

Grain Trade Australia Limited PO Box R1829 Royal Exchange NSW 1225

Member Update

Title: **Incorporation of GTA Trade & Dispute Resolution Rules**

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Background

The GTA Trade Rules and Dispute Resolution Rules are only as good as the contract which incorporates them. If you don't incorporate them properly, you may not be able to rely on them.

To properly incorporate GTA Trade Rules into your contract the following should be expressly stated:

"This contract expressly incorporates the GTA Trade Rules [or standard GTA contract reference and Dispute Resolution Rules in force at the time of this contract."

GTA recommends you use the latest Trade Rules and Contracts as found on the GTA website www.graintrade.org.au

Managing Your Contracts

Remember to send a written contract confirmation of any new contracts, as well as any variations to the contract, this can be by email, fax, or post (keep a copy for your records and a proof of sending).

Try and have the contract signed by your counterparty.

The best way to ensure that you can take any disputes to GTA arbitration is to incorporate an express arbitration agreement to resolve disputes by GTA arbitration.

The following clause is an example of the clause which should appear in your contract terms and conditions:

"Any dispute, controversy or claim arising out of, relating to or in connection with this contract, including any question regarding its existence, validity or termination, shall be resolved by arbitration in accordance with the GTA Dispute Resolution Rules in force at the time of contract."

"All other terms as per GTA" **MAY NOT be sufficient** to incorporate the GTA Trade and Dispute Resolution Rules. To put it beyond doubt, use the sample clauses above and/or see your solicitor.