

20 December 2019

Department of Agriculture, Water and the Environment  
GPO Box 858  
Canberra ACT 2601  
Email: Via Web

**RE: Modernising the RDC System**

Dear Sir/Madam,

I am writing regarding the call for submissions seeking ways to modernise and improve the Research and Development Corporation (RDC) system.

Grain Trade Australia (GTA) is a member of a Department of Agriculture, Water and the Environment's (DAWE) Grain and Plant Products Export Industry Consultative Committee (GPPEICC). GTA is the focal point for the commercial grain industry within Australia. It facilitates trade and works to provide an efficient, equitable and open trading environment by providing leadership, advocacy and commercial services to the Australian grain value chain. GTA is non-political, industry driven with a primary focus to ensure the efficient facilitation of commercial activities across the grain supply chain including a strong focus on the logistics of grain through transport storage and ports.

GTA's has over 280 organisations as members ranging from regional family businesses to large national and international trading, storage and handling companies, grain marketers, consumers and processors. The vast majority of grain contracts executed in Australia refer to GTA grain trading standards, standard-form grain contracts and GTA Trade Rules. Most of Australia's grain storage and freight movements are made by GTA members. Key national and state producer representative groups are also GTA Members.

A list of GTA Members is attached.

**1. Value of Australian Export Regulations**

The Australian grain industry has a reputation as a reliable supplier of quality grain on the international market. This reputation is supported and enhanced by the export regulations as managed by DAWE to ensure grain meets importing country quarantine requirements.

**2. Innovation is the Key**

GTA agrees with DAWE that innovation is a key to the future prosperity of the agricultural sector and support the current structure of government and industry investing jointly in research and development (R&D) through RDCs as a means of investing collectively in innovation.

The government and industry target of achieving \$100 billion in annual gross value of production for the sector by 2030 arguably cannot be achieved without strategic investment in R&D.

**3. Ernst and Young Innovation Report**

DAWE recently commissioned Ernst & Young (E&Y) to develop a shared vision to best position the Australian agricultural innovation system for the future. GTA is of the opinion this report is instructive and provides a solid base for DAWE to consider modernising the RDCs.

In particular, GTA considers the section 'key insights from international research' to be relevant, provide direction and guidance in relation to innovation. Within this section of the report, and as summarised in Figure 1. is a discussion on the relevance of having a balanced focus across a number of specific key innovation focus area, including 'Commercialisation'.

**Figure 1. Relative Positioning across key innovation focus areas**

Research	Testing	Development	Commercialisation	Extension
Research evaluates scientific capabilities to generate new ideas	Testing considers the ability to trial proof of concepts	Development involves the translation of research and testing into practical solutions	Commercialisation considers whether innovation becomes a marketable product	Extension evaluates how well innovation reaches end users

The report also discusses the need to continue this balanced approach when considering the relative positioning across key influences on R&D investment and to ensure all influencers are considered. The key influencers are described in Figure 2. As adapted from the E&Y report.

**Figure 2. Relative Positioning across key influencers on investment**

Science-based R&D	Practical R&D	Priority stakeholder influence	National interests
Considers the impact of evidence-based research on decisions	Considers the availability of applicable solutions impacts decisions and delivering key outcomes	Innovation is influenced by key parties in powerful positions	Innovation is guided by national interests

The grain industry operates under a self-managed model that requires a balanced industry approach to issues that consider the production sector, commercial grain traders, supply chain service providers, end users (international & domestic) and government departments and agencies. The report considers a balanced approach to R&D is also applicable.

GTA recommends DAWE review and where appropriate consider implementing the Report recommendations whilst ensuring the RDCs scope includes a whole of supply chain view.

#### **4. R&D – Whole of Supply Chain**

As part of this review to modernise RDCs and to drive innovation there must be a ‘whole of supply chain’ view. This is critical in the grain industry as value is both generated and lost from initial soil preparation through to delivery to the final customer. Around 30-35% of producer’s overall costs are incurred in the supply chain from farm to end-use consumer.

Grain producers more than ever can extract and capture value from the post farm gate supply chain. The emergent post ‘single desk’ Australian grain supply chain in most states is running counter to the global trend of supply chain consolidation. The grain supply chain is increasing its warehouse capacity and the number of operators through multiple container packers, new ports, country storage operators and farm-based storage and logistical enterprises.

The historical consolidated supply chain maintained by large Bulk Handling Companies (BHCs) is evolving into a competitive mix of on-farm storage and commercial storage operators operating in an increasingly dynamic and entrepreneurial market. This increasingly competitive and spatially distributed storage model provides opportunity and rewards for participants. However, whilst delivering benefit a broad and competitive multi-business storage model, (where the maintenance and logistics of grain is controlled by many parties) does require guidance and support if Australia is to maintain the well- deserved reputation in the world market that has been developed over many years.

R&D along the whole supply chain driving increased innovation, investment and assurance management processes and systems will assist the grain industry to contribute to the government and industry target of achieving \$100 billion in annual gross value of production for the sector by 2030.

Investment in R&D within the whole of supply chain will also address a future gap emerging in industry processes and innovation. Previously the BHCs, due to scale had provided guidance and numerous industry management processes to industry participants. The industry must re-assess and re-design to create a whole of value chain assurance system based on the emerging storage model.

Exciting technology and data management opportunities are fast becoming available that may potentially facilitate seamless transfer of data through the emerging supply chain. However, to generate the most benefit a systemic and managed approach to analysing and determining a unified approach to innovation and opportunities is required. This may be best managed through Public and Public/Private partnerships that:

1. Designs appropriate supporting technology and/or management process;
2. Consults and determine the framework; and
3. potentially collectively invest in pre-competitive technology.

There are numerous precedents for public investment in development of pre-competitive activities including the Internet Wi-Fi, and transport and infrastructure.

GTA currently has several opportunities it considers of value and worth review and no doubt other industry participants also have great and innovative ideas that would benefit from some government stewardship and leadership and collective investment.

The modernising of RCDS may be the circuit breaker that industry requires to enable and proactively drive innovation and generate the ideas that promote growth and achievement of the 2030 target of \$100 billion dollars of annual gross value production.

For your information, GTA has reviewed the question of 'modernising RCDs' through its Technical Committee structures.

Thank you for this opportunity to comment. Please do not hesitate to contact GTA at any stage to discuss further.

Yours faithfully,



Pat O'Shannassy  
**CEO, Grain Trade Australia**

## Membership List as at 13 December 2019

Organisation	Contact	Website /Phone
<b>Ordinary Member (Trading)</b>		
<b>Level A1 (over 7 Million Tonnes)</b>		
CBH Grain Pty Ltd	Mr Jason Craig	cbh.com.au
Glencore Agriculture Pty Ltd	Mr Philip Hughes	glencoreagriculture.com.au
		2
<b>Level A2 (5 - 7 Million Tonnes)</b>		
Graincorp Operations Ltd	Mr Klaus Pamminger	graincorp.com.au
		1
<b>Level A3 (3 - 5 Million Tonnes)</b>		
ADM Trading Australia Pty Ltd	Mr Darryl Borlase	adm.com
Cargill Australia Limited	Mr Erik Wibholm	cargill.com.au
		2
<b>Level A4 (1.5 - 3 Million Tonnes)</b>		
		0
<b>Level B1 (1.0 - 1.5 Million Tonnes)</b>		
Arrow Commodities Pty Ltd	Mr Dominic Vanzella	arrowcom.com.au
Emerald Grain Pty Limited	Mr David Johnson	emeraldgrain.com
Cofco International	Ms Sara Pan	cofcoagri.com.au
		3
<b>Level B2 (500,000 - 1 Million Tonnes)</b>		
Australian Grain Export Pty Ltd	Mr Brett Dodson	australiangrainexport.com.au
CHS Broadbent Pty Ltd	Mr Steve Broadbent	broadbentgrain.com.au
Centre State Exports Pty Ltd	Mr Jeff Voigt	centrestateexports.com.au
George Weston Foods Limited	Mr Mark O'Brien	gwf.com.au
Ridley Agriproducts Pty Ltd	Mr Michael Reeves	agriproducts.com.au
Riordan Grain Services	Mr Mark Lewis	riordangrains.com.au
Riverina (Australia) Pty Ltd	Mr Gareth Stapleton	riverina.com.au
Bunge Agribusiness Australia Pty Ltd	Mr Stephen Bennett	bunge.com/agribusiness
		8
<b>Level B3 (250,000 - 500,000 Tonnes)</b>		
Agfarm Pty Ltd	Mr Ron McCalman	agfarm.com.au
Agracom Pty Ltd	Mr Joe Hallman	agracom.com.au
Agrisk Management Pty Ltd	Mr Brett Stevenson	02 9499 4199
Allied Pinnacle Pty Ltd	Mr Josh Lawrence	alliedpinnacle.com
Robinson Grain Trading Co Pty Ltd	Mr Gary Robinson	robinsongrain.com.au
Wilmar Gaviion Pty Ltd	Mr Matt Albion	07 3713 8700
Louis Dreyfus Company Australia Pty Ltd	Mr Sam Roache	louisdreyfus.com.au
Quadra Commodities Pty Ltd	Mr Robin Cassar	quadra.com
		8

## Ordinary Member (Trading)

### Level C (under 250,000 Tonnes)

A T Waterfield & Son Pty Ltd	Mr Brad Waterfield	03 5382 3725
A W Vater and Co	Mr Kim Vater	vater.com.au
AACL Pty Ltd	Mr Simon Gellert	trade@australianagriculturalcontracts.com
Access Grain Pty Ltd	Mr Wade Humphreys	accessgrain.com.au
Adams Australia Pty Ltd	Mr Ian Mack	adamsaustralia.com.au
Agmark Commodities	Mr Richard Alcorn	agmark.com.au
Agri Om Australia Pty Ltd	Mr Kishore Bulchandani	agriom.com.au
Agri-Oz Exports Pty Ltd	Mr Francois Darcas	03 9830 7021
Agriex Australia Pty Ltd	Mr Joseph Khnessier	02 9232 0690
Agrifoods Australia	Mr Rob Anderson	agrifoodsaustralia.com.au
Agrigrain	Mr Jeremy Brown	agrigrain.com
Agromin Australia Pty Limited	Mr Rajni Patel	agromin.com.au
AGT Foods Australia	Michael Brittain	agtfoods.com/australia
Associated Grain	Mr Bhuvan Gandhi	07 4662 1999
Auscott Ltd	Mr Peter Webb	auscott.com.au
AusiCan Commodities	Mr Douglas Saunders	ausican.com
Australian - Asian Agricultural Exports Pty Ltd	Mr Mick Connolly	aaax.ws
Australian Choice Exports Pty Ltd	Mr James Hunt	australianchoiceexports.com.au
Australian Fresh Milk Holdings (AFMH)	Ms Jill Smith	02 6344 8462
Australian Grain Storage	Mr Matt Bailey	sunrice.com.au
Australian Growers Direct Pty Ltd	Mr Tom Lucas	ausgrowersdirect.com.au
Australian Mungbean Company Pty Ltd	Mr Damien White	australianmungbean.com.au
Australian Storage Alliance Pty Ltd	Mr Jon Bucknall	0447 652 716
Baker Grain	Mr Richard Baker	bakergrain.com.au
BFB Pty Ltd	Mr Terry Brabin	bfb.com.au
Blairs Produce Company	Mr Sean Blair	02 6025 4600
Boolah Grains Pty Ltd	Mr Stuart Tighe	02 6754 0343
Boort Grain Co-Operative	Mr Jon Bucknall	02 9875 3919
Broun and Co Grain Pty Ltd	Mr Wal Broun	brounandco.com.au
C & S Trading Pty Ltd	Mr Craig Scholz	scholzbh.com.au
C K Tremlett Pty Ltd	Mr Andrew Tremlett	08 8524 9050
Carpendale Commodities	Mr Andrew Kluck	0448 761 246
Cameron Pastoral Company Pty Ltd	Mr Ken Cameron	07 4671 4144
Castlegate James Australasia Pty Ltd	Mr Ross Giovanetti	castlegatejames.com.au
CL Commodities Pty Ltd	Mr Robert Lean	clcommodities.com.au
Continental Grain Handling Pty Ltd (CGH)	Mr Rick Guo	08 6333 1068
Coorow Seeds	Mr Brian Pover	coorowseeds.com.au
Coprice	Mr Lyndon Benecke	coprice.com.au
Cremer Australia Pty Ltd	Mr Scott Haughton	cremer.com.au
Dalby Bio-Refining Limited		dbrl.com.au
Darwalla Milling Co Pty Ltd	Mr Gary Heidenreich	07 3822 0527
Deacon Seeds Company	Mr Mark Schmidt	07 4662 3217
Deckert Group Pty Ltd	Mr Chris Deckert	deckerts.com.au
Defiance Maize Products Pty Ltd	Mr Rodney Walker	corson.co.nz
Demeter Cormack Pty Ltd	Mr David Oates	08 6389 0098
Direct Commodities Pty Ltd	Mr Hamish Robertson	directcommodities.com.au
Donnellons Bulk Haulage Pty Ltd	Mr Bill Donnellon	0428 136 483
East Coast Stockfeed Pty Ltd		ecsf.com.au
Elders Grain	Mr Lachlan Allen	elders.com.au
Ellerslie Free Range Farms Pty Ltd	Mr Bruce Holden	07 4695 5777

**Level C (under 250,000 Tonnes) cont.**

Esperance Quality Grains	Mr Neil Wandel	members.westnet.com.au/eqg
Export Trading Group Australia Pty Ltd	Mr Shayne Clark	etgworld.com
Feed Central Pty Ltd	Mr Tim Ford	feedcentral.com.au

Findlays Barellan	Mr Neil Findlay	02 6963 9246
Five Star Stock Feeds	Mr Tim Huggins	fssf.com.au
Fletcher International Exports Pty Ltd	Mr Kurt Wilkinson	fletchint.com.au
GO Resources Pty Ltd	Ms Rosemary Richards	go-resources.com.au
Golden Harvest Grain Exports	Mr Chandru Hiremath	goldenharvest.net.au
Gold Star International Pty Ltd	Abhishek Kotkar	goldstarinternational.com.au
Grain Direct Australia	Mr Chris Kochanski	graindirect.com.au
Grain Link (NSW) Pty Ltd	Mr Paul Pearsall	02 6962 9500
Grain Link WA Pty Ltd	Mr Andrew Goyder	grainlink.com.au
Grainforce Pty Ltd	Mr Derek Larnach	02 6331 4880
GrainTrend Pty Ltd	Mr Sanjiv Dubey	graintrend.com
Greentree Farming	Mr David Brown	02 6751 1228
GV Grain & Fodder	Ms Joanne Harry	03 5828 3063
Hanlon Enterprises Grain	Mr Peter Gerhardy	02 6924 1781
Harwood Grains Pty Ltd	Mr Paul Harwood	harwoodgrains.com.au
Harberger's Farm Supplies (Trading) Pty Ltd	Mr Reece Harberger	harberger.com.au
Hassad Australia Operations Company Pty Ltd	Ms Terrie Morgan	02 9900 3700
Independent Grain Handlers Pty Ltd	Mr Brad Bryant	igh.net.au
Irwin Stockfeeds	Mr Bryan Irwin	irwinstockfeeds.com.au
Itochu Australia Ltd	Mr Justin Swan	www.itochu.com.au
J K International Pty Ltd	Mr Sandeep Mohan	jki.com.au
J W Koek & Company	Mr Brian Algate	07 3341 4548
James Stock Feed and Fertilizer Pty Ltd	Mr Adrian Moule	jamesstockfeed.com.au
Jerilderie Grain Storage & Handling	Mr David Barlow	03 5886 0344
KB Agri Services Pty Ltd	Mr Karl Bliss	07 4634 4320
K M & W M Kelly & Sons	Mr Matt Kelly	kellygrains.com.au
Kangaroo Island Pure Grain Pty Ltd	Ms Emma Tonkin	kipuregrain.com
Kennett Rural Services Pty Ltd	Mr Andrew Kennett	kennetrural.com.au
Lachlan Commodities Pty Ltd	Mr Tony Cogswell	02 6851 2077
Laharum Bulk Handling Co	Mr Donald Carter	03 5381 2666
Lake Grain Pty Ltd	Mr Derek Davis	lakegrain.com.au
Lane Grain Pty Ltd	Mr Garry Lane	02 6887 3309
Laragon Almond Processors Pty Ltd	Mr Mark Webber	laragon.com.au
Laucke Flour Mills P/L	Mr Roger Laubsch	laucke.com.au
Lawson Grains Pty Ltd	Mr Angus Blair	lawsongrains.com
LDC Enterprises Australia Pty Ltd	Mr Richard Porter	07 3253 5999
Lemarc Agromond Pty Ltd	Mr Michael Aikman	lemarcagromond.com
LINX Cargo Care	Mr David Simpson	linxcc.com.au
LPC Trading Pty Ltd	Mr Simon Langfield	02 6383 7222
Mandala Trading Pty Ltd	Mr Jayjeev Saraff	mandalatrading.com.au
Malteurop Australia Pty Ltd	Mr Jack King	03 5277 1950
Matthews Transport and Grain Traders	Mr Neville Matthews	08 9831 1021
Max Grains Pty Ltd	Mr Jack Fahy	maxgrains.com.au
MC Croker Pty Limited	Mr Greg Carroll	crokergrain.com.au
Melaluka Trading Pty Ltd	Mr Simon Pritchard	melalukatrading.com.au
Mellco Pty Ltd	Mr Steve Mellington	0419 867 971
Moulamein Grain Co-Operative Ltd	Mr Tony Bellinger	moulameingrain.com
MSM Milling Pty Ltd	Mr Peter MacSmith	02 6364 5999

#### Level C (under 250,000 Tonnes) cont.

Namoi Cotton Ltd	Mr Shane McGregor	namoicotton.com.au
Nandaly Grain Co-Operative Ltd	Mr Tony Bellinger	03 5078 1217
Network Grains Pty Ltd	Mr Craig Dennis	07 4637 8500
Newcastle Agri Terminal Pty Ltd	Mr Jock Carter	02 4962 4006
ETG Processing Pty Ltd T/A Wimpak	Mr James French	wimpak.com.au
Origin Grain Pty Ltd	Mr Peter Brick	03 5720 8500



Pacific Global Sprouts Pty Ltd	Mr Prashant Kewlani	pacificglobalsprouts.com
Parkinson Bros	Mr Rohan Parkinson	parkinsonbros.com.au
PB Seeds Pty Ltd	Mr Peter Blair	pbseeds.com.au
PeaCo	Mr Shane Wall	03 5497 1766
Pearson's Grain Pty Ltd	Mr Darren Pearson	pearsonsgroup.com.au
Peters Commodities Pty Ltd	Mr Michael Oxley	petcom.com.au
Phoenix Global Australia Pty Ltd	Mr Jogesh Virk	phoenixcommodities.com.au
Plum Grove Pty Ltd	Ms Rikki Foss	plumgrove.com.au
Premium Grain Handlers P/L	Mr John Orr	pgh.com.au
Preston Grain	Mr Andrew Kell	02 6977 1733
Pulse Association of the South East (PASE) Inc	Ms Leanne Burr	08 9071 3655
Quattro Ports	Mr Dene Ladmore	quattroports.com.au
Quirindi Grain & Produce	Mr John Webster	02 6746 1911
Reid Stockfeeds Pty Ltd	Mr Ian Reid	reidstockfeeds.com.au
Rhodium Trading Australia Pty Ltd	Mr Mark Fitzgerald	rhodiumresources.com
Rivalea (Australia) Pty Ltd - Animal Nutrition	Mr Andrew Philpotts	rivalea.com.au
Riverina Oils & BioEnergy Pty Ltd	Mr Lachlan Herbert	riverinaoils.com
RT Wallace Pty Ltd	Mr Reilly Wallace	wallacebulkhaulage.com.au
Ruddenklau Grain Pty Ltd	Mr Tim Ruddenklau	08 8842 1314
Rural Logic (Aust) Pty Ltd	Mr Michael Wood	rurallogic.com.au
Shannon Bros Bulk Haulage	Mr Clayton Shannon	03 5390 2264
Silo Bag Grain (NSW QLD) Pty Ltd	Ms Lesley Kilby	02 6847 1788
Societa Cofica Pty Ltd	Mr Dia Ram Sharma	societacofica.com.au
Southern Cotton Trading Pty Ltd	Mr Chris Veness	02 69 552 779
Southern Cross Agricultural Exports P/L	Mr Syd Parsons	southerncrossag.com.au
Southern Grain Storage Pty Ltd	Mr Campbell Brumby	03 5267 2351
Southern Grain Pty Ltd	Mr David Jemmet	03 5437 8295
Spagrimon Australia Pty Limited	Mr Jiger Kotecha	spagrimon.com.au
Standard Commodities Australia Pty Ltd	Ms Elizabeth Bozinoska	stancom.com.au
Sudima Australia Pty Ltd	Mr Jim Garvey	sudima.com
Summer Hill Grains	Mr Barney Hughes	0428 694 363
SunPork Farms Feed Mills	Mr Mark Young	08 8532 4434
Swiss Singapore (Australia) Pty Ltd	Surya Jain	swiss-singapore.com
Tasmanian Agricultural Producers Pty Ltd	Mr David Skipper	tasagproducers.com.au
Thallon Grains Pty Ltd	Mr Andrew Earle	02 6756 5004
ThriveAgri	Mr Charlie Brown	thriveagri.com
TSS Grain	Mr Trevor Macleod	tasstockfeed.com.au
Ulusoy Asia Pacific	Mr Mark Madjarevic	ulusoyflour.com
Unigrain Pty Ltd	Mr Ervin Leong	unigrain.com.au
Unique Grain Management Pty Ltd	Mr Mark Thiele	uniquegrain.com.au
Universal Commodity Management	Mr Tim Dean	commoditymanagement.com.au
W B Hunter Pty Ltd	Mr Stewart Coombes	03 5821 5744
Ward McKenzie Pty Ltd	Mr Geoff Hammon	mckenziefoods.com.au
Watershed Commodities	Mr Jack Vivers	0427 715 543
Watson's Bulk Logistics	Mr Joel Watson	wbl.net.au
WHG Oceania Pty Ltd	Gesheng Shen	02 8040 3030
Wilken Grain	Mr Richard Wilken	wilkens.com.au
Woods Grain Pty Ltd	Mr Bruce Woods	woodsgroup.com.au
WW Agri Pty Ltd	Mr Steve Sloss	wwagri.com.au
XLD Grain Pty Ltd	Mr Lachie Stevens	xldgrain.com.au
Yenda Prods Grain Pty Ltd	Mr Luke Mancini	0437 512 322

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## Transport Operator

Aurizon Operations Limited	Ms Ruth Stjernqvist	aurizon.com.au
Gehrke Grains and Transport Pty Ltd	Mr Julian Gehrke	07 5465 6695
Hamilton Contracting (NSW) Pty Ltd	Ms Jodie Hamilton	hamiltoncontracting.com.au

Pacific National (NSW) Pty Ltd  
SEAWAY Intermodal Pty Ltd

Mr Hugh Cox  
Mr Bikash Ram

pacificnational.com.au  
seawayintermodal.com.au  
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## Broker

### Large

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### Medium

Grain Brokers Australia  
Horizon Grain Brokers Pty Ltd  
INTL FCStone Pty Ltd  
McDonald Pelz Australia  
Perkins Commodity Brokers  
Teague Australia Pty Ltd

Mr Jeff Winspear  
Mr Ash Munro  
Mr Brett Cooper  
Mr Peter Geary  
Mr Craig Perkins  
Mr Tim Teague

grainbrokers.com.au  
horizongb.com.au  
intlfcstone.com  
mcdonaldpelz.com  
03 9645 6846  
teague.com.au

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### Sole Operator

A C Grain  
Allied Grain Pty Ltd  
Cogeser (Australia) Pty Ltd  
Esquire Commodities Pty Limited  
Farm Tender  
Lotema Pty Ltd  
Mallon Commodity Brokering  
Quest Commodities Pty Ltd  
Wimmera Mallee Grain Services  
Woodside Commodities Pty Ltd

Mr Adam Clarke  
Mr Angus Wettenhall  
Mr Robert Luetolf  
Mr Rowan Relton  
Mr Matt Henke  
Mr Todd Lees  
Mr Ian Mallon  
Ms Jayne Barker  
Mr Rodney Edgerton  
Mr Hamish Steele-Park

0400 065 763  
alliedgrain.com.au  
cogeser.com.au  
07 4635 7215  
farmtender.com.au  
lotema.com.au  
questcommodities.com.au  
egrainservices.com.au  
woodcomm.com.au

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## Corporate

### Large

ASX Limited  
Australia And New Zealand Banking Group  
Australian Grain Technologies Pty Ltd  
Commonwealth Bank of Australia

Mr Ian Waddell  
Mr Ian Hanrahan  
Mr Tristan Coram  
Mr Tom Barraket

asx.com.au/grainfutures  
anz.com.au  
agtbreeding.com.au  
commbank.com.au

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### Medium

AgriDigital  
Agrifood Technology Pty Ltd  
Amspec Australia Pty Ltd  
Australian Superintendence Company  
Commodity Inspection Services (Australia) Pty Ltd  
Foss Pacific Pty Ltd  
Holding Redlich  
Holman Fenwick Willan  
Intertek  
SBA Law  
SGS Australia Pty Ltd  
T-Ports Pty Ltd  
Viridis Ag

Mr Henry McKay  
Ms Doreen Fernandez  
Mr Lee Shilvock  
Mr Andrew Parry  
Ms Katrina Saunderson  
Mr Phil Soderberg  
Mr Geoff Farnsworth  
Mr Stephen Thompson  
Mr Ben Jones  
Mr Jeremy Rosenthal  
Mr Scot Paterson  
Mr Kieran Carvill  
Mr Anthony Howard

agridigital.io  
03 9742 0589  
amspecgroup.com  
07 3391 8640  
commodityinspection.com.au  
foss.com.au  
holdingredlich.com  
hfw.com  
intertek.com  
sbalaw.com  
au.sgs.com  
tports.com  
viridisag.com

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## Corporate (cont.)

### Small

Advance Trading Australasia  
Ag Scientia Pty Ltd  
Basis Commodities Pty Ltd  
Clear Grain Exchange

Mr Andrew Woodhouse  
Mr Lloyd George  
Mr Chris Whitwell  
Mr Nathan Cattle

advance-trading.com.au  
03 9598 1980  
basiscommodities.com.au  
cleargrain.com.au



CloudBreak Grain Marketing Pty Ltd	Mr Ed Scamps	08 8388 8084
Delta Agribusiness Pty Ltd	Mr Michael Parry	02 6772 0000
EP Integrated Commodities Pty Ltd	Ms Tracey Lehmann	08 8627 2304
Farmanco Marketing Pty Ltd	Mr Donald McTaggart	farmanco.com.au
FarMarCo Australia Pty Ltd	Mr Robert Imray	07 4637 6400
Finesse Solutions Pty Limited	Mr Malcolm Finlayson	02 9872 9270
Flexi Grain	Mr Jarrod Tonkin	flexigrain.com.au
Goldstar Commodities	Mr Geoff Webb	goldstarcommodities.com.au
Graintec Scientific Pty Ltd	Mr Lucas Anstiss	graintec.com.au
Grainx	Mr Chris Hood	grainx.com.au
HarvestCheck Pty Ltd	Mr Stephen Schumacher	0418 199535
Hay Plains Grain Storage Pty Ltd	Mr Ron Harris	0404 444 600
Indigo Agriculture Australia Pty Ltd	Mr Peter McMeekin	indigoag.com.au
IKON Commodities Pty Ltd	Mr Ole Houe	ikoncommodities.com.au
Lachstock Consulting	Mr Lachie Stevens	xldgrain.com.au
MarketAg Pty Ltd	Mr Mark Martin	02 6747 1590
McMullen Consulting Pty Ltd	Mr Gerard McMullen	03 8300 0108
Mercari Pty Ltd	Mr Scott Still	mercari.com.au
Merricks Capital Pty Limited	Mr Adam Davis	merrickscapital.com
Mirfak P/L	Mr Mark Murphy	mirfak.com.au
National Grower Register Pty Ltd	Ms Debbie Newmarch	ngr.com.au
OMIC Australia Pty Ltd	Mr Yasuhide Okumura	omicaustralia.com.au
Perten Instruments Australia Pty Ltd	Mr Raul Ovelar	02 9870 3400
Pinnacle Commodities Pty Ltd	Mr Rod Buckle	pinnaclecommodities.com.au
Planfarm Marketing Pty Ltd	Mr Jerome Critch	planfarm.com.au
Plansafe Logistics Pty Ltd	Mr Mark Sloan	plansafelogistics.com.au
Primal Foods Group	Mr Peter Longhurst	primalfoodsgroup.com
Profarmer Australia Pty Ltd	Ms Hannah Janson	australiancropforecasters.com.au
Rise Agribusiness Pty Ltd	Mr Ian Dalgliesh	riseagri.com.au
Rural Directions Pty Ltd	Mr Chris Heinjus	ruraldirections.com
Saputo Dairy Australia Pty Ltd	Mr Robert Ford	1300 643 333
SGA Solutions Pty Ltd	Mr David Hudson	03 5428 4990
TE Storage & Logistics Pty Ltd	Mr Tom Hage	08 8762 2188
Ten Tigers	Mr Chris Tonkin	tentigers.com.au
Wattletree Consulting Pty Ltd	Jon Bucknall	

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#### International Affiliate

CCIC Australia Pty Ltd	Mr Isherwood Feng	02 9580 3212
CIS - Commodity Inspection Services	Mr Paul Schweitzer	cis-inspections.com

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#### Industry Association

Australia Export Grain Innovation Centre	Mr Richard Simonaitis	aegic.org.au
Grain Growers Limited	D. McKeon	graingrowers.com.au
Grain Industry Association of WA	Ms Larissa Taylor	giwa.org.au
Grain Producers Australia Ltd	Mr Andrew Weidemann	grainproducers.com.au
NSW Farmers Association	Ms Alexandra Bunton	02 9478 1000
Victorian Farmers Federation	Ms Annabel Mactier	03 9207 5555

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#### Merchant Association

Grain Industry Association of SA	Mr Ben Noll	+61 8 8361 5601
Grain Industry Association Of Victoria	Mr Colin Peace	giav.com.au
Grain NSW Inc	Ms Joanne Ware	grainnsw.com.au

Life Members

Mr Mervyn May  
Mr Christopher Kelly  
Mr Geoff Honey  
Mr Terry Deacon

Awarded 1998  
Awarded July 2015  
Awarded July 2016  
Awarded August 2019



