed to the Indonesian Wheat Protocol, including phytosanitary requirements, government responsibilities and recognition of the *Australian Grain Industry Code of Practice*.
- **Non-Tariff Measures and EU requirements:** advocated through GTA and IGTC on NTMs, including EU database, traceability and sustainability requirements affecting Australian grain and oilseed exports, with written representations seeking clarity and practical implementation.
- **International policy:** participated in IGTC policy work on sustainability, NTMs, MRLs, electronic documentation, GM/GE regulation and open trade; supported GTA's role in APEC activity promoting harmonisation of agricultural biotechnology standards.
- **Regulatory and policy issues:** contributed to GM wheat and genome-edited grain considerations, including market choice, supply chain preparedness, detection capability, regulatory alignment and market access risk; provided input on APVMA chemical reviews, MRLs, residue and SPS matters, low carbon liquid fuels, the National Bioenergy Feedstock Strategy, Cleaner Fuels Program, National Food Council, Feeding Australia strategy and Senate Productivity Review.
- Supported engagement with DAFF, DFAT, Austrade and other agencies on trade, market access, regulatory service delivery and export operational issues.

- **Port and maritime policy:** provided direction on the Rotterdam Rules Convention, maritime cargo liability, and proposed Maritime Transport and Offshore Facilities Security Act guidance changes, including impacts on Security Regulated Ports, port access and compliance costs.
- **Road and rail transport:** considered the Fair Work Commission Road Transport fuel cost recovery order and implications for delivered grain contracts, freight cost pass-through and risk allocation; contributed to the NTC Rail Safety National Law Review, NHVR Transport Master Code and Coastal Trading Act matters.
- **Technology and gene technology:** provided supply chain input on developments affecting grain handling, segregation, market access and customer requirements.
- **Supply chain reform:** continued stewardship of GTA/DAFF projects, including the Grain Storage Assets & Management Standard (GSAMS), and maintained focus on freight, port, fumigation and regulatory issues affecting export and domestic delivery programs.

HIGHLIGHTS OF 2025-26

Plant Breeding Innovation Committee

The Committee addressed the following key issues:

- **Technology stewardship and market choice:** continued promotion and application of the Grain Industry Technology Stewardship Framework and Market Choice Framework for new breeding technologies.
- **GM and genome-edited grains:** considered developments including GM wheat and potential trade, market access and supply chain impacts; supported cross-industry discussion to prepare for emerging plant breeding innovation.
- **Commercialisation and supply chain readiness:** engaged with grain breeding companies to ensure commercialisation pathways consider market choice, customer requirements, segregation, detection and supply chain risk.
- **Regulatory reform:** contributed to the Gene Technology Act and Gene Technology Regulations review, supporting GTA submissions and advocacy for timely, practical reform.
- **International biotechnology standards:** supported GTA and IGTC efforts to promote harmonisation and equivalency of biotechnology regulation across key markets, including APEC and regional engagement and GTA's leadership of private sector activity on agricultural biotechnology standards.

Domestic Sector Council

The Council has progressed work on:

- **Grain and plant protein imports:** progressed work with DAFF to improve import processes for whole grain and plant protein meal, including input into the Bulk Imported Grain and Meal Consultative Committee (BIGMICC).
- **Phosphine WELs:** considered Safe Work Australia's revised workplace exposure limits and potential impacts on domestic supply chain operations.
- **Low carbon fuels:** provided domestic sector input into policy, including the National Bioenergy Feedstock Strategy and Cleaner Fuels Program.
- **Domestic supply risks:** considered east coast grain availability, fuel and fertiliser shortages and potential coastal trading constraints.
- **Freight and contracts:** considered the Fair Work Commission Road Transport Order and implications for delivered grain contracts and freight cost arrangements.
- **Gene technology:** considered emerging GM and gene technology issues, including domestic supply chain, segregation, market acceptance and regulatory impacts.
- **Domestic consumption and processing:** supported GTA projects including grain assessment technology and broader supply chain reform.

Australian Grain Exporters Council

The Council has progressed work on:

- **Market access:** progressed issues across China, Indonesia, India, Colombia, Brazil and Pakistan.
- **International trade:** considered EU regulatory and sustainability requirements, India tariff developments and broader South Asian opportunities.
- **Trade regulation:** addressed MRLs, Codex, quarantine non-conformances and export requirements.
- **Supply chain:** considered phosphine, containers, the Wheat Port Code review and other emerging supply chain issues.
- **Industry collaboration:** engaged with DAFF, Grains Australia, IGTC and GPPEICC on key industry priorities.

Information Technology Advisory Committee

The Committee has progressed work on:

- **Industry technology and standardisation:** prioritised practical technology improvements, including standardised codes, receival site codes and the Common Industry Varietal Code Master List (CIVCML) and related GTA industry data sets.
- **GTA data access:** considered the cost, value, security and maintenance requirements of a GTA API to improve member access to key data, including Location Differentials and CIVCML.
- **Cyber security and resilience:** provided a forum for discussion on cyber security, data security, system resilience and industry notification of cyber incidents.
- **Artificial Intelligence:** considered AI applications in the grain industry and the need for base-level information and guidance for members.
- **Digital trade:** aligned with international activity through IGTC on electronic documentation and digitisation of export trade processes, including e-Phyto and harmonised exchange of electronic phytosanitary certificates.
- **Industry systems and technology adoption:** provided a forum for engagement on government and international systems, processes and data issues, while supporting technology adoption across the supply chain, including digital image analysis, grain assessment technology and the Grain Industry Technology Stewardship Framework.

GTA Training & Development Program

- Training continued face-to-face and via Zoom
- GTA held 29 courses, with 459 students.

Industry support services conducted by GTA: Australian Grain Industry Code of Practice (Code)

- A demonstration of an industry committed to meaningful self-regulation
- Online Code of Practice Assessment Program available to demonstrate knowledge and understanding of the Code
- Technical Guideline Documents to assist industry participants to adhere to the requirements as set out in the Code
- Grain Transport Code of Practice
- Online Transport Chain of Responsibility module
- Online safety & sampling training
- Adherence to the Code is mandatory for all GTA members.

Presentations

DOMESTIC

- National Measurement Institute, July 2025
- Breeding Companies presentation - Australian Grains Industry Technology Framework & Processes, July 2025; SE Australia Barley Advisory Council, July 2025
- Associations Forum, July 2025
- Methyl Bromide Quarantine & Pre-Shipment Issues, August 2025
- Trade Facilitation – Bulk Import Grain Meals Industry Consultative Committee, August 2025
- Grains Industry Association of Victoria, September 2025
- Australian National University – Grain Assessment Technology, September 2025
- Global Food Security – HFW Roundtable, September 2025
- Australian Grain Industry & GM Wheat, November 2025
- IGTC Update for Australian Industry, January 2026
- Port Protocol Progress Report, February 2026
- Productivity in Australia – A Grain Industry Perspective, February 2026
- SFMCA, March 2026
- SEABAC Grain Assessment Technology, April 2026
- SFMA Conference, April 2026
- Paddock to Plate Quality Systems, May 2026
- NSW Grain Corowa, May 2026
- SFMA Conference, Gold Coast, May 2026
- NSW Farmers, May 2026
- Regional Meeting Dubbo, May 2026
- GM / GE Wheat Frameworks, June 2026
- Australian Grain Storage and Protection Conference, June 2026.

National Working Party on Grain Protection (NWPGP)

- The primary industry body responsible for providing management and leadership to industry in the areas of post-harvest storage, chemical use, market requirements and chemical regulation.
- 53rd National Grain Storage and Protection Conference held in June 2026.
- Continued GTA administrative support of the NWPGP.
- Publication of the Australian Grain Industry Post Harvest Chemical Usage Recommendations and Outturn Tolerances 2025-26.

INTERNATIONAL

- Imported Grains & Feeds Conference, Guilin, China, July 2025
- Pakistan Canola Delegation, July 2025
- IGTC Sustainability Principles, World Trade Organisation, Geneva, October 2025
- Indo-Pacific Symposium on Trade & Agricultural Sustainability, November 2025
- International Grains Council, 63rd Council Session, UK, January 2026
- EU Commission, Brussels, January 2026
- IGTC Sustainability Principles, AIMIS Meeting, Geneva, January 2026
- Sustainability Principles – US Wheat Associates, Washington, DC, January 2026
- 3rd APEC Seminar on Best Practices and Applications of Digitalisation and Innovation in Food Supply Chain, China, February 2026
- Southeast Asia Feed Grains Report, March 2026
- Food Security Challenges, Vietnam, March 2026
- Asia Pacific Seed Association Symposium on regional gene-editing regulatory alignment, Indonesia, April 2026
- APEC High Level Policy Dialogue on Agricultural Biotechnology seminar, "Enabling regulatory cohesion with gene-edited crops, Virtual, May 2026
- EU Commission, Brussels, June 2026
- International Grains Council, 64th Council Session, UK, June 2026
- International Grains Council Conference, UK, June 2026.

HIGHLIGHTS OF 2025-26

Advocacy

DOMESTIC

- Trade Minister
- Agriculture Minister
- Federal & State Health Ministers and regulators
- DAFF - export inspection & certification processes and trade and market access
- DAFF - domestic issues
- Australian Pesticides and Veterinary Medicines Authority (APVMA)
- Food Standards Australia New Zealand (FSANZ)
- CropLife Australia
- Office of Gene Technology Regulations (OGTR)
- Department of Transport and Infrastructure
- Department of Industry, Innovation and Science
- Department of Home Affairs
- Department of Treasury
- Australian Securities & Investment Commission
- National Measurement Institute (NMI)
- National Heavy Vehicle Regulator
- Australian Competition & Consumer Commission
- Austrade
- Productivity Commission
- State Merchant Associations
- Australian Seeds Federation
- Australian Oilseeds Federation
- Australian Crop Breeders
- Grains Australia Limited & Australian Export Grain Innovation Centre (AEGIC)
- National Farmers Federation
- GRDC
- Grain Growers Limited
- Grain Producers Australia
- GIWA
- Australia China Business Council.

INTERNATIONAL

- AGIC Asia – Government Roundtable & Policy sessions
- International Grain Trade Coalition
- Department of Foreign Affairs and Trade
- Global e-Phyto framework
- Global Low Level Presence Policy Initiative
- Codex Alimentarius Commission (Codex)
- Cartagena Protocol on Biosafety
- CropLife International
- Maximum Residue Limits via IGTC
- International Grains Council
- International Seeds Federation
- World Trade Organisation
- Organisation for Economic Co-operation and Development (OECD)
- APEC Grain Trade Facilitation Forum
- China National Association for Grain Sector
- China Grain Trade Association
- China Chamber of Commerce of Import & Export of Foodstuffs, Native Produce & Animal By-Products (CFNA)
- China Feed Grains Association
- IGTC Member Organisations (NAEGA GAFTA, COCERAL, CGC, ANEC, NGFA, SACOTA).

MEMBER

- International Grain Trade Coalition (IGTC) (President, Exec Committee & Working Groups)
- Grain & Plant Product Export Industry Consultative Committee (GPPEICC) & sub-committees
- Bulk Imports of Grain and Meal Industry Consultative Committee
- ACCC Agricultural Advisory Committee
- Agricultural Biotechnology Council of Australia (ABCA)
- National Measurement Institute (NMI) Grain Quality Measurements Committee
- Australian Agricultural Traceability Governance Committee (AATGC)
- APVMA Industry Advisory Committee
- National Food Council
- Australian China Business Council.

SUBMISSIONS

Submitted to	Topic
DITRDCA	Strategic Fleet
DAFF	Lifting Productivity in Agriculture, Fisheries and Forestry
DAFF	Feeding Australia Strategy – Consultation Response
Austrade	Independent Review of the Export Market Development Grants (EMDG) Program
NHVR	Public Consultation Master Code of Practice
DAFF	The National Bioenergy Feedstock Strategy
Productivity Commission	Public Consultation – Impacts of Heavy Vehicle Reform
DITRDCA & DCCEEW	Cleaner Fuels Program
NTC	Heavy Vehicle (Mass, Dimension and Loading) National Regulation Amendment
Select Committee on Productivity in Australia	Productivity in Australia – Grain Industry Perspective
WorkSafe Victoria	Regulatory Impact Statement – Adoption of Workplace Exposure Limits, Grain Industry Perspective
DHDA	Proposed Amendments to the Gene Technology Regulations 2001
DAFF	Cost Recovery Implementation Statement - Plant Export Certification
Safe Work Australia	SWA Workplace Exposure Limits impact on the Grain Supply Chain
NTC	NTC Guidelines – Landside Stevedore and ECP Fees
DFAT	General Review of IA-CEPA
DFAT	General Review of the China-Australia Free Trade Agreement
Treasury	Education Standards Reform Principles
DAFF	Review of the Accredited Grain Surveyor Assurance Scheme
DEWR	Letter to Minister for Employment and Workplace Relations – seeking a deferral of implementation of the phosphine WELs
DAFF	Letter to Minister for Agriculture, Fisheries and Forestry – requesting support for a deferral of implementation of the phosphine WELs
DAFF	National Biosecurity Strategy Reform Agenda
DAFF	GTA & NWPGP joint submission - Potential regulatory options for agricultural emissions inhibitor products in Australia

MEDIA RELEASES

Date	Media Release
22 July	Applications Now Open for GTA's 2025-2026 Five Under 30 Program
30 July	Australian Grain Industry Code of Practice – Revised Edition Launched
4 August	AGIC 2025: Grain Industry Gathers to Drive Forward and Sow Success
15 September	GTA launches new Code Online Training Program
15 October	Emerging Grain Industry Leaders Graduate from GTA's Five Under 30 Program
28 October	Grain Trade Australia Announces New Chair
30 October	GTA Announces 2025-26 Five Under 30 Cohort, Showcasing Emerging Industry Leaders
6 November	Support for Canola Trade to Pakistan
16 December	GTA Welcomes ACCC Findings on Escalating Container Port Landside Charges
13 January	Grain Trade Australia joins the Australian Government Trade Diversification Network
24 February	Grain Trade Australia marks 35 years at the centre of Australia's grain trade
13 March	Australian grain industry strengthens partnerships at AGIC Asia 2026
27 May	AGIC expands to launch inaugural AGIC Week in 2026
18 June	Australian grain industry gathers in Melbourne for the Grain Storage & Protection Conference

MODERNISING THE GRAIN SUPPLY CHAIN

Improving supply chain efficiency improves the value of every tonne of grain and increases the Australian industry’s global competitiveness. Value created will flow to all participants in the Australian grain supply chain, including regional communities.

GTA and its member-driven Technical Committees developed an innovative strategy to: Support Australian supply chain initiatives to improve the competitiveness of the Australian Grain Industry; and to **provide context, structure and to outline the strategic value** associated with a joint Industry and Government approach to the grain supply chain.

The strategy enabling initiatives focus on four key supply chain Growth Pillars:

- **Skills and Capability,**
- **Quality and Market Access,**
- **Technology, and**
- **Transport and Logistics.**

These are foundational components of industry.

Investment in the grain supply chain and industry is critical to remain competitive into the future, to capture the benefits and to deliver economic growth for Australia. Projects under the strategy include:

Grain Storage Assets and Management Standard

GTA, in partnership with the Department of Agriculture, Fisheries and Forestry (DAFF) is collaborating to develop a voluntary industry standard. The Grain Storage Assets and Management Standard (GSAMS) provides a framework for managing grain across Australia’s domestic and export supply chains. The Standard aligns with GTA’s *Australian Grain Industry Code of Practice* and supports Australia’s reputation as a reliable supplier of safe and high-quality grain.

GSAMS aims to deliver efficiencies to industry and may include, but is not limited to, the adoption of emerging technologies, innovative assurance methods and more industry-efficient regulation.

The Standard will allow farm-based and commercial storage assets and their operation to be integrated into an industry-driven quality assurance system in the export (and domestic) supply chain, thus reducing industry exposure to risk and reputational damage and better reflecting export requirements.

Grain Assessment Technology Standard & Supporting Framework

Australia is operating in a globally competitive environment and industry, and governments must continue to innovate to remain competitive and maintain our good trade reputation. Part of this includes digitising agricultural supply chains, including **digital image analysis technology** for the assessment of grain.

Through the work of its Technology Sub-Committee, GTA is developing an industry Standard called the Grain Assessment Technology **Standard** (the Standard) and a broad supporting framework which:

1. will facilitate the assessment of grain for quality segregation purposes and food safety; and
2. has the potential for future DAFF biosecurity certification requirements.

Substituting subjective human elements and reducing costs associated with manual grain assessment tasks and the inconsistencies they bring is achievable and will benefit the broader value chain in meeting industry quality requirements and Government biosecurity and phytosanitary requirements.

GTA DIRECTORS



Andrew Goyder
(Retired October 2025)

Non-Executive Director,
Chair - Board
Appointment

Andrew is the managing Director of Grain Link WA, established 1999. Andrew is a company approved arbitrator. Previously involved in Seed Industry and Export Canola with SGB Australia and Grain Pool WA as regional manager southern WA. Andrew has completed Australian Institute of Company Directors Course (GAICD).

Special responsibilities:

Chair of Company’s Board, Chair of Environment, Social & Governance Committee, Member of Audit, Finance and Remuneration Committee, Chair of Domestic Sector Council.



Ole Houe

Non-Executive Director,
Ordinary Level B
nomination
Chair from October 2025

BA in Economics - Denmark, BA in International Business - London, Masters of Applied Finance from Kaplan, MBA-AGSM, Sydney, GAICD

Ole has been involved in International trading for more than 20 years in a number of different roles in Grain, Sugar and Steel. Held international trading roles in the UK, Hong Kong and Australia. Former director of Barley Australia. Is a company arbitrator.

Special responsibilities:

Chair of Membership Committee, Deputy Chair of Information Technology Advisory Committee, Member of Dispute Resolution Service Committee, Member of Audit, Finance and Remuneration Committee.



Michael Wood

Non-Executive Director,
Deputy Chair, Merchant
Association nomination

Diploma Applied Science (Agriculture)

Michael has been an active member of the Australian grain industry for 30 years. He is the Managing Director of Melbourne-based grain trading and logistics company, Rural Logic. Founding Manager (1990) of Stockfeed company James & Son for 10 years. Aust Barley Board Victorian State Manager (5 years) and Grains Manager IMCA Malting Company (2005/2006). Michael is the former President of Grain Industry Association of Victoria and has remained on the committee since 2005.

Special responsibilities:

Chair of Commerce Committee, Deputy Chair of Trade & Market Access Committee, Member of Dispute Resolution Service Committee, Member of Environment, Social & Governance Committee, Member of Membership Committee.



Michelle Kerr

Non-Executive Director,
Deputy Chair, Ordinary
Level C nomination

DipAppSc (AgServ) The University of Melbourne

Michelle Kerr has been employed at Riordan Grain Services since 2004 and worked across numerous divisions within the business. Michelle is a former committee member and former treasurer of the Grains Industry Association of Victoria (GIAV) and is a company arbitrator.

Special responsibilities:

Deputy Board Chair, Member of Dispute Resolution Service Committee, Chair of Audit, Finance & Remuneration Committee.

GTA DIRECTORS



Geoff Farnsworth

Non-Executive Director,
Board Appointment

Bachelor of Law, Bachelor of Arts

Geoff is an international independent Arbitrator and Consultant with over 30 years' experience in navigating complex cross-border disputes.

Appointed as arbitrator and tribunal secretary in maritime, trade, commodities and transport disputes, Geoff regularly acts as counsel in international arbitrations. Geoff is recognised globally for expertise in shipping, admiralty, agribusiness and energy disputes, with deep procedural knowledge, strong case management capability and commercially grounded decision-making.

Special responsibilities:

Chair of Transport, Storage & Ports Committee, Chair of the Dispute Resolution Service Committee, Deputy Chair of Commerce Committee, Member of Environment, Social & Governance Committee, Member of Membership Committee.



Richard Perkins

Non-Executive Director,
Ordinary Level B nomination

*Bachelor in Agricultural Systems
Graduate Certificate in Applied Finance
Completed the Australian Institute of Company Directors course*

Richard has worked in the grain industry for a range of Australian and international trading companies for over 20 years. Richard began his career with Agracom before moving to Melbourne to manage grain and oilseed export trading for a European company. He later helped establish the Australian trading arm of US-based co-op CHS, finishing as Trading Manager, before joining Market Check to oversee its grower advisory team and growth strategy. Richard is now Managing Director of Greenoaks Agriculture, a grain marketing consultant and broker working with participants across the grain supply chain.

Special responsibilities:

Chair of ITAC, Member of Audit, Finance & Remuneration Committee, Member of Dispute Resolution Service Committee.



Simon Tickner

Non-Executive Director,
Board Appointment

*Master of Agribusiness,
University of Melbourne,
GAICD*

Simon is the owner of a dryland, broadacre grain farming enterprise, Yellow Grain Pty Ltd based in the Wimmera, Victoria. Simon has extensive knowledge of modern agronomic production systems, which focus on profit, risk management and sustainability, operating in a highly variable climate.

Special responsibilities:

Chair of the Trading Standards Committee, Chair of Plant Breeding & Innovation Committee, Member of Environment, Social & Governance Committee, Member of Dispute Resolution Service Committee.



Matthew Kelly

Non-Executive Director,
Merchant Association nomination

*Diploma of Marketing,
Diploma of Agribusiness*

Matthew is the CEO and a Director of K M & W M Kelly & Sons, a four generational grain merchant and storage family business based in the Southern Riverina of NSW. He has been involved in the grain industry for over 25 years and held a wide range of positions from Grower Accumulation, Storage, Logistics and Trading. Former President of Grains NSW.

Special responsibilities:

Member of Membership Committee, Member of Dispute Resolution Service Committee, Member of Trading Standards Committee, Member of Transport, Storage & Ports Committee, Member of Environment, Social & Governance Committee.



Simon Gellert

Non-Executive Director,
Ordinary level A nomination

Bachelor of Agricultural Science, Bachelor of Business (International Finance), Masters in Applied Finance and completed Australian Institute of Company Directors course - GAICD

Simon started his career in the Australian grain industry in 2006 and has held various roles in accumulation, logistics and domestic and international trading. Simon is currently the Senior Director Trading Wheat & Barley for Bunge. Actively involved in various industry groups with a strong focus on wheat, Simon has been a member of the GIWA Wheat Council since 2018.

Special responsibilities:

Deputy Chair Commerce Committee, Member of Audit, Finance & Remuneration Committee, Deputy Chair Plant Breeding Innovation Committee, Chair/Deputy Chair Trade & Market Access Committee, Member of AGECC Sector Council.



Scott Merson

Non-Executive Director,
Merchant Association nomination

Diploma of Business and Bachelor of Business (Accounting)

Scott is the Managing Director of Sunrise Commodities, with 20 years' experience in agricultural production and marketing. He has been involved with several projects for industry evolution and development by increasing competition and offering alternatives.

Special responsibilities:

Member of the Trading Standards Committee, Member of the Transport, Storage & Ports Committee, Member of Audit, Finance & Remuneration Committee.



Paul Smith

Non-Executive Director,
Ordinary level A nomination

Bachelor of Commerce (Honours) in Quantitative Finance and Accounting from the University of Western Australia

Graduate Diploma of Applied Finance and Investment from Kaplan

Paul is a senior finance and agribusiness professional with extensive experience across financial markets, risk management, and product development. After 10 years in financial markets trading roles in the banking industry, Paul joined the marketing and trading division of CBH Group, where he has held various market and grower-facing roles over the last 15 years. Paul is currently the Chief Marketing and Trading Officer for CBH, a member of the Executive, and is responsible for all of the marketing and trading activities of the Group.

Special responsibilities:

Chair of the Trade & Market Access Committee, Member of Environment, Social & Governance Committee.



Andy Cunliffe

Non-Executive Director,
Ordinary Level B nomination

National Diploma of Agriculture Merchandising & Marketing (NDAMM) - UK

Andy has more than 35 years' experience across the Australian grain industry, encompassing domestic and international grain trading, grain marketing, risk management, supply chain management, and agribusiness leadership. Throughout his career he has held senior commercial roles with leading grain trading businesses including Louis Dreyfus Company, Agracom and Broun & Co Grain, and is currently East Coast Manager with Grain Brokers Australia. Andy has extensive expertise in grain procurement, commodity marketing, grower advisory services, export trading, and commercial risk management, and is recognised for his strong industry relationships and practical understanding of grain markets across the supply chain.

Special responsibilities:

Member of ITAC, Member of Audit, Finance & Remuneration Committee, Member of Membership Committee.

GTA TECHNICAL COMMITTEES

GTA continuously reviews its member interfaces and its products and services that support trade facilitation to ensure they remain aligned with the evolving commercial grain trading environment. This process includes engagement with GTA Technical Committees, members and the broader grain industry, with reviews conducted in a public, transparent and inclusive manner.

GTA Technical Committees consist of volunteer industry personnel who support the review and development of GTA’s commercial resources.

The current Technical Committees are:

- 1. Trading Standards Committee
- 2. Commerce Committee
- 3. Trade & Market Access Committee
- 4. Transport, Storage & Ports Committee
- 5. Plant Breeding Innovation Committee
- 6. Information Technology Advisory Committee.

Key points of GTA Technical Committees

- GTA Technical Committees are skills-based and provide a mechanism for members to raise issues and opportunities that may impact/improve commercial operations, supporting industry consensus on contracts, GTA Trade Rules, GTA Trading Standards, market access issues, systems and industry processes.
- All Technical Committee votes require a two-thirds majority.
- GTA calls for member nominations to Technical Committees each year. The GTA Board approves appointments based on applicants’ technical competency, with consideration given to representation across:
 - > Sectors throughout the grain supply chain
 - > Large and small organisations
 - > All major grain production and trading states.
- All Committees are chaired by a GTA Director, with a second Director appointed as Deputy Chair.
- Committee members participate for the benefit of all members and commit to representing the interests of the industry rather than those of an individual private or public organisation.
- All Committee members agree to be bound by the Committee Terms of Reference and the GTA Competition Compliance/Anti-competitive Clause, as tabled on the agenda at all meetings.

TRADING STANDARDS COMMITTEE

GTA Grain Trading Standards are a key component of the grain quality framework for the Australian grain industry.

The Committee’s objective is to unequivocally provide confidence in the quality of Australian grain to processors and consumers and to provide a quantitative quality framework that facilitates market access and trade and supports GTA’s Trade Rules and Contracts.

Activities

During 2025-26, the Standards Committee undertook its annual review of the GTA Trading Standards, calling for industry submissions through two rounds of consultation. The Committee and its Sub-Committees reviewed industry feedback and considered technical matters relating to cereals, pulses, weed seed tolerances, varietal assessment, grain assessment technology and the Visual Recognition Standards Guide (VRSG).

Following consultation, the Committee recommended changes to be implemented in the 2026-27 Trading Standards, which were approved by the GTA Board and will be released to industry on 1 August 2026. The approved changes included minor wording and procedural updates across several Standards, and further revisions to Pulse Trading Standards procedures.

For wheat, the Committee agreed to increase the minimum Falling Number for AGPI from 200 seconds to 250 seconds, aligning the grade more closely with other off-grade milling wheats. Proposed changes to SFW1 and ASW1 Falling Number arrangements were considered but not progressed.

For barley, the Committee continued its review of varietal identification procedures and the use of technology in grain assessment. This included reviewing the role of machine learning and computer vision technology and agreeing to a simplified process for assessing any future grain assessment technologies against GTA Trading Standards.

For sorghum, following extensive industry consultation, the Committee approved a reduction in the Johnson Grass/Columbus Grass tolerance for Sorghum No.1 from 50 seeds per 0.5L to 10 seeds per 0.5L, reflecting market access requirements.

The Committee also approved a range of changes to pulse standards, including revised procedures for pulse commodities, clarification of Wild Radish Pods in lupin standards, revised colour references and tolerances for broad beans, reduced tolerances for Severely Damaged grain in several split pulse export standards, and adjusted Total Defective tolerances for Kabuli chickpeas and Albus lupins.

The VRSG Sub-Committee reviewed the Visual Recognition Standards Guide and agreed that the 2025-26 version would remain current for the 2026-27 season. Further work will continue to source updated grain images to support future updates.

The Committee also continued to monitor emerging issues, including genetically engineered and genetically modified grain developments, new variety information, and several research projects. GTA will continue to advise industry of research findings and future proposed changes as they are progressed.

GTA releases the Grain Trading Standards for industry on 1 August each year, following approval by the GTA Board. All current GTA Grain Trading Standards are available on the GTA website.

ATTENDANCE	Name	Organisation	Meetings Eligible To Attend	Meetings Attended
	Simon Tickner	Chair - GTA Director	4	3
	Matthew Kelly	Deputy Chair - GTA Director	4	4
	Scott Merson	Deputy Chair - GTA Director	4	2
	Matthew Madden	Grain Producers Australia	4	2
	Gerard McMullen	GTA Technical Consultant	4	4
	Vince Moroney	CBH Group	4	4
	Cain McGregor	Cargill Australia	4	3
	Julie O'Dea	Bunge	4	4
	Mat Samin	GrainCorp	4	3
	Paul Panozzo	Allied Pinnacle	4	4
	Sam Nelson	GrainGrowers	4	2
	Kyla Davie	CHS Broadbent	4	4
	Craig Dennis	Network Grains	4	2
	Jade Saunders	Cropify	4	3
	Cooper Vinci	Fletcher International Exports	1	1

COMMERCE COMMITTEE

Activities

The GTA Commerce Committee met throughout the 2025-26 year and continued to provide input and direction on key commercial issues affecting the grain value chain including:

- The Committee undertook the annual review process for the GTA Trade Rules and Standard Form Grain Contracts. A Member Update was released seeking proposed variations from industry.
- A review of East Coast Location Differentials was commenced to consider the divergence between current freight market conditions and existing LD values. The Committee agreed to support further changes to the LDs, with additional analysis and industry engagement to be undertaken on the level and timing of any adjustment.
- Input into GTA's work on phosphine and fumigation issues, including the proposed reduction in Safe Work Australia Workplace Exposure Limits for phosphine.
- Continued to support GTA engagement with DAFF on several matters, including China non-conformance notices, methyl bromide fumigation requirements and the development of practical processes for import-country mandated fumigation in the container supply chain.
- Provided input into GTA's ongoing work on the Wheat Port Code review and the development of an industry Port Protocol as a potential industry-led replacement.

- Considered broader supply chain and market issues, including container supply chain competition concerns, possible industry responses to shipping line arrangements, Australian Bureau of Statistics export data quality and reporting timeframes, and the Rotterdam Rules Convention.
- The Commerce Committee continues to provide a forum for industry commercial discussion, support, and direction in the areas of commercial trade.



PLANT BREEDING INNOVATION COMMITTEE

The Plant Breeding Innovation Committee makes recommendations to the GTA Board and industry on the potential effects on commercial activity from:

- Implications and opportunities arising from plant breeding innovations
- Planned intentional release of approved Genetically Modified Organisms (GMO) and genome edited grain events
- Unplanned and unintentional release (escape) of unapproved grain events.

Activities

- Promoted and continued to apply the *Grain Industry Technology Stewardship Framework for New Technologies* and the Market Choice Framework to support the responsible introduction of new plant breeding technologies.
- Monitored GMO and genome editing grain developments, including GM wheat, GM canola and emerging Australian commercialisation proposals, with a focus on trade, market access and supply chain impacts.
- Engaged with technology proponents and breeding companies, including continued discussion on genome edited grain varieties and the potential commercialisation of GM wheat in Australia.
- Considered the proposed amendments to the Gene Technology Regulations 2001 and Gene Technology Act 2000 and supported GTA making a submission on trade and market-related implementation issues.

- Reviewed market access implications for genome edited crops, including the complexity of export pathways and differences in treatment of genome edited crops across key markets.
- Continued engagement through IGTC on global GM and genome edited grain issues, including GM wheat and the need for market approvals, rapid detection methods and stakeholder engagement prior to commercial release.
- Supported GTA's role in APEC's High Level Policy Dialogue on Agricultural Biotechnology, including a private sector webinar series promoting harmonisation of biotechnology standards.
- Monitored international policy developments, including the EU decision on New Genomic Techniques and its implications for grain trade and regulatory alignment.
- Considered recent breeding initiatives, cross-industry engagement and grower communication needs to support preparedness for the introduction of new breeding technologies.



ATTENDANCE	Name	Organisation	Meetings Eligible To Attend	Meetings Attended
	Michael Wood	Chair - GTA Director	5	3
	Simon Gellert	Deputy Chair - GTA Director	5	5
	Geoff Farnsworth	Deputy Chair - GTA Director	5	3
	Simon Tickner	GTA Director	1	1
	Nathan Cattle	Clear Grain Exchange	5	3
	Andrew Lang	Riordan Grain Services	5	2
	Nick Liston	CBH Group	5	3
	Duncan Bremner	Grain Producers Australia	1	1
	Erin Burns	George Weston Foods (Mauri)	5	4
	Joe Finch	Fletcher International Commodities	5	4
	John Payne	Cargill Australia Ltd	5	5
	Joshua Lawrence	Ikon Commodities	5	3
	Matt Clarke	Inghams	5	4
	Peter McMeekin	ETG	5	2
	Reagan Stroud	Ridley Agriproducts	5	1
	Sam Batters	CHS Broadbent	5	4
	Sean Cole	GrainGrowers	2	2
	Stephen Clarke	ADM Trading Australia	5	4
	Tim Crowe	LDC	5	5
	Tom Smibert	Bunge	5	3
	Tim Dowling	GrainCorp	5	5

ATTENDANCE	Name	Organisation	Meetings Eligible To Attend	Meetings Attended
	Simon Tickner	Chair - GTA Director	3	2
	Simon Gellert	Deputy Chair - GTA Director	3	3
	Rosemary Richards	GTA Consultant	3	3
	Tristan Coram	Australian Grain Technologies	3	2
	Duncan Young	Grain Producers Australia	3	2
	Sam Nelson	GrainGrowers	3	3
	David Hudson	SGA Solutions	3	3
	Nicholas Chambers	GrainCorp	3	2
	Adrian Reginato	Cargill Australia	3	1
	Katherine Delbridge	Australian Seed Federation	3	3
	Courtney Draper	Australian Oilseed Federation	3	3
	Craig McLure	CBH Group	3	2
	Narelle Moore	Australian Crop Breeders	3	3

TRANSPORT, STORAGE & PORTS COMMITTEE

Activities

- Provided industry input on Safe Work Australia’s revised phosphine workplace exposure limits and their potential impact on grain hygiene and supply chain efficiency.
- Continued engagement with DAFF on fumigation protocols, including QPS/methyl bromide processes and practical pre-shipment timing.
- Supported GTA’s work on container supply chain competition, port performance, land-side transport costs and empty container park charges.
- Considered the Fair Work Commission Road Transport fuel cost recovery order and implications for delivered grain contracts and freight cost risk allocation.
- Provided input to transport and productivity reviews, including rail safety, the Senate Productivity Inquiry, the NHVR Transport Master Code and Coastal Trading Act matters.
- Reviewed maritime and port policy issues, including the Rotterdam Rules and proposed Security Regulated Port guidance.
- Supported DAFF operational work, including the AGSA Scheme review and endorsement of TGD No. 24 – Grain Preparation Plan to reduce export non-conformance risk.
- Reviewed emerging grain assessment technologies, including digital imagery and AI, and GTA’s role in practical industry guidance.
- Considered East Coast Location Differentials and their alignment with prevailing freight market conditions.
- Continued stewardship of GTA/DAFF supply chain reform projects, including GSAMS.
- During 2025-26 the Transport, Storage & Ports Committee continued to provide GTA members, other Technical Committees and the GTA Board with guidance on grain supply chain matters.
- The Committee remained focused on efficient movement of grain through up-country storage, road and rail transport, and bulk and container port facilities. Key areas included export supply chain efficiency, fumigation requirements, workplace health and safety regulation, container supply chain performance, freight cost pressures and port-related reform.
- GTA and the Committee continued to engage with Government and regulators on issues critical to the grain supply chain, including phosphine exposure limits, fumigation protocols, transport fuel cost recovery, rail safety, port security, maritime cargo liability and DAFF export operational matters.

ATTENDANCE

Name	Organisation	Meetings Eligible To Attend	Meetings Attended
Geoff Farnsworth	Chair - GTA Director	5	3
Matthew Kelly	Deputy Chair - GTA Director	5	3
Scott Merson	GTA Director	4	4
Andrew Weidemann	Grain Producers Australia	5	2
Jock Carter	Quattro Ports - Newcastle	1	0
Annabel Mactier	GrainGrowers	5	5
Alister Boyd	Cargill Australia	5	0
Derek Robjohns	Bunge	5	4
Josh Connell	GrainCorp	5	3
Michael Broadbent	CHS Broadbent	5	3
Morne van Wyngaard	CBH Group	5	1
Matt Clarke	Inghams	5	5
Josh Lawrence	NSW Ports	5	4
Joe Masters	Fletcher International Exports	1	1
Joe Finch	Fletcher International Exports	4	3
Michael Brittain	AGT Foods	4	3
Justin Bayles	CBH Group	4	2
Dan Umbers	LDC	4	3
Jaco Van der Merwe	Horizon Commodities	1	1
George Laurie	Five Under 30	4	2

TRADE & MARKET ACCESS COMMITTEE

GTA proactively manages trade & market access issues and provides guidance and advocacy for members and industry stakeholders. GTA provides leadership to the Australian grain industry, maximising value and optimising outcomes in relation to Trade & Market Access.

Activities

- Consultation and feedback to Government on Free Trade Agreements and FTA reviews, including Indonesia, China and Southeast Asian market modernisation opportunities.
- Continued focus on implementation of the Indonesia/ Australia wheat protocol, including engagement with DAFF on phytosanitary requirements, government responsibilities and recognition of the *Australian Grain Industry Code of Practice*.
- Active engagement with India and Government to progress the India-Australia Strategic Grain Partnership, AGIC India and broader opportunities to strengthen grain trade relationships.
- Progressed China market access priorities, including canola trial shipments, the draft China-Australia Canola Protocol, GM trait import approvals, foreign material definitions, blackleg testing and broader engagement through the China-Australia Strategic Grain Partnership.
- Continued engagement on China-related protocols and tolerances, including sorghum, wheat and barley matters, quarantine pests of concern, and GACC requirements.
- Supported GTA’s participation in the Austrade Trade Diversification Network, including market development activity in Southeast Asia, India, the Middle East and inbound delegation programs for AGIC Australia.
- Supported GTA’s work to promote harmonisation of biotechnology standards, including APEC activity, gene edited grain forums and international engagement on GM/GE grain policy.
- Provided guidance on the commercialisation of GM wheat and the need for coordinated industry and government messaging, market choice processes, detection capability and supply chain preparedness.
- Continued input into Low Carbon Liquid Fuels policy, including submissions on the National Bioenergy Feedstock Strategy and Cleaner Fuels Program, while maintaining support for open, competitive grain markets.
- Continued engagement on Port Zone Testing and representative sampling to reduce exporter cost and support practical market access outcomes.
- Promoted the impact of Non-Tariff Measures on trade and grower returns, including through IGTC advocacy and engagement with the EU on emerging sustainability and traceability requirements.
- Provided input into Government productivity and food security policy, including the National Food Council, the National Food Security Strategy and the Senate Productivity Review.
- Engaged with industry on NRS outcomes, MRLs, SPS issues, APVMA chemical reviews, phosphine and methyl bromide matters, and market residue requirements.
- Supported engagement with DAFF, DFAT, Austrade and other agencies on trade, market access, regulatory service delivery and export operational matters.





In addition, the committee maintained input across core activities including:

- DAFF - Grain and Plant Products Export Industry Consultative Committee (GPPEICC).
- Global policy developments through active participation in the IGTC, including sustainability, NTMs, MRLs, e-documentation, GM/GE policy and open trade advocacy.
- Participation in free trade agreement discussions and submissions to Government agencies.
- Submissions on behalf of members to Government agencies and global institutions, including DAFF, DFAT, Austrade and the Productivity Commission.
- Ongoing member and industry engagement through AGIC Asia, AGIC Australia, trade Roundtables, inbound delegations and association updates.
- During 2025-26 the Trade & Market Access Committee continued to provide guidance to GTA members, Government and industry stakeholders on trade policy, market access and technical barriers affecting Australian grain exports.
- The Committee's work remained focused on maintaining and improving market access, strengthening government and international relationships, supporting practical SPS and protocol outcomes, and positioning the Australian grain industry to respond to emerging trade, sustainability, biotechnology and food security issues.

ATTENDANCE

Name	Organisation	Meetings Eligible To Attend	Meetings Attended
Paul Smith	Chair - GTA Director	3	3
Simon Gellert	Chair/Deputy Chair - GTA Director	5	4
Michael Wood	Deputy Chair - GTA Director	5	3
Scott Merson	GTA Director	5	3
Rosemary Richards	GTA Consultant	5	3
Adrian Reginato	Cargill Australia	5	5
Annabel Mactier	GrainGrowers	5	5
Courtney Draper	AEGIC/AOF	5	5
Gerard McMullen	National Working Party on Grain Protection	5	5
Harry Notaras	GrainCorp	5	5
Ian Desborough	Australian Grain Exporters Council	5	3
Joe Finch	Fletcher International Exports	5	4
James Saunders	Control Union	5	4
John Ackerman/ Peter Breguet	Grains Australia Ltd	1	1
Josh Lawrence	Ikon Commodities / NSW Ports	5	3
Julie O'Dea	Bunge	5	5
Kellie Todman	CBH Group	5	5
Peter Nash	Grain Industry Association of WA	5	5
Simone Dax	LDC	5	3
Nikki Fleming	Five Under 30	1	1
Briley Monohan	Five Under 30	1	1
Matthew Price	Five Under 30	1	1
Isabelle McDouall	Five Under 30	1	1
Kyla Davie	Five Under 30	1	1
Courtney Heagney	Five Under 30	4	3
Bonnie Baker	Five Under 30	4	4

INFORMATION TECHNOLOGY ADVISORY COMMITTEE

Activities

- Prioritisation of industry technology improvements, innovation and opportunities for standardisation.
- Progressed industry Standardised Reference Data, including additional standardised codes, receival site codes and ongoing work on the Common Industry Varietal Code Master List.
- Considered the cost, value, security and maintenance requirements of establishing a GTA API to improve member access to industry data, including Location Differentials and the CIVCML.
- Reviewed and progressed industry Cyber Security Guidelines, including the development of a Technical Guideline Document to support minimum cyber security expectations across the grain supply chain.
- Considered the use of Artificial Intelligence in the grain industry, including the role of GTA and industry in providing base-level information and guidance to members.
- Provided input on technology frameworks for grain assessment, including the implications of AI and digital grain assessment tools for GTA, the Trading Standards Committee and industry endorsement processes.
- Continued to provide a forum for engagement on government and international digital trade initiatives, including electronic documentation and data security issues.
- Monitored DAFF's Agricultural Traceability Branch activity and considered opportunities to access residual grant funding for aligned industry projects.
- Provided updates to members on IGTC work to progress digitisation of export trade documents and electronic phytosanitary certificate processes.
- Considered the implications of phosphine workplace exposure limit changes for systems, processes and supply chain operations.
- Continued to seek practical opportunities to improve industry systems, standardise data and leverage technology initiatives that support efficient grain trade.
- ITAC remained focused on projects that are achievable and valuable for GTA members, including cyber security guidance, additional standardised codes and future API development. This work supports better data exchange, improved industry reference material and more efficient interaction between industry and government systems.
- The Committee also continued to provide a forum to improve GTA members' awareness of global digital trade developments through IGTC, including e-documentation and the global Government-to-Government e-Phyto project. This work remains important in supporting the harmonised exchange of electronic phytosanitary certificates and the broader digitisation of export trade processes.



ATTENDANCE

Name	Organisation	Meetings Eligible To Attend	Meetings Attended
Richard Perkins	Chair - GTA Director	3	3
Andy Cunliffe	Deputy Chair - GTA Director	2	1
Nathan Cattle	Clear Grain Exchange	3	1
Sam Nelson	GrainGrowers	3	2
Ian Sproul	CBH Group	3	2
Jay Holland	National Grower Register	3	2
Julie O'Dea	Bunge	3	3
Anna Falkiner	Cropify	3	3
David Taylor	AgCRM	1	1

GTA SECTOR COUNCILS

GTA facilitates three Sector Councils, providing a structured framework for sector-specific engagement within the broader GTA governance model.

GTA Sector Councils:

- Australian Grain Exporters Council (AGEC)** - provides recommendations to the GTA Board on issues of importance to, and with a direct impact on, grain exporters from Australia.
- Domestic Sector Council** - provides recommendations to the GTA Board on issues of importance to, and with a direct impact on, the domestic consumption and processing of grain in Australia.
- Australian Oilseeds Federation (AOF) Sector Council.**

Sector Councils are a flexible framework for industry participants with substantial involvement in a specific sector. Their formation and continuation are driven by industry and GTA members, with each Council's scope and direction agreed during establishment and documented through its Terms of Reference.

Key points of GTA Sector Councils

- Sector Councils provide a platform for industry member associations and participants to integrate with and gain support from GTA's existing structure, resources and governance arrangements.
- Sector Councils are approved by the GTA Board and consider matters relevant to their specific area of expertise and interest.
- Sector Councils are skills-based and consist of a Council and an Executive Committee. The Chair is either elected through member vote or appointed by a GTA Director.
- Sector Council members participate for the benefit of all members and do not represent the interests of an individual private or public organisation.
- All Sector Council members agree to be bound by the GTA Anti-competitive Clause, as tabled on the agenda at all meetings.

Through the Sector Council model, GTA supports industry groups, associations and organisations to collaborate on matters relevant to their sector while maintaining alignment with GTA's governance framework and role in facilitating trade.

AUSTRALIAN GRAIN EXPORTERS COUNCIL



The purpose of the Australian Grain Exporters Council (AGEC) is to make recommendations to the Board on issues that are of importance and direct impact on exporters of grain from Australia, including issues within the supply chain, trade policy matters, sanitary and phytosanitary measures and issues of government policy or practice that may impact the sector. AGEC focuses on matters with operational risk and commercial impact.

Activities

AGEC conducted three meetings (July 2025, October 2025, April 2026) of the full membership during the year, with topics discussed including:

- The European Union regulatory environment, environmental and sustainability requirements, and directions in chemical use for European farmers, with the DAFF Minister Counsellor Agriculture, Fisheries and Forestry at the Australian Embassy in Brussels joining the meeting.
- A retrospective view on the tariff environment in India, Australian pulse supplies and supply chain management (phosphine, weed seeds), plus broader opportunities in South Asia, with the former DAFF Agriculture Counsellor (just returned after four years based in India) joining the meeting.

- Market access issues in China, Indonesia, India, Colombia, Brazil and Pakistan, with Grains Australia representatives present to both report on progress and explain the merger with the Australian Export Grains Innovation Centre at the end of 2025.
- Australian involvement in the IGTC, with the GTA CEO being the current IGTC Chair.
- Maximum residue limits and Australia's involvement in the Codex Committee on Pesticide Residues.
- Quarantine non-conformance reports and industry strategy to address them.
- The Grains Australia Wheat Classification Review project, with the consultant conducting the review joining the meeting.
- Discussion on broader GTA activities on various fronts, including the Wheat Port Code review, the Middle East conflict, supply chain issues including containers, implications for phosphine use due to the Safe Work Australia ruling on exposure limits, and the DAFF Plant Exports regulatory activities budget/charges revision.
- Participation in the Department of Agriculture, Fisheries and Forestry on the Grain and Plant Products Export Industry Consultative Committee (GPPEICC).
- Qube Grains became a member of AGEC in 2025, while corporate activity changed the membership status of Bunge and ETG World during the year.

Name / Organisation		Meetings Eligible To Attend	Meetings Attended
ATTENDANCE	Executive Committee	Mark Lewis	2
		Steve Bennett	3
		Tim Henry	3
		Sam Napier	3
		Simon Gellert	3
		Peter McMeekin	2
		Ben Tiller	1
		Trevor Lucas	1
	Members	ADM	3
		AGE	3
		Arrow Commodities	3
		Bunge	3
		Cargill Australia	3
		CBH Group	3
		CHS Broadbent	3
		COFCO International	3
		ETG World	2
		GrainCorp	3
		LDC	3
		Riordan Grain	3
		Riverina	3
		Qube Grains	3
		Viterra	1
		Wilmar Trading	3
			0

DOMESTIC SECTOR COUNCIL

The GTA Domestic Sector Council is formed of GTA members with significant involvement in domestic grain consumption and processing. The Domestic Sector Council makes recommendations to the Board on issues of importance and has a direct impact on domestic consumption and processing of grain in Australia. This may include issues within the supply chain, policy matters, grain quality, and issues of Government policy or practice that may impact the sector. The Council will focus on matters with operational risk and commercial impact.

Activities

Council activities included input into a broad range of domestic-related issues during the year including:

- Continued to progress work with DAFF to improve the importation process for whole grain and plant protein meal, including the Bulk Import of Grain & Meal Consultative Committee (BIGMICC) and work to test industry readiness for bulk grain imports.
- Supported efforts to reduce the time, complexity and uncertainty associated with import permit processes, recognising the importance of timely imports during periods of low domestic production.
- Provided input into technology assessment activity for barley varietal identification and field reference methods.
- Considered the impact of Safe Work Australia's revised phosphine workplace exposure limits and supported industry advocacy on the potential supply chain impacts.

- Discussed protocols and guidance for managing chemical residue and phosphine-related issues across the domestic supply chain.
- Provided domestic sector views on low carbon liquid fuels, the National Bioenergy Feedstock Strategy and the Cleaner Fuels Program.
- Considered domestic supply risks, including fuel and fertiliser shortages, east coast grain availability and potential coastal trading constraints.
- Discussed the Fair Work Australia Road Transport Order and its potential impact on delivered grain contracts and domestic freight arrangements.
- Provided input into Government policy processes, including the National Food Strategy, National Food Council and Senate Productivity Review.
- Reviewed emerging gene technology and GM wheat issues, including potential domestic supply chain, segregation, regulatory and market acceptance impacts.
- Considered GTA Trading Standards matters relevant to domestic grain users.
- Continued to review and support GTA projects relevant to domestic grain consumption and processing, including grain assessment technology and supply chain reform initiatives.

The Council continued to provide a forum for domestic processors, feed users and other domestic grain consumers to identify operational risks, provide input to GTA and Government, and support more efficient domestic grain trade.

During 2025-26 the Council's work remained focused on practical supply chain issues, particularly import readiness, phosphine regulation, grain availability, freight and input cost pressures, and emerging technologies that may affect domestic grain use.

ATTENDANCE	Name	Organisation	Meetings Eligible To Attend	Meetings Attended
	Andrew Goyder	Chair - GTA Director (part year)	1	1
	Ole Houe	Chair - GTA Director (part year)	3	1
	Scott Merson	Deputy Chair - GTA Director	4	3
	Simon Tickner	Deputy Chair - GTA Director	4	2
	Cameron Pratt	GrainCorp	4	3
	Matt Clarke	Inghams	4	3
	Katrina Liston	Cargill Australia Ltd	4	3
	Lauren Martin	Bunge	4	4
	Brett Duzmal	Allied Pinnacle	4	3
	Dean Ganino	Barrett-Burston Malting	4	1
	Rosemary Richards	AOF	4	1
	Chris Kochanski	Boort Malt	3	2
	Simon Robertson	Boort Malt	1	1
	Regan Stroud	Ridley	4	4

AOF SECTOR COUNCIL

In October 2024, GTA partnered with AOF to deliver some of the AOF functions. As part of this partnership, AOF's existing Advisory Group transitioned to an AOF Sector Council under the GTA sector council model. The Chair of AOF sits as the Chair of the AOF Sector Council. The Council includes a GTA Director.

The AOF Sector Council represents the common interests of the Australian oilseed industry participants and works to promote the development, expansion and improvement of Australian oilseed production.

During 2025-26, the AOF Sector Council provided particular input to the shaping of the Australian Oilseeds Industry Strategy Plan 2026-2030 and the development of an industry policy position with respect to low carbon liquid fuel.

During 2025-26, the AOF Sector Council has met 4 times.

ATTENDANCE	Name	Organisation	Meetings Held	Meetings Attended
	Rosemary Richards	AOF	4	3
	Matthew Kelly	K M & W M Kelly & Sons	4	3
	Ellen Buckle	SFMCA	4	3
	Henry Weddell	Cargill Australia	4	1
	Cameron Pratt	GrainCorp	4	3
	Michael Tighe	Peerless Foods	4	1
	Eleanor Lee	Nuseed Australia	4	2
	Dan Morgan	Cargill Australia	4	2
	Jon Slee	Alba Edible Oils	4	2
	Chris Haire	Barenbrug	4	2
	Rob Hall	Corteva	4	3
	Simon Crane	Seednet	4	1
	Peter Bostock	GIWA	4	3
	Neil Bowman	GrainCorp	4	2
	Courtney Draper	AOF	4	4



DISPUTE RESOLUTION SERVICE

GTA has dispute resolution processes in place for all grain-related transactions, including grain contracts, financial products, or storage agreements.

GTA's Dispute Resolution Service instils commercial confidence, underpinning and providing surety of commercial contracts in the Australian grain industry.

When contract performance is in dispute or delinquent, there is a recognised process to seek financial compensation, ensuring contract integrity.

- GTA works to resolve disputes by peer review, through its Dispute Resolution Process. The process is designed to save time and expense while providing an efficient, fair, and equitable means to settle disputes related to commercial transactions.
- All domestic arbitrations are subject to the provisions of the Commercial Arbitration Act NSW (2010) whilst arbitrations that involve international parties and the GTA FOB contract are conducted under the International Arbitration Act 1974 (Cth).
- Parties utilising the Dispute Resolution Service (DRS) must cover all the inherent costs associated with conducting arbitration without cross-subsidisation from other GTA revenue streams.
- As a principle, the GTA DRS must be competitive to other forms of dispute resolution, particularly court proceedings.
- GTA dispute resolution services are recognised by industry as the most efficient process to resolve commercial disputes. GTA awards are legally robust and, when aligned to GTA contracts and agreements, ensure contracting integrity and market confidence.
- GTA Arbitrators are industry practitioners acting impartially in a voluntary capacity.

Arbitration summaries

GTA publishes the summaries (identities redacted) of Awards where it is deemed the Award will improve the contracting practices within the grain industry.

Only a small proportion of the estimated annual number of grain contracts executed in Australia require use of the GTA Dispute Resolution Service. The contractual rigour and integrity of GTA contracts, along with established Trade and Arbitration Rules, minimise the need for formal dispute resolution within the industry.

ARBITRATIONS	2024-25		2025-26	
	No of arbitrations commenced	5	20	
	No of arbitrations settled			
	- Awards released	5	6	
	- Commercially settled prior to hearing	1	2	
	Active arbitrations as at 30/06/25 & 2026	1	15	

AWARDS RELEASED	Type of Arbitration	Claimant	Respondent	Award in favour of	Number
	Full	Grain Trader	Grain Trader	Claimant	2
	Fast Track	Grain Trader	Grain Producer	Claimant	1
	Fast Track	Grain Trader	Grain Producer	Respondent	1
	Fast Track	Grain Trader	Grain Trader	Claimant	1
	Small Claim	Grain Trader	Grain Trader	Respondent	1
					Total 6

GTA BOARD APPROVED ARBITRATORS

AS OF 20 AUGUST 2025

Surname	First Name	Organisation
Allen	Guy	Advance Trading Australasia
Basnett	Tom	AgRisk Management Pty Ltd
Barron	Graham	Grain Producer – NSW
Benecke	Lyndon	Crocker Grain
Benham	Jock	Robinson Grain
Brealey	Rob	Industry Consultant
Brittain	Michael	AGT Foods Australia
Burt	Steve	Industry Consultant
Carroll	Greg	M C Croker Pty Ltd
Cattle	Nathan	Clear Grain Exchange
Clancy	Simon	Industry Consultant
Coventry	Charles	Broun & Co Grain Pty Ltd
Dalgliesh	Ian	Rise Agribusiness
Delahunty	Leo	Grain Producer – VIC
Dickie	Rob	CBH Group
Dubey	Sanjiv	Grain Trend Pty Ltd
Fahy	Jack	Max Grains Pty Ltd
Fry	Julian	Bunge
Furse	Anthony	Robinson Grain
Goyder	Andrew	Grain Link WA Pty Ltd
Heinjus	Chris	Pinion Advisory
Houe	Ole	IKON Commodities
Howells	Stephen	Industry Consultant
Imray	Robert	Farmarco
Jones	Michael	Grain Focus
Kelly	Matthew	K M & W M Kelly & Sons
Kerr	Michelle	Riordan Grain Services
Langtry	Gerard	Langtry Logistics
Lengren	David	Industry Consultant

Surname	First Name	Organisation
Leong	Ervin	Unigrain Pty Ltd
Lewis	Mark	Riordan Grain Services
McMahon	Malcolm	Industry Consultant
McMullen	Gerard	McMullen Consulting Pty Ltd
McNair	Simon	Industry Consultant
Mead	Andrew	ADM Trading Australia
Meyer	Stefan	StoneX Pty Ltd
Murphy	Adrian	Riordan Grain Services
Notaras	Harry	GrainCorp Operations Ltd
O'Brien	Mark	Industry Consultant
Orr	John	Premium Grain Handlers
Peace	Colin	Industry Consultant
Perkins	Craig	Perkins Commodity Brokers
Pratt	Cameron	GrainCorp Operations Ltd
Reardon	Rebecca	Grain Producer - NSW
Schofield	Justen	AgLink CMS
Smibert	Tom	Bunge
Storey	Ron	Industry Consultant
Syme	David	Industry Consultant
Teague	Tim	Teague Australia Pty Ltd
Tiller	Benjamin	CBH Group
Tonkin	Chris	Ten Tigers
Torrens	Mark	Real Pet Food Co
Wells	Henry	Industry Consultant
Whitwell	Chris	Basis Commodities Pty Ltd
Wilsdon	Andrew	Bunge
Wilson	Pat	GrainCorp
Wood	Michael	Rural Logic

GTA Board Approved Tribunal Chairs

(Export Contract disputes and Small Claims only) as of 20 August 2025

These appointments are made by GTA

Hazel Brasington	Ashurst	Jeremy Rosenthal	SBA Law
Geoff Farnsworth	Holding Redlich	Stephen Thompson	HFW

TRAINING AND DEVELOPMENT PROGRAM

GTA's Training and Development Program forms part of GTA's industry stewardship role and supports the Australian grain industry's self-regulatory framework. The program builds capability across the grain value chain by supporting participants to understand and apply the processes, standards and practices that underpin trade facilitation.

GTA offers a range of specialist training programs for participants across the grain value chain and industry stakeholders. GTA trainers bring specialist expertise across each course area.

Training courses include:

- GTA Trade Rules and Contracts
- Navigating Grain Contracts Risk
- GTA Grain Trading Standards
- Grain Merchandising
- Understanding Grain Markets
- Grain Trading for Non-Traders
- Grain Finance & Risk Management
- GTA Arbitrators Workshop
- Grain Export Execution & Risk Management
- Advisory & Compliance Workshop
- Chain of Responsibility Program
- Code of Practice Assessment Program
- Grain Sampling Program
- Grower Workshops – Selling Grain using GTA Contracts
- In-house/customised training.

During 2025-26, GTA delivered 29 courses to 459 participants, including 212 participants completing online training modules for the Code of Practice, Chain of Responsibility and Grain Sampling. The training program was further strengthened with the introduction of the Navigating Trade Contracts Risk workshop, reflecting the industry's continued focus on understanding and managing contractual risk.

GTA continued to expand access to training through online delivery and customised in-house programs. Online workshops provide participants across all regions with greater flexibility, while in-house training enables organisations to tailor programs to their workforce development needs.

In 2025, GTA introduced a brand-new half-day workshop, *Navigating Trade Contracts Risk*, designed to address and highlight common pitfalls and risks in grain contract execution. With a focus on real-world examples and case studies, this course explores key contractual considerations and challenges that arise in day-to-day trading.

The *Grain Trading for Non-Traders* course continued to experience strong uptake following its introduction in 2022-23. The course brings together key concepts from GTA's core workshops, including *Understanding Grain Markets*, *Grain Merchandising*, *Trade Rules & Contracts* and *Dispute Resolution & Arbitration*.

GTA delivered the *Advisory and Compliance Workshop* in August 2025, covering key compliance and advisory issues including arbitration outcomes, AFSL requirements, competition law, insolvency matters, insurance industry issues and foreign currency and hedge correlations. The workshop featured specialist presenters with expertise across these areas.

In 2025, GTA released a new *Australian Grain Industry Code of Practice Training Program*, designed to support the revised *Australian Grain Industry Code of Practice (Code)*.

The new training program was made available free of charge to all GTA members and the wider Australian grain industry. This online training module was developed to ensure all participants in the grain supply chain have the opportunity to demonstrate their understanding of the revised Code. The program also enables employers to confirm that their staff are aware of the requirements and obligations contained in the Code.

GTA members and industry participants can also upskill their teams by completing Grain Sampling and Chain of Responsibility online training modules.

GTA's Training and Development Program is available to both GTA members and the broader industry, supporting capability development and ensuring trade facilitation processes are understood throughout the grain value chain.

TRADE & MARKET ACCESS

As a trade-exposed sector, the Australian grain industry and GTA members will always be dependent on open and fair access to international markets. GTA's Trade and Market Access (TMA) strategy seeks to develop domestic and global policies and approaches to position the industry to take advantage of trade opportunities, minimise impacts and constraints on trade, and to enable the trade of grain to continue efficiently and equitably.

Strategic Approach

GTA's vision is to promote an efficient, equitable and open commercial grain industry in Australia.

GTA's activity is focused on the key areas of:

Policy Settings

Ensuring policy settings are supportive of the grain industry and the facilitation of trade.

Priorities

Actively promoting and progressing the grain industry's priorities and position within domestic and global forums.

Technical Support

Providing technical support to industry to promote trade, address trade issues as they arise and assist the implementation of appropriate policies to maintain and enhance future trade.

Consultation & Feedback

Ensuring the industry has transparent and open mechanisms for providing input into and receiving feedback on trade and market access priorities and activities.

Fact Based

Advancing independent, fact-based dialogue and advocacy for members and industry stakeholders.

New & Improved Access

Improved market access outcomes for its members and the grain industry encompassing new access opportunities, improved access arrangements and maintaining existing market access.

Collaboration

Effective cooperation and coordination between and among government and industry is critical to achieving, maintaining, and improving market access.

Management of trade and market access issues is critical for GTA members and all grain industry participants. The impacts of not proactively managing market access issues include:

1. Higher operational and commercial risk for exporters
2. Risk of restricted or disrupted access to key markets
3. Increased costs, delays (compliance, administration, production) and reduced confidence across the supply chain.
4. Loss of reputation and important markets and the potential for lower prices to growers and higher prices for consumers.

Based on the severity of these impacts on its members, GTA continues to focus significant activity and effort into trade and market access. GTA is ideally placed to address these issues as it operates (and has practical insight) across the supply chain with access to its members' commercial skills, experience, and capabilities. GTA acknowledges the work of other parties in relation to trade and market access and works closely with industry groups including GrainGrowers, Grains Australia, GPA, and other stakeholders.

The prevalence of the use of non-tariff measures (NTMs) by governments that impact and hinder trade continues to increase. NTMs are requirements that countries apply to traded goods separate to ordinary customs tariffs. GTA works collegiately and proactively with industry stakeholders and the Australian Government to counter the growth of NTMs by supporting international standards that are based on sound science. Both industry and governments must work together to build and strengthen science-based trade.



GTA's trade and market access strategy is built around four pillars:

1

Policy
getting the policy settings right

2

Support
technical and operational support

3

Advocacy
in domestic and global forums

4

Communication
creating a collaborative and shared commitment to TMA activities

Practical Experience & Market Understanding

Complex international markets require an ongoing effort to maintain existing market access, and where possible, secure improved market access and global rules of trade.

Through its broad membership base of commercial companies and its experience, GTA can provide a 'frontline perspective', input and information to Government in developing policies and global advocacy programs.

GTA has also been active across several other country trade opportunities in conjunction with industry counterparts. The focus of this activity has been promoting the Australian industry and its key strengths and how it can add value to these countries' human consumption and animal feed industries.

Promoting the attributes of the Australian grain and the surety of its supply chain and supporting industry and Government frameworks provides importers with confidence in the product and Australia's capability to deliver.

Key areas of focus include:

- Supporting policy settings that facilitate efficient grain trade
- Promoting industry priorities through domestic and global forums
- Addressing non-tariff measures and technical barriers to trade
- Supporting free trade agreement negotiations and reviews
- Engaging with government on market access priorities
- Promoting science-based and risk-proportionate regulatory approaches
- Supporting digital trade facilitation, including e-documentation and ePhyto certification.

GTA identifies, prioritises and progresses key trade and market access issues for the benefit of GTA members and the broader Australian grain industry.



International Linkages

GTA actively builds international linkages to promote the value of the Australian industry and to ensure access to and input into global decision-making associations and institutions whose frameworks and decisions can have far-reaching implications for the grain industry.

GTA has proactively initiated and facilitated Roundtable industry/Government discussions in India, Indonesia, China, Thailand, Vietnam and the Philippines as part of the Australian Grains Industry Conference (AGIC) Asia program and AGIC Asia – Roundtables.

GTA is a long-standing and active member of the International Grain Trade Coalition (IGTC). GTA's CEO serves as the current elected President of IGTC including serving on the IGTC Executive Committee and Management Council. The overarching objective of the IGTC is to achieve a market and regulatory environment supportive of trade that avoids disruptions in the international trade of grain, oilseeds, pulses and derived products. Through IGTC, the Australian grain industry increases its advocacy to multiple international institutions, bringing Australian issues to the global stage.

These institutions include:

- World Trade Organisation - WTO
- Codex Alimentarius Commission
- International Plant Protection Convention (IPPC)
- World Bank
- Food and Agriculture Organisation - FAO
- International Grains Council (IGC)
- Asia Pacific Economic Cooperation - APEC
- ASEAN forums
- OECD.



IGTC has a global reputation for helping develop global grain trade solutions from its member-driven consensus approach, including:

1.

Encouraging forward-looking policies in Free Trade Agreements to minimise NTMs:

 - Science-based regulatory systems
 - Acknowledge "zero" risk does not exist
 - Commercially acceptable solutions
 - Risk mitigation methods
2.

Developing international initiatives:

 - Standardisation and adoption of internationally recognised methodologies and testing
 - Promotion of low-level presence policies
 - Mutual recognition of risk assessments.

IGTC Sustainability Principles for Resilient Supply Chains

The Sustainability Principles for Resilient Supply Chains provide a framework for supporting a predictable, rules-based global trading environment for grains, oilseeds, pulses and derived products. Developed to support practical, trade-facilitating approaches to sustainability, the principles recognise the importance of maintaining global food security while enabling environmental outcomes, innovation and sustainable productivity improvements.

The seven principles are:

- Support for open, rules-based trade
- Outcome-focused and science-based
- Protection of global food security
- No one-size-fits-all requirements
- Avoidance of extraterritorial application
- Sustainable productivity improvements through innovation and trade
- Lead time and transparency in policy development.

With members across six continents, IGTC collaborates with governments, international institutions and supply chain partners to support practical policies that facilitate trade and advance global food security.

Support for Open, Rules-Based Trade

Sustainability policies and regulations that impact trade should comply with existing WTO rules and agreements, particularly regarding non-discrimination, transparency, and predictability. Sustainability measures should not become unintentional barriers to trade or serve protectionist interests.

Outcome-Focused and Science-Based

Sustainability measures should be grounded in recognized science and evidence-based metrics, ensuring there are clear pathways to support climate resilience, emissions reduction and environmental outcomes (e.g. soil, water, air, biodiversity) without adding barriers to trade or hindering innovation.

Protection of Global Food Security

International trade plays an important role in the reliable delivery of nutritious food worldwide. Sustainability measures should not unnecessarily restrict or redirect trade flows in ways that could undermine food security or limit access to essential agricultural products.

Avoidance of Extraterritorial Application

Governments should refrain from imposing agricultural practices on other nations. Instead, sustainability policies and regulations must allow each jurisdiction the flexibility to pursue environmental objectives using the methods best suited to their unique agricultural systems.

No One-Size-Fits-All Requirements

Sustainability policies should acknowledge that diverse environmental, climatic, and resource conditions exist around the world. Rather than mandating uniform or prescriptive practices, sustainability measures should provide flexibility for regionally adapted approaches. While alignment on desired outcomes and targets is important, overly prescriptive measures for achieving them could inadvertently limit the use of locally effective solutions.

Sustainable Productivity Improvements through Innovation and Trade

Sustainability measures should enable practices and innovations that enhance productivity and resource efficiency, contributing to increased food production while protecting the environment. Trade plays a complementary role by facilitating the movement of sustainably produced grain to international markets, thereby reducing pressure on land and resources at the global level.

Lead-time and Transparency in Policy Development

The grain industry operates on seasonal production cycles and grain may be held in storage for a time before it is used. Sudden changes to domestic policies and regulations, without adequate transition periods, can disrupt planting decisions, contracts, logistics, and inventories already moving through the global supply chain. To support investment in sustainable practices, farmers and the trade need policy certainty and time to adjust. Governments should introduce new sustainability measures only after extensive industry consultation and provide sufficient lead time so that supply chains can prepare, adapt and innovate to achieve the desired objective.

NATIONAL WORKING PARTY ON GRAIN PROTECTION 2026



The National Working Party on Grain Protection (NWPGP) is the industry body responsible for providing management and leadership to industry in the areas of grain storage, chemical use, market requirements and chemical regulations. This activity relates to stored grain protection as well as chemical use in-crop and all areas of the supply chain as it relates to market access.

GTA acts as the secretariat for the NWPGP, supporting the Chair and the activities of the Strategic Working Group and various NWPGP Working Groups formed to address specific issues.

The Australian Grain Storage and Protection Conference is the annual conference of the NWPGP. GTA convenes and administers this event on behalf of industry. The 2026 conference was held in June 2026 and was attended by close to 200 attendees. Attendees were from all sectors of the supply chain, highlighting the importance of the conference in providing participants with information as it relates to managing market access and the use of chemicals and non-chemical controls to manage grain quality and stored grain insects.

Various presentations highlighted the latest research and developments in the area of pre- and post-harvest storage and hygiene, chemical usage, changes in international and domestic market requirements and chemical regulations.

The attendees were encouraged to continue to improve their performance through the adoption of suitable management systems to manage market access. While regulations exist, the preferred approach of industry is via self-regulation. Processes outlined in the Australian Grain Industry Code of Practice and Insect Resistance Management Strategy documents were highlighted as not only valuable resources but vital for access to tools to assist in continued compliance with market requirements.

Changes to chemical regulations in Australia and overseas markets were outlined, as well as the current reviews by the Australian Pesticides and Veterinary Medicines Authority (APVMA) of many key chemicals vital for industry use. Speakers encouraged the audience to continually monitor those changes and adopt existing and develop new tools in order to maintain our success in meeting market access maximum residue limits (MRLs) for chemicals used both in-crop and post-harvest.

Various activities occurred during the year in preparation for the annual conference and to provide industry with the knowledge of market requirements. Many of these were discussed at the conference, including:

- Consideration of chemistry reviews underway or planned by the APVMA and overseas markets that will impact access to and the ability to use chemicals both in-crop and post-farmgate. Continued liaison occurred with the Australian government on those reviews. Proposed changes were assessed for their impact on industry, and where relevant, the NWPGP provided submissions and coordinated an industry response to highlight the impact of the changes and the ability of industry to manage continued compliance with market MRLs.
- Advocacy with all sectors of the supply chain continued to ensure all were aware of their role in meeting market requirements for MRLs. This activity included providing a range of chemical and market requirements information in various forms, such as presentations to stakeholders along the supply chain involved in chemical use and decision-making of selecting grain that meets market requirements. These stakeholders included chemical registrants and those responsible for providing advice to chemical users, being re-sellers, growers and grower advisors, who work closely with users of those chemicals, grain storage bulk handling companies, grain processors and marketers. The process of liaison with government agencies involved in chemical regulations and market access requirements that occurred to ensure the Australian usage of chemicals was considered in any government-to-government negotiations was outlined.
- As well as providing information directly to industry on request, the NWPGP webpages on the GTA website (www.graintrade.org.au/nwpgp) were updated with a range of material to support those industry advocacy efforts. This included, following the conference, a revised Australian Grains Industry Post Harvest Chemical Usage Recommendations and Outturn Tolerances document detailing changes to MRLs by commodity and market for chemicals permitted for use post-harvest.
- A key topic of the conference this year, and activities prior to and following the conference, was the changing workplace health and safety regulations for a key fumigant, phosphine, and the operational impact of those changes once implemented on all sectors of the supply chain. A range of issues being considered to manage those changes was highlighted, including continued advocacy with government regulators involved in implementing and managing those changes, to ensure all are aware of the industry efforts to manage compliance and to understand the significant impacts of those changes.

The Chair of NWPGP is funded by Grains Australia.

AUSTRALIAN GRAINS INDUSTRY CONFERENCE 2025



AGIC 2025 brought together delegates from across Australia and international markets in Melbourne for two days of discussion, insight and connection under the theme *Driving Forward – Sowing Success*.

The conference provided an opportunity for the grain sector to consider the issues shaping the operating environment. Discussion focused on global markets, trade, policy settings, technology and supply chain resilience. A range of speakers shared perspectives on the economic environment, the Australian market and the challenges and opportunities facing the industry.

Delegates heard from experts including Dennis Voznesenski, author of War & Wheat, who examined the impact of geopolitical conflict and disruption on global grain trade. The program also featured a leadership discussion with The Hon Simon Birmingham, Warren Entsch, and Lesley and Roger Gillespie OAM, Co-Founders of Bakers Delight, facilitated by renowned journalist Hugh Riminton, exploring leadership, entrepreneurship and business growth.

Panel sessions offered practical insights into policy settings that support industry growth and the role of technology adoption in strengthening productivity across the supply chain. AGIC also provided opportunities for emerging leaders to connect through the *Young Professionals Networking Event* and *Generational Change: GTA's Five Under 30 Look at Industry Evolution* panel.

The conference concluded with an inspiring keynote from world champion swimmer and six-time Olympic medallist Michael Klim. A former world record-holder, Michael shared his personal experience of resilience and mental strength, including the challenges of living with a rare autoimmune illness and maintaining a positive mindset through adversity. AGIC and GTA donated to the Klim Foundation in support of its work.

The AGIC program extended beyond the conference sessions, with the CBH-sponsored Gala Dinner bringing together more than 600 industry representatives to network and strengthen connections across the grain sector. The evening also featured award-winning magician Cosentino, providing an opportunity to connect in an informal setting.

AGIC continues to provide GTA members and the broader grain industry with a forum to exchange knowledge, discuss emerging issues and build connections across the Australian grain trade.



AGIC ASIA 2026

Grain Trade Australia continued to strengthen Australia's grain trade relationships across key Asian markets through the delivery of AGIC Asia 2026, with conferences held in Shanghai, China, and Ho Chi Minh City, Vietnam, in March 2026.

Held under the theme **'Quality builds confidence, partnerships shape the future'**, the conference attracted more than 550 delegates, including Australian growers and exporters, international customers, government representatives and industry stakeholders.

The Shanghai conference commenced with an Australian Government welcome delivered by His Excellency Scott Dewar, Australian Ambassador to China, while the Ho Chi Minh City conference commenced with an Australian Government welcome delivered by Emma McDonald, Senior Trade and Investment Commissioner for Vietnam and Cambodia.

The program brought together local speakers and Australian industry leaders, providing delegates with local market perspectives alongside insights into the commercial strengths of Australian grain. Australian industry leaders also highlighted the capability and reliability of Australia's grain supply chain and the systems that support Australia's position as a trusted supplier.



GTA also facilitated a series of industry Roundtable meetings with government agencies, regulators and industry representatives in China. The discussions focused on market access, technical trade matters and regulatory developments, strengthening mutual understanding and supporting practical outcomes in destination markets.

AGIC Asia remains a key component of GTA's international engagement program, supporting market access, facilitating trade and reinforcing Australia's reputation as a reliable supplier of high-quality grain.



FINANCIAL PERFORMANCE & POSITION (EXTRACT)

Financial policies

1. Adequate cash reserves will be maintained to conduct the operation of the business and complete the objectives detailed in this and subsequent Strategic Directions. GTA will maintain cash reserves equivalent to 75% of the budgeted expenses in any one year.
2. Membership fees will fund 'trade facilitation' products and services, i.e. the GTA management team and Technical Committees; and
3. All industry support products will be offered to members at a fee that will encourage participation but also reflects a reasonable return on funds invested by the broader membership.

Financial position

The company has generated a surplus of \$195,175 as compared to a surplus of \$475,245 in the previous year. Net equity at 30/6/26 is \$3,366,459.

As a not-for-profit organisation, GTA cannot distribute profits or build excessive cash reserves.

The following factors contributed to the financial accounts:

- Strong production levels and consequently stronger supply chain throughput have generated sound industry conditions in 2025-26.
- Training and Development margin have been strong due to good participant volumes (likely in response to better seasonal/industry conditions). Programs are being delivered on-line and in-person.
- The conference and event income was positive due to consistent support from sponsors and delegates, effective cost management, and delivering strong technical programs and engaging networking events.

The following information was extracted from the financial statements of Grain Trade Australia Ltd for the year ended 30 June 2026 and is included for information purposes only.

A complete set of financial statements and independent Audit Report issued by LBW & Partners, Chartered Accountants, can be accessed on the Grain Trade Australia website.

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 30 June 2026

	2026	2025
Revenue		
Revenue	3,156,117	3,370,100
Interest revenue calculated using the effective interest method	160,835	174,114
Total revenue	3,316,952	3,544,214
Expenses		
Direct expenses	(1,033,082)	(1,044,789)
Employee benefits expense	(1,075,641)	(935,842)
Depreciation on right-of-use assets	(47,861)	(47,861)
Rental and lease costs	-	-
Consultancy and legal expenses	(173,217)	(177,298)
Travel and accommodation	(274,506)	(189,914)
Special projects	(235,368)	(340,740)
Other expenses	(268,640)	(316,008)
Finance costs	(13,462)	(16,517)
Total expenses	(3,121,777)	(3,068,969)
Surplus/(Deficit) before income tax expense	195,175	475,245
Income tax expense	-	-
Surplus after income tax expense for the year	195,175	475,245
Retained earnings at the beginning of the financial year	3,171,284	2,696,039
Retained earnings at the end of the financial year	3,366,459	3,171,284

STATEMENT OF FINANCIAL POSITION

For the year ended 30 June 2026

	2026	2025
Assets		
Current assets		
Cash and cash equivalents	558,801	412,711
Trade and other receivables	470,112	139,089
Other financial assets	3,756,656	2,755,098
Prepayments	294,147	272,756
Total current assets	5,079,716	3,579,654
Non-current assets		
Right-of-use assets	147,570	195,431
Other financial assets	-	1,000,000
Total non-current assets	147,570	1,195,431
Total assets	5,227,286	4,775,085
Liabilities		
Current liabilities		
Trade and other payables	286,028	235,934
Contract liabilities	1,201,074	967,213
Lease liabilities	49,353	48,226
Employee benefits	164,896	109,736
Total current liabilities	1,701,351	1,361,109
Non-current liabilities		
Lease liabilities	122,722	172,075
Employee benefits	36,754	70,617
Total non-current liabilities	159,476	242,692
Total liabilities	1,860,827	1,603,801
Net assets	3,366,459	3,171,284
Equity		
Retained earnings	3,366,459	3,171,284
Total equity	3,366,459	3,171,284

STATEMENT OF CHANGES IN EQUITY

2025	Retained Earnings \$	Total Equity \$
Balance at 1 July 2024	2,696,038	2,696,038
Surplus after income tax expenses for the year	475,245	475,245
Other comprehensive income for the year, net of tax	-	-
Total comprehensive income for the year	475,245	475,245
Balance at 30 June 2025	3,171,284	3,171,284

2026		
Balance at 1 July 2025	3,171,284	3,171,284
Surplus after income tax expenses for the year	195,175	195,175
Other comprehensive income for the year, net of tax	-	-
Total comprehensive income for the year	195,175	195,175
Balance at 30 June 2026	3,366,459	3,366,459

STATEMENT OF CASH FLOWS

For the year ended 30 June 2026

	2026	2025
Cash flows from operating activities		
Receipts from customers (inclusive of GST)	3,307,965	3,301,556
Payments to suppliers and employees (inclusive of GST)	(3,259,464)	(3,093,394)
Interest received	159,277	150,825
Interest on leases	(13,462)	(16,493)
Net cash from operating activities	194,316	342,494
Cash flows from investing activities		
Investment in term deposits	-	(1,000,073)
Proceeds from matured term deposits	-	400,000
Net cash used in investing activities	-	(600,073)
Cash flows from financing activities		
Repayment of lease liabilities	(48,226)	(38,507)
Net cash used in financing activities	(48,226)	(38,507)
Net increase/(decrease) in cash and cash equivalents	146,090	(296,086)
Cash and cash equivalents at the beginning of the financial year	412,711	708,797
Cash and cash equivalents at the end of the financial year	558,801	412,711

GTA MEMBERS

Membership List as at
30 June 2026

Ordinary Member

LEVEL A1 (over 7 million tonnes)

Bunge Australia
CBH Group
GrainCorp Australia

LEVEL A3 (3-5 million tonnes)

Cargill Australia

LEVEL A4 (1.5-3 million tonnes)

ADM Trading Australia
Louis Dreyfus Company

LEVEL B1 (1.0-1.5 million tonnes)

Arrow Commodities
Australian Grain Export Pty Ltd
CHS Broadbent
George Weston Foods
Manildra Group
Riordan Grain Services

LEVEL B2 (500,000-1 million tonnes)

Centre State Exports
Inghams Enterprises Pty Ltd
J K International Pty Ltd
Ridley Agriproducts
Riverina (Australia)
Wilmar Trading (Australia) Pty Ltd

LEVEL B3 (250,000-500,000 tonnes)

Allied Pinnacle
Brahman Commodities
Cofco International Australia
Demeter Grains
K M & W M Kelly & Sons
Quadra Commodities
Qube Logistics (SB) Pty Ltd (T/A Qube Agri)
Robinson Grain Trading

LEVEL C1 (over 10 employees, under 250,000 tonnes)

Agracom
Agrisk (Market Check)
AGT Foods Australia
Altora Ag
Associated Grain T/A Agrocorp
Processing Australia
Australian Food & Fibre Processing
Australian Fresh Milk Holdings (AFMH)
Blairs Produce Company
Boolah Farms Pty Ltd
Castlegate James Australasia Pty Ltd
COPRICE

Darwalla Milling Co Pty Ltd
DDT Holdings
Deckert Group Pty Ltd
Esperance Quality Grains Pty Ltd
Fletcher International Exports
Fodder Link Pty Ltd
Hanlon Enterprises
Hay Australia
Hazeldenes Chicken Farm
IGH Commodities
Inari Australia
Irwin Stockfeeds
Itochu Australia Ltd
JBS Pork Australia Pty Ltd
Jerilderie Grain Storage & Handling
Laucke Flour Mills Pty Ltd
Lawson Grains
LPC Trading Pty Ltd
Malteurop Australia Pty Ltd
MC Croker
MSM Milling Pty Ltd
Namoi Cotton Ltd
Pentarch Agricultural Pty Ltd
Premium Grain Handlers Pty Ltd
Queensland Cotton Corporation
Reid Stockfeeds Pty Ltd
Rex James Stockfeed
Riverina Oils & Bioenergy
SunPork Farms Feed Mills
Thompson & Redwood Pty Ltd
TSS Grain (Tasmanian Stockfeed Services)
Unigrain Pty Ltd
Viridis Ag
W B Hunter Pty Ltd
Wilken Grain
Woods Grain Pty Ltd
XLD Commodities

LEVEL C2 (under 10 employees, under 250,000 tonnes)

Access Grain Pty Ltd
Adams Australia Pty Ltd
Aditi UVG
Aditya Birla Global Trading (Australia)
Advantage Grain Pty Ltd
Ag Connex Pty Ltd
Agmark Commodities
Agri Om Australia Pty Ltd
Alliance Grains
Arya Pulses Australia Pty Ltd
A T Waterfield & Son Pty Ltd
Australian Choice Exports Pty Ltd
Australian Country Choice Feedlots

Australian Grain Storage
Australian Growers Direct Pty Ltd
Australian Mungbean Company Pty Ltd
A W Vater & Co
Baker Grain
Ballarat Grain
Boort Grain Co-Operative
Broun & Co Pty Ltd
C & S Trading Pty Ltd
Carpendale Agri Pty Ltd
Carson Stockfeed Pty Ltd
CHA Pacific Pty Ltd
Chester Commodities
C K Tremlett Pty Ltd
CL Commodities
Coorow Seeds
Corson Grain Australia Pty Ltd
Cory Johnston (Aust) Pty Ltd
Direct Commodities
DSL Pacific
East Coast Stockfeeds
Ellerslie Free Range Farms Pty Ltd
ETG Processing Pty Ltd T/A Wimpak
Excel Farms
Export Import Australia
Export Trading Group Australia Pty Ltd
Fanmac Logistics Pty Ltd
Feed Central Pty Ltd
Findlays Barellan
Frey Commodities Australia
Gold Star International Pty Ltd
Grainforce Pty Ltd
Grain Link WA Pty Ltd
Grenfell Commodities Pty Ltd
GV Grain & Fodder
Harrold Pastoral Co
Harwood Grains & Stockfeeds
Horizon Commodities Pty Ltd
Jatlee Australia
JH Grain Pty Ltd
J W Koek & Company
Kangaroo Island Pure Grain
KB Agri Services Pty Ltd
Kennett Rural Services Pty Ltd
Lachlan Commodities Pty Ltd
Lane Grain Pty Ltd
Mahonys Transport Services
Mallon AgCommodities
Mandala Trading
Marina Commodities (Australia)
Max Grains Pty Ltd
Mckenzie Ag Services
McNaughts Grain & Fertilizer Pty Ltd
Melaluka Trading Pty Ltd

Mellco Pty Ltd
Nandaly Grain Co-Operative
Network Grains Pty Ltd
Norco
Northbound Trading Pty Ltd
T/A WA Lupins
Origin Grain Pty Ltd
Outlook Commodities
Pacific Global Sprouts Pty Ltd
Parkinson Bros
PB Seeds
Pearson's Grain

Peters Commodities
Pinnacle Grains Pty Ltd
QS Commodities Pty Ltd
RP Grain Pty Ltd
Rural Logic (Aust) Pty Ltd
Shannon Bros Bulk Storage Pty Ltd
Silo Bag Grain (NSW QLD) Pty Ltd
Societa Cofica
Southern Grain Pty Ltd
Southern Grain Storage Pty Ltd
Spagrimon Australia
Standard Commodities Australia Pty Ltd
Sudima Australia
Sun Euro Australia
Tamma Grains Australia Pty Ltd
Tasman Agri
TRC International
Ulupna Pastoral Co Pty Ltd
Ulusoy Asia Pacific
Universal Commodity Management
Ward McKenzie
Waterfall Australia
Watsons Bulk
WHG Oceania Pty Ltd
Wycheproof Grain Handling

Transport Operator

Crawfords Freightlines Pty Ltd
Gehrke Grains & Transport Pty Ltd
Pacific National (NSW) Pty Ltd
SEAWAY Intermodal Pty Ltd

Broker

Medium
Fox Commodities Pty Ltd
Grain Brokers Australia
Horizon Grain Brokers Pty Ltd
ICAP Futures (Australia)
Key Agri Services Pty Ltd
Pure Grain Network Pty Ltd
Quest Commodities
Rain Agribusiness
StoneX Financial
Teague Australia Pty Ltd

Sole Operator
A C Grain
Allied Grain Pty Ltd
Cogeser (Australia) Pty Ltd
Farm Tender
Lotema Pty Ltd
Mallon Commodity Brokering
McDonald Pelz Australia
Perkins Commodity Brokers
Sunrise Commodities
Wardi Broking
Woodside Commodities Pty Ltd

Corporate

Large
ASX
Australian Grain Technologies
Barrett Burston Malting Co.
BoortMalt Asia Pacific Pty Ltd
CIS Control Union Australia
Commonwealth Bank of Australia
NSW Ports (Port Kembla Unit Trust)
Regulator Markets
Sanitarium Health Food Company
Symbio Laboratories

Medium
AgriFood Technology
Amspec Australia
Australian Superintendence Company (ASC)
Clear Grain Exchange
Foss Pacific
HFW Australia
Holding Redlich
Intertek
Mars Petcare Australia (T/A Mars Birdcare)
Oldendorff Carriers Melbourne
PSC Griffith Goodall Insurance Brokers
SBA Law
SGS Australia
T-Ports

Small
Advance Trading Australia
AgriDigital
Ag Scientia
AgVise (WA) Pty Ltd
Aperture Ag Pty Ltd
Basis Commodities
Bendigo & Adelaide Bank Ltd Agri-business Insights Pro
BSM Global
Cloudbreak Grain Marketing
Cropify

Delta Agribusiness
E P Integrated Commodities
Farmanco Marketing Pty Ltd
FARMARCO Australia Pty Ltd
Finesse Solutions
Flexi Grain Pty Ltd
Futari Grain Technology Services
Goldstar Commodities
Graintec Scientific
Grainx
Greenoaks Agriculture Pty Ltd
Harvestcheck Pty Ltd
Hay Plains Grain Storage Pty Ltd
IKON Commodities
Indyn
Lachstock Consulting
MarketAg Pty Ltd
McMullen Consulting
National Grower Register
OMIC Australia Pty Ltd
Perten Instruments
Pinion Advisory
Planfarm Marketing Pty Ltd
Priag Marketing Pty Limited
Saputo Dairy Australia
SGA Solutions Pty Ltd
Sizer & Cogill (T/A NQ Bulk)
Ten Tigers
TE Storage & Logistics Pty Ltd
TT Club Mutual Insurance
Wattletree Consulting
Windarra Grain Storage
ZoomAgri

International Affiliate

CIS Commodity Inspection Services

Industry Association

Grain Growers Limited (GGL)
Grain Industry Association of WA (GIWA)
Grain Producers Australia Ltd (GPA)
NSW Farmers Association
Stock Feed Manufacturers' Council of Australia (SFMCA)

Merchant Association

Grain Industry Association of SA (GIASA)
Grain Industry Association of VIC (GIAV)
Grain NSW
Queensland Agricultural Merchants (QAM)





Grain Trade Australia Ltd

Postal: PO Box R1829 Royal Exchange, NSW 1225 Australia

Street: Level 7, 12 O'Connell St, Sydney NSW 2000

Phone: +61 2 9235 2155

www.graintrade.org.au



**GRAIN TRADE
AUSTRALIA**

Facilitating Trade