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15th January 2020

National Transport Regulatory Reform Productivity Commission LB2, Collins Street East Melbourne Vic 8003 Email: admin@pc.gov.au

RE: 2019 National Transport Regulatory Reform

Dear Sir / Madam

Grain Trade Australia (GTA) welcomes the release of the draft Report and the continued opportunity to provide comment to the Council of Australian Governments (COAG) broad reform agenda in the transport regulatory sector with the stated objectives of:

- boosting productivity;
- · increasing workforce participation and geographic mobility; and
- delivering better services for community.

This is of great importance to the agricultural industry and the grain sector as targeting of overlapping and inconsistent national, State and Territory regulations will drive efficiency and value.

The Australian agricultural industry, and the grain sector is critical to national and rural prosperity providing food security and much needed export revenue whilst generating income and employment opportunities within both urban and rural communities. GTA firmly believes that an effective and efficient supply chain is critical to maintaining and growing productivity and profitability in the sector. GTA is committed to assisting and providing input to COAG and the Productivity Commission to achieve its stated objectives.

1. About GTA

GTA is the focal point for the commercial grains industry within Australia. It facilitates trade and works to provide an efficient, equitable and open trading environment by providing leadership, advocacy and commercial services to the Australian grain value chain. GTA is non-political, industry driven with a primary focus to ensure the efficient facilitation of commercial activities across the grain supply chain including a strong focus on the logistics of grain through transport storage and ports.

GTA's has over 270 organisations as members ranging from regional family businesses to large national and international trading, storage and handling companies, grain marketers, consumers and processors. The vast majority of grain contracts executed in Australia refer to GTA grain trading standards, standard-form grain contracts and GTA Trade Rules. Most of Australia's grain storage and freight movements are made by GTA members. Key National and State producer representative groups are also GTA Members. A full list of GTA Members is attached.

2. Australian Grain Sector

The Australian grains sector has been a consistent provider of productivity increases to the Australian economy with the Australian Bureau of Agricultural Research and Economics (ABARES) stating that [in the 20-years to 2017-18 crop production increased by 18% and the value of exports increased by 36%] in 2017–18, the gross value of crop production is set to increase to \$28.6 billion. With 60% of production exported the industry is a major driver of export revenue, in 2017/18 the Australian grain industry value was around \$13.8



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billion (farm gate value) and \$10.8 billion of exports. The grain industry, and its ancillary suppliers and service providers, are a substantial employer of people from farm gate through to port.

3. Australian Grain Supply Chain

The grain industry supply chain is geographically diverse and is spread across 18 ports in the 5 major producing states of the nation.

Producing on average 45mmt tonnes from approximately 21,000 farms production units¹ the grain industry has an inordinately heavy reliance on the nation's road and rail networks including rural branch lines and the many non-sealed farm access and rural roads.

Historically, the Australian grain supply chain operated under a simple aggregation system with farmers delivering their produce approximately 10-30kms at harvest time to local collection points from where the grain would, over time be delivered to domestic and export destinations. This model has now changed with the industry increasingly moving to a disaggregated market with:

- Increased use of on-farm storage, with a recent Rabobank <u>analytical paper</u> reporting approximately 17mmt of farm storage is available to the industry.
- Rationalisation of bulk handler receival sites and service arrangements.
- Privatisation of the above rail operating companies and their rolling stock assets and some of the below rail track networks. Removal of government ownership and in some states Community Service Obligations (CSOs) for rail leading to a transport modal shift from rail to road.
- Increased use of containers for export tonnage due to favourable back freight opportunities combined with international markets preferences in delivery and order size.
- Increased commodity trading activity with multiple aggregators for most sales contracts and a dramatic increase in supply chain participants resulting in competing demand for common use infrastructure.

The increased complexity in the grain supply chain has created challenges and constraints in peak periods. This evolving model and its complexity need to be understood and factored into the government's Reform agenda.

As there can be substantial trade and movement of grain across State boundaries, GTA supports a coordinated and consistent regulatory and legislative approach. Overall the introduction of the national reforms has been positive in relation to safety outcomes and in particular in the road sector.

There is a heightened awareness of safety in the grain supply chain as a result of national reforms. It is considered further improvement can be attained through greater harmonisation of State and Territory regulators with the national model. Similarly, a key area of harmonisation and a necessary part of the reform is to establish national measures of safety in rail, road and maritime that are aligned to productivity measures to allow tracking of the success of initiatives implemented.

4. Further Opportunities to improve Safety and Productivity

Increasingly sophisticated global markets dictate the fortunes of the Australian grain industry. Australia does have some inherent advantages in the global market on account of our reputation for producing a clean quality product and the sea freight advantage accorded by our proximity to key south East Asian markets.

¹ Grain Growers – State of the Industry 2016



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However, current depressed sea freight rates and increasing competition from the Black Sea region has dramatically reduced the inherent competitive advantage afforded to Australian grain.

GTA in 2014 provided a Submission to the Agricultural Competitiveness White Paper. This paper <u>(GTA Submission to Ag White Paper</u>) provides some detail on the competitiveness of the Australian transport, infrastructure and the grains sector.

Supply chain related innovation is essential and requires leadership, planning and capital investment to ensure a safe and efficient globally competitive grain industry for Australia

GTA provided a submission (GTA Submission to National Freight and Supply Chain Strategy) and support the principle of the National Freight and Supply Chain Strategy. In its submission GTA highlighted particular issues and areas GTA would like the Inquiry to be aware of and considered. Some of these also apply to and should be considered in this ongoing reform process. These are:

a. Inclusive and detailed approach

Government and industry supply chain planning processes and supporting analytical data are critical to the formulation of policy and the introduction of reform. GTA considers any reform requires a strong focus on inclusive community consultation. This is especially the case, given the potential impact any changes in government policy may have on rural industry and communities.

b. Introduction and utilisation of consistent analysis

When planning, governments across Australia utilise different methodologies for rating the capability of infrastructure and for valuing the cost and benefit of investment in infrastructure.

All cost benefit valuing initiatives should be based on a consistent methodology that is hopefully consistent with Infrastructure Australia. This will better allow for comparative analysis of the value of reform activities and will help to ensure a standardised method. The methodology should include social and environmental impacts as well as pure economic value.

c. Effective leadership structures

Structural reform and change require strong leadership from all levels of government. Government should be supported in this process by strong industry representation from each relevant sector. Achieving alignment of Government and industry on reform initiatives is of benefit and will speed uptake and implementation.

GTA welcome the opportunity to provide input into the National Transport Regulatory Reform inquiry and is committed supporting the reform process and especially the targeting of overlapping and inconsistent national, State and Territory regulations.

Please keep GTA informed of further opportunities to assist with shaping the outcome of the reform as it is considered important to assist the grains industry to continue to provide economic value to the nation.

Yours sincerely,

P086-

Pat O'Shannassy CEO

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Membership List as at 13 December 2019

Organisation	Contact	Website /Phone
Ordinary Member (Trading)		
Level A1 (over 7 Million Tonnes)		
CBH Grain Pty Ltd	Mr Jason Craig	cbh.com.au
Glencore Agriculture Pty Ltd	Mr Philip Hughes	glencoreagriculture.com.au
		2
Level A2 (5 - 7 Million Tonnes)		
Graincorp Operations Ltd	Mr Klaus Pamminger	graincorp.com.au
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Level A3 (3 - 5 Million Tonnes)		
ADM Trading Australia Pty Ltd	Mr Darryl Borlase	adm.com
Cargill Australia Limited	Mr Erik Wibholm	cargill.com.au
	III Zim Wighom	2
		-
Level A4 (1.5 - 3 Million Tonnes)		0
Level B1 (1.0 - 1.5 Million Tonnes)		
Arrow Commodities Pty Ltd	Mr Dominic Vanzella	arrowcom.com.au
Emerald Grain Pty Limited	Mr David Johnson	emeraldgrain.com
Cofco International	Ms Sara Pan	cofcoagri.com.au
		3
Level B2 (500,000 - 1 Million Tonnes)		
Australian Grain Export Pty Ltd	Mr Brett Dodson	australiangrainexport.com.au
CHS Broadbent Pty Ltd	Mr Steve Broadbent	broadbentgrain.com.au
Centre State Exports Pty Ltd	Mr Jeff Voigt	centrestateexports.com.au
George Weston Foods Limited	Mr Mark O'Brien	gwf.com.au
Ridley Agriproducts Pty Ltd	Mr Michael Reeves	agriproducts.com.au
Riordan Grain Services	Mr Mark Lewis	riordangrains.com.au
Riverina (Australia) Pty Ltd	Mr Gareth Stapleton	riverina.com.au
Bunge Agribusiness Australia Pty Ltd	Mr Stephen Bennett	bunge.com/agribusiness
		8
Level B3 (250,000 - 500,000 Tonnes)		
Agfarm Pty Ltd	Mr Ron McCalman	agfarm.com.au
Agracom Pty Ltd	Mr Joe Hallman	agracom.com.au

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02 9499 4199

07 3713 8700

quadra.com

alliedpinnacle.com

robinsongrain.com.au

louisdreyfus.com.au

Ordinary Member (Trading)
Level C (under 250,000 Tonnes)

Agrisk Management Pty Ltd

Quadra Commodities Pty Ltd

Robinson Grain Trading Co Pty Ltd

Louis Dreyfus Company Australia Pty Ltd

Allied Pinnacle Pty Ltd

Wilmar Gavilon Pty Ltd

Mr Brett Stevenson

Mr Josh Lawrence

Mr Gary Robinson

Mr Matt Albion

Mr Sam Roache

Mr Robin Cassar

AT Waterfield & Son Pty Ltd Mr Brad Waterfield 03 5382 3725 Mr Kim Vater A W Vater and Co vater.com.au AACL Ptv Ltd Mr Simon Gellert trade@australianagriculturalcontracts.com Access Grain Ptv Ltd Mr Wade Humphrevs accessgrain.com.au Adams Australia Pty Ltd Mr Ian Mack adamsaustralia.com.au **Agmark Commodities** Mr Richard Alcorn agmark.com.au Agri Om Australia Pty Ltd Mr Kishore Bulchandani agriom.com.au Agri-Oz Exports Pty Ltd Mr Francois Darcas 03 9830 7021 Agriex Australia Pty Ltd Mr Joseph Khnessier 02 9232 0690 Agrifoods Australia Mr Rob Anderson agrifoodsaustralia.com.au Agrigrain Mr Jeremy Brown agrigrain.com Agromin Australia Pty Limited Mr Raini Patel agromin.com.au AGT Foods Australia Michael Brittain agtfoods.com/australia Associated Grain Mr Bhuvan Gandhi 07 4662 1999 Auscott Ltd Mr Peter Webb auscott.com.au AusiCan Commodities Mr Douglas Saunders ausican.com Australian - Asian Agricultural Exports Pty Ltd Mr Mick Connolly Mr James Hunt Australian Choice Exports Pty Ltd australianchoiceexports.com.au Australian Fresh Milk Holdings (AFMH) Ms Jill Smith 02 6344 8462 Australian Grain Storage Mr Matt Bailey sunrice.com.au Australian Growers Direct Pty Ltd Mr Tom Lucas ausgrowersdirect.com.au Mr Damien White Australian Mungbean Company Pty Ltd australianmungbean.com.au Australian Storage Alliance Pty Ltd Mr Jon Bucknall 0447 652 716 Baker Grain Mr Richard Baker bakergrain.com.au BFB Pty Ltd Mr Terry Brabin bfb.com.au **Blairs Produce Company** Mr Sean Blair 02 6025 4600 **Boolah Grains Ptv Ltd** Mr Stuart Tighe 02 6754 0343 Mr Jon Bucknall **Boort Grain Co-Operative** 02 9875 3919 Broun and Co Grain Pty Ltd Mr Wal Broun brounandco.com.au C & S Trading Pty Ltd Mr Craig Scholz scholzbh.com.au C K Tremlett Pty Ltd Mr Andrew Tremlett 08 8524 9050 Carpendale Commodities Mr Andrew Kluck 0448 761 246 Cameron Pastoral Company Pty Ltd Mr Ken Cameron 07 4671 4144 Castlegate James Australasia Pty Ltd Mr Ross Giovanetti castlegatejames.com.au CL Commodities Pty Ltd Mr Robert Lean clcommodities.com.au Continental Grain Handling Pty Ltd (CGH) Mr Rick Guo 08 6333 1068 Coorow Seeds Mr Brian Pover coorowseeds.com.au Coprice Mr Lyndon Benecke coprice.com.au Cremer Australia Pty Ltd Mr Scott Haughton cremer.com.au dbrl.com.au Dalby Bio-Refining Limited Mr Gary Heidenreich Darwalla Milling Co Pty Ltd 07 3822 0527 Deacon Seeds Company Mr Mark Schmidt 07 4662 3217 Mr Chris Deckert Deckert Group Pty Ltd deckerts.com.au Defiance Maize Products Pty Ltd Mr Rodney Walker corson.co.nz Demeter Cormack Pty Ltd Mr David Oates 08 6389 0098 Direct Commodities Pty Ltd Mr Hamish Robertson directcommodities.com.au Donnellons Bulk Haulage Pty Ltd Mr Bill Donnellon 0428 136 483 East Coast Stockfeed Pty Ltd ecsf.com.au **Elders Grain** Mr Lachlan Allen elders.com.au

Level C (under 250,000 Tonnes) cont.

Ellerslie Free Range Farms Pty Ltd

Esperance Quality Grains Mr Neil Wandel members.westnet.com.au/eqg
Export Trading Group Australia Pty Ltd Mr Shayne Clark etgworld.com
Feed Central Pty Ltd Mr Tim Ford feedcentral.com.au

Mr Bruce Holden

07 4695 5777

Mr Neil Findlay Findlays Barellan 02 6963 9246 Mr Tim Huggins Five Star Stock Feeds fssf.com.au Fletcher International Exports Pty Ltd Mr Kurt Wilkinson fletchint.com.au Ms Rosemary Richards GO Resources Ptv Ltd go-resources.com.au Mr Chandru Hiremath Golden Harvest Grain Exports goldenharvest.net.au Abhishek Kotkar Gold Star International Ptv Ltd goldstarinternational.com.au Grain Direct Australia Mr Chris Kochanski graindirect.com.au Grain Link (NSW) Ptv Ltd Mr Paul Pearsall 02 6962 9500 Grain Link WA Ptv Ltd Mr Andrew Goyder grainlink.com.au Grainforce Pty Ltd Mr Derek Larnach 02 6331 4880 GrainTrend Pty Ltd Mr Sanjiv Dubey graintrend.com Mr David Brown **Greentree Farming** 02 6751 1228 GV Grain & Fodder Ms Joanne Harry 03 5828 3063 Hanlon Enterprises Grain Mr Peter Gerhardy 02 6924 1781 Harwood Grains Ptv Ltd Mr Paul Harwood harwoodgrains.com.au Harberger's Farm Supplies (Trading) Pty Ltd Mr Reece Harberger harberger.com.au Hassad Australia Operations Company Pty Ltd Ms Terrie Morgan 02 9900 3700 Independent Grain Handlers Pty Ltd Mr Brad Bryant igh.net.au Irwin Stockfeeds Mr Bryan Irwin irwinstockfeeds.com.au Itochu Australia Ltd Mr Justin Swan www.itochu.com.au J K International Ptv Ltd Mr Sandeep Mohan iki.com.au J W Koek & Company Mr Brian Algate 07 3341 4548 James Stock Feed and Fertilizer Pty Ltd Mr Adrian Moule jamesstockfeed.com.au Jerilderie Grain Storage & Handling Mr David Barlow 03 5886 0344 Mr Karl Bliss KB Agri Services Pty Ltd 07 4634 4320 K M & W M Kelly & Sons Mr Matt Kelly kellygrains.com.au Kangaroo Island Pure Grain Pty Ltd Ms Emma Tonkin kipuregrain.com Kennett Rural Services Pty Ltd Mr Andrew Kennett kennettrural.com.au Lachlan Commodities Pty Ltd Mr Tony Cogswell 02 6851 2077 Laharum Bulk Handling Co Mr Donald Carter 03 5381 2666 Lake Grain Pty Ltd Mr Derek Davis lakegrain.com.au 02 6887 3309 Lane Grain Pty Ltd Mr Garry Lane Laragon Almond Processors Pty Ltd Mr Mark Webber laragon.com.au Laucke Flour Mills P/L Mr Roger Laubsch laucke.com.au Lawson Grains Pty Ltd Mr Angus Blair lawsongrains.com LDC Enterprises Australia Pty Ltd Mr Richard Porter 07 3253 5999 Lemarc Agromond Pty Ltd Mr Michael Aikman lemarcagromond.com LINX Cargo Care Mr David Simpson linxcc.com.au LPC Trading Pty Ltd Mr Simon Langfield 02 6383 7222 mandalatrading.com.au Mandala Trading Pty Ltd Mr Jayjeev Saraff Malteurop Australia Pty Ltd Mr Jack King 03 5277 1950 08 9831 1021 Matthews Transport and Grain Traders Mr Neville Matthews Max Grains Pty Ltd Mr Jack Fahy maxgrains.com.au MC Croker Pty Limited Mr Greg Carroll crokergrain.com.au Mr Simon Pritchard Melaluka Trading Pty Ltd melalukatrading.com.au Mellco Pty Ltd Mr Steve Mellington 0419 867 971 Moulamein Grain Co-Operative Ltd Mr Tony Bellinger moulameingrain.com

Level C (under 250,000 Tonnes) cont.

MSM Milling Pty Ltd

Namoi Cotton Ltd Mr Shane McGregor namoicotton.com.au Nandaly Grain Co-Operative Ltd Mr Tony Bellinger 03 5078 1217 Network Grains Pty Ltd Mr Craig Dennis 07 4637 8500 Mr Jock Carter Newcastle Agri Terminal Pty Ltd 02 4962 4006 ETG Processing Pty Ltd T/A Wimpak Mr James French wimpak.com.au Origin Grain Pty Ltd Mr Peter Brick 03 5720 8500

Mr Peter MacSmith

02 6364 5999

Pacific Global Sprouts Pty Ltd Mr Prashant Kewlani pacificglobalsprouts.com Parkinson Bros Mr Rohan Parkinson parkinsonbros.com.au Mr Peter Blair PB Seeds Pty Ltd pbseeds.com.au Mr Shane Wall PeaCo 03 5497 1766 Pearson's Grain Pty Ltd Mr Darren Pearson pearsonsgroup.com.au Peters Commodities Pty Ltd Mr Michael Oxley petcom.com.au Phoenix Global Australia Pty Ltd Mr Jogesh Virk phoenixcommodities.com.au Ms Rikki Foss Plum Grove Pty Ltd plumgrove.com.au Premium Grain Handlers P/L Mr John Orr pgh.com.au Preston Grain Mr Andrew Kell 02 6977 1733 Pulse Association of the South East (PASE) Inc Ms Leanne Burr 08 9071 3655 Quattro Ports Mr Dene Ladmore quattroports.com.au Quirindi Grain & Produce Mr John Webster 02 6746 1911 Reid Stockfeeds Ptv Ltd Mr Ian Reid reidstockfeeds.com.au rhodiumresources.com Rhodium Trading Australia Pty Ltd Mr Mark Fitzgerald Rivalea (Australia) Ptv Ltd - Animal Nutrition Mr Andrew Philpotts rivalea.com.au Riverina Oils & BioEnergy Pty Ltd Mr Lachlan Herbert riverinaoils.com RT Wallace Ptv Ltd Mr Reilly Wallace wallacebulkhaulage.com.au Mr Tim Ruddenklau Ruddenklau Grain Pty Ltd 08 8842 1314 Rural Logic (Aust) Pty Ltd Mr Michael Wood rurallogic.com.au Mr Clayton Shannon Shannon Bros Bulk Haulage 03 5390 2264 Silo Bag Grain (NSW QLD) Pty Ltd Ms Leslev Kilby 02 6847 1788 Societa Cofica Pty Ltd Mr Dia Ram Sharma societacofica.com.au Mr Chris Veness Southern Cotton Trading Pty Ltd 02 69 552 779 Southern Cross Agricultural Exports P/L Mr Syd Parsons southerncrossag.com.au Mr Campbell Brumby Southern Grain Storage Pty Ltd 03 5267 2351 Southern Grain Pty ltd Mr David Jemmet 03 5437 8295 Spagricon Australia Pty Limited Mr Jiger Kotecha spagricon.com.au Standard Commodities Australia Pty Ltd Ms Elizabeth Bozinoska stancom.com.au Sudima Australia Pty Ltd Mr Jim Garvey sudima.com Summer Hill Grains Mr Barney Hughes 0428 694 363 SunPork Farms Feed Mills Mr Mark Young 08 8532 4434 Swiss Singapore (Australia) Pty Ltd Surva Jain swiss-singapore.com Tasmanian Agricultural Producers Pty Ltd Mr David Skipper tasagproducers.com.au Thallon Grains Pty Ltd Mr Andrew Earle 02 6756 5004 ThriveAgri Mr Charlie Brown thriveagri.com TSS Grain tasstockfeed.com.au Mr Trevor Macleod Ulusoy Asia Pacific Mr Mark Madjarevic ulusoyflour.com Unigrain Ptv Ltd Mr Ervin Leong unigrain.com.au Unique Grain Management Pty Ltd Mr Mark Thiele uniquegrain.com.au Universal Commodity Management commoditymanagement.com.au Mr Tim Dean W B Hunter Pty Ltd Mr Stewart Coombes 03 5821 5744 Ward McKenzie Pty Ltd Mr Geoff Hammon mckenziesfoods.com.au Watershed Commodities Mr Jack Vivers 0427 715 543 Watson's Bulk Logistics Mr Joel Watson wbl.net.au Gesheng Shen WHG Oceania Pty Ltd 02 8040 3030 Wilken Grain Mr Richard Wilken wilkens.com.au Woods Grain Pty Ltd Mr Bruce Woods woodsgroup.com.au WW Agri Pty Ltd Mr Steve Sloss wwagri.com.au

Transport Operator

XLD Grain Ptv Ltd

Yenda Prods Grain Ptv Ltd

Aurizon Operations Limited Ms Ruth Stjernqvist aurizon.com.au
Gehrke Grains and Transport Pty Ltd Mr Julian Gehrke 07 5465 6695
Hamilton Contracting (NSW) Pty Ltd Ms Jodie Hamilton hamiltoncontracting.com.au

Mr Lachie Stevens

Mr Luke Mancini

xldgrain.com.au

0437 512 322

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Pacific National (NSW) Pty Ltd SEAWAY Intermodal Pty Ltd Mr Hugh Cox Mr Bikash Ram pacificnational.com.au seawayintermodal.com.au

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Broker

Large 0

Medium

Mr Jeff Winspear Grain Brokers Australia grainbrokers.com.au Horizon Grain Brokers Ptv Ltd Mr Ash Munro horizongb.com.au INTL FCStone Pty Ltd Mr Brett Cooper intlfcstone.comMcDonald Pelz Australia Mr Peter Geary mcdonaldpelz.com Perkins Commodity Brokers Mr Craig Perkins 03 9645 6846 Teague Australia Pty Ltd Mr Tim Teague teague.com.au

Sole Operator

A C Grain Mr Adam Clarke 0400 065 763 Allied Grain Pty Ltd Mr Angus Wettenhall alliedgrain.com.au Cogeser (Australia) Pty Ltd Mr Robert Luetolf cogeser.com.au **Esquire Commodities Pty Limited** Mr Rowan Relton 07 4635 7215 Farm Tender Mr Matt Henke farmtender.com.au Lotema Pty Ltd Mr Todd Lees lotema.com.au Mallon Commodity Brokering Mr Ian Mallon Quest Commodities Pty Ltd Ms Javne Barker questcommodities.com.au Wimmera Mallee Grain Services Mr Rodney Edgerton egrainservices.com.au Woodside Commodities Pty Ltd Mr Hamish Steele-Park woodcomm.com.au

Corporate

Large

ASX Limited Mr Ian Waddell asx.com.au/grainfutures
Australia And New Zealand Banking Group Mr Ian Hanrahan anz.com.au
Australian Grain Technologies Pty Ltd Mr Tristan Coram agtbreeding.com.au
Commonwealth Bank of Australia Mr Tom Barraket commbank.com.au

Medium

Mr Henry McKay agridigital.io AgriDigital Agrifood Technology Pty Ltd Ms Doreen Fernandez 03 9742 0589 Amspec Australia Pty Ltd Mr Lee Shilvock amspecgroup.com Australian Superintendence Company Mr Andrew Parry 07 3391 8640 Ms Katrina Saunderson Commodity Inspection Services (Australia) Pty Ltd commodityinspection.com.au Foss Pacific Pty Ltd Mr Phil Soderberg foss.com.au Holding Redlich Mr Geoff Farnsworth holdingredlich.com Holman Fenwick Willan Mr Stephen Thompson hfw.com Intertek Mr Ben Jones intertek.com SBA Law Mr Jeremy Rosenthal sbalaw.com SGS Australia Pty Ltd Mr Scot Paterson au.sgs.com T-Ports Pty Ltd Mr Kieran Carvill tports.com Viridis Ag Mr Anthony Howard viridisag.com

Corporate (cont.)

Small

Advance Trading Australasia Mr Andrew Woodhouse advance-trading.com.au
Ag Scientia Pty Ltd Mr Lloyd George 03 9598 1980
Basis Commodities Pty Ltd Mr Chris Whitwell basiscommodities.com.ay
Clear Grain Exchange Mr Nathan Cattle cleargrain.com.au

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CloudBreak Grain Marketing Pty Ltd Mr Ed Scamps 08 8388 8084 Delta Agribusiness Pty Ltd Mr Michael Parry 02 6772 0000 EP Integrated Commodities Pty Ltd Ms Tracev Lehmann 08 8627 2304 Mr Donald McTaggart Farmanco Marketing Pty Ltd farmanco.com.au FarMarCo Australia Pty Ltd Mr Robert Imray 07 4637 6400 02 9872 9270 Finesse Solutions Pty Limited Mr Malcolm Finlayson Flexi Grain Mr Jarrod Tonkin flexigrain.com.au **Goldstar Commodities** Mr Geoff Webb goldstarcommodities.com.au Graintec Scientific Pty Ltd Mr Lucas Anstiss graintec.com.au Grainx Mr Chris Hood grainx.com.au HarvestCheck Pty Ltd Mr Stephen Schumacher 0418 199535 Hay Plains Grain Storage Pty Ltd Mr Ron Harris 0404 444 600 Indigo Agriculture Australia Pty Ltd Mr Peter McMeekin indigoag.com.au **IKON Commodities Pty Ltd** ikoncommodities.com.au Mr Ole Houe **Lachstock Consulting** xldgrain.com.au Mr Lachie Stevens MarketAg Pty Ltd Mr Mark Martin 02 6747 1590 Mr Gerard McMullen McMullen Consulting Pty Ltd 03 8300 0108 Mercari Pty Ltd Mr Scott Still mercari.com.au Merricks Capital Pty Limited Mr Adam Davis merrickscapital.com Mirfak P/L Mr Mark Murphy mirfak.com.au National Grower Register Pty Ltd Ms Debbie Newmarch ngr.com.au OMIC Australia Pty Ltd Mr Yasuhide Okumura omicaustralia.com.au Perten Instruments Australia Pty Ltd Mr Raul Ovelar 02 9870 3400 Pinnacle Commodities Pty Ltd Mr Rod Buckle pinnaclecommodities.com.au Planfarm Marketing Pty Ltd Mr Jerome Critch planfarm.com.au Plansafe Logistics Pty Ltd Mr Mark Sloan plansafelogistics.com.au Primal Foods Group Mr Peter Longhurst primalfoodsgroup.com Profarmer Australia Pty Ltd Ms Hannah Janson australiancropforecasters.com.au Mr Ian Dalgliesh Rise Agribusiness Pty Ltd riseagri.com.au Rural Directions Pty Ltd Mr Chris Heinjus ruraldirections.com Saputo Dairy Australia Pty Ltd Mr Robert Ford 1300 643 333

International Affiliate

Ten Tigers

SGA Solutions Pty Ltd

TE Storage & Logistics Pty Ltd

Wattletree Consulting Pty Ltd

CCIC Australia Pty Ltd Mr Isherwood Feng 02 9580 3212
CIS - Commodity Inspection Services Mr Paul Schweitzer cis-inspections.com

Mr David Hudson

Mr Tom Hage

Jon Bucknall

Mr Chris Tonkin

03 5428 4990

08 8762 2188

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tentigers.com.au

Industry Association

Australia Export Grain Innovation Centre Mr Richard Simonaitis aegic.org.au **Grain Growers Limited** D. McKeon graingrowers.com.au Grain Industry Association of WA Ms Larissa Taylor giwa.org.au Mr Andrew Weidemann Grain Producers Australia Ltd grainproducers.com.au **NSW Farmers Association** Ms Alexandra Bunton 02 9478 1000 Victorian Farmers Federation Ms Annabel Mactier 03 9207 5555

Merchant Association

Grain Industry Association of SA Mr Ben Noll +61 8 8361 5601
Grain Industry Association Of Victoria Mr Colin Peace giav.com.au
Grain NSW Inc Ms Joanne Ware grainnsw.com.au

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Life Members

Mr Mervyn May Mr Christopher Kelly Mr Geoff Honey Mr Terry Deacon Awarded 1998 Awarded July 2015 Awarded July 2016 Awarded August 2019

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