

11th December 2023

The Convenor
Agricultural and Land Sectoral Plan
Department of Agriculture, Fisheries and Forestry
GPO Box 858 Canberra ACT 2601

Via: DAFF website - *'Have your Say'*

RE: Agriculture and Land Sectoral Plan

1.0 About GTA

Grain Trade Australia (GTA) is the focal point for the commercial grains industry within Australia. It facilitates trade and works to provide an efficient, equitable and open trading environment by providing leadership, advocacy, and commercial services to the Australian grain value chain.

GTA members are drawn from all sectors of the grain value chain from production to domestic processor and exporters. GTA members are involved in grain trading activities, grain storage, grain for human consumption and stock feed milling. A list of GTA member is attached as an addendum to this submission.

GTA supports the Australian Government decision to sign up to the Paris Agreement and commit to ambitious emission reductions goals and welcomes the opportunity to make this submission to the Department of Agriculture, Fisheries and Forestry (DAFF) to assist in the understanding of what is possible for the agriculture and land sectors in terms of emissions reductions and what technologies and practices we need to invest in to help the sector to transition.

2.0 Introduction

The Australian grain industry¹ is a major economic contributor in regional Australia and to export revenue, with annual value of production in 2022/23 forecast (excluding rice) to be a record \$30.7 billion at the farm gate and \$28.3 billion of exports², meaning the grain industry is the highest value industry in the agriculture sector, contributing more than 33% of Australia's agricultural gross value of production annually.

The industry achieved record summer and winter production in 2022/23 of 71.7 million tonnes (mmt) following two prior large crops with 68.0 mmt in 2021/22, and 59.9 mmt in 2020/21.

Trade and an efficient supply chain is vital for the Australian grain industry and regional communities, with the Australian grain industry being highly export oriented e.g., 65 -75% of grain is exported.

Sustainability is a crucial and rapidly developing area. GTA **recognises the importance of sustainability** for industry and GTA members, and we note that numerous companies and sectors within the grain value chain are active in responding to customer, corporate and government expectations, and requirements.

¹ Grains include wheat, coarse grains, oilseeds, oilseed meals and pulses

² Source: ABARES, 2023

3.0 ESG & Global Food Security

GTA's role is to support and facilitate trade within the Australian grain supply chain. A challenge and an opportunity for GTA and the grain industry is to drive efficiency **and sustainability** in the grain value chain.

A critical element to be considered by Government in its planning process is the importance and political sensitivity of **global food security**. The DAFF Discussion Paper (in section 1.4) comments on climate change and how it will intensify and the consequential impacts on populations and food supply will vary, creating more challenges in areas of adequate nutrition and food security. This means trade in food will become increasingly important, and possibly more politically sensitive, for ensuring regional and global food security.

GTA has developed an ESG strategy recognising not only the importance of environmental sustainability issues, but also the fundamental point that the efficient trade of grade is an essential component to ensuring adequate nutrition and global food security. This includes a strong focus on understanding and reducing carbon emissions in the grain supply chain balanced and consideration of comparative advantage of Australian agriculture and the world's demand for food security.

GTA has developed a communication tool to illustrate and highlight the existing ESG Credentials of the Australian Grain Supply Chain (refer attachment), in areas including:

- Food safety
- Traceability
- Sustainability
- People and Safety
- Nutrition
- Integrity & Governance

This notes regulations, processes, and practices in place to support ESG objectives.

In the DAFF discussion paper it is noted that Australian grain producers already operate with a relatively low-emissions intensity compared to other major agricultural export countries. Whilst it is hoped this can be further improved, Government planning should acknowledge that as a major low emission exporter of food and fibre Australian agriculture should be well placed to displace higher emission intensive production in other countries.

The process the Australian Government and other Countries are undertaking is critical and will require an aligned and balanced approach to ensure the goals are met without placing further risk and stress on global food security. The commercial trade of grain across the supply chain consists of multiple parties and complex global financial and information flows and interactions. Poor, albeit well-intended, environmental and sustainability regulation can create unnecessary costs to business and consumers and inhibit trade. It is important this is acknowledged and understood throughout the DAFF planning process.

4.0 Conclusion

GTA and its members support a sustainable Australian grain industry and acknowledge this initiative and the extensive work undertaken thus far by the Australian Government.

The comparative advantage of Australian agriculture in terms of ESG, including GHG emissions, positions the Australian grain industry to focus on the importance of the trade of grain as a critical component to regional and global food security.

We thank you for the opportunity to make this submission. We request that you keep us updated on developments and progress in this important review.

Please do not hesitate to contact GTA should you have any queries or should we be able to be of assistance.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'P O Shannassy'.

Pat O'Shannassy
CEO, Grain Trade Australia

Attached:

- a) List of GTA Members
- b) *Australin Grain Industry ESG Credentials*

Organisation	Contact	Website /Phone
Ordinary Member (Trading)		
Level A1 (over 7 Million Tonnes)		
CBH Grain Pty Ltd	Mr Jason Craig	cbh.com.au
Graincorp Operations Ltd	Mr Robert Spurway	graincorp.com.au
Viterra Australia Pty Ltd	Mr Philip Hughes	glencoreagriculture.com.au
		3
Level A2 (5 - 7 Million Tonnes)		
		0
Level A3 (3 - 5 Million Tonnes)		
Cargill Australia Limited	Mr Zsolt Kocza	cargill.com.au
		1
Level A4 (1.5 - 3 Million Tonnes)		
ADM Trading Australia Pty Ltd	Mr Darryl Borlase	adm.com
Arrow Commodities Pty Ltd	Mr Dominic Vanzella	arrowcom.com.au
Australian Grain Export Pty Ltd	Mr Tim Martin	australiangrainexport.com.au
Bunge Agribusiness Australia Pty Ltd	Mr Stephen Bennett	bunge.com/agribusiness
Louis Dreyfus Emerald Australia Pty Ltd	Mr David Johnson	emeraldgrain.com
		5
Level B1 (1.0 - 1.5 Million Tonnes)		
CHS Broadbent Pty Ltd	Mr Steve Broadbent	broadbentgrain.com.au
ETG Commodities Pty Ltd	Mr Peter McMeekin	peter.mcmeekin@etgworld.com
George Weston Foods Limited	Mr Michael Schmidt	gwf.com.au
Manildra Group	Mr Peter Sloan	manildra.com.au
Riordan Grain Services	Mr Mark Lewis	riordangrains.com.au
		5
Level B2 (500,000 - 1 Million Tonnes)		
Centre State Exports Pty Ltd	Mr Jeff Voigt	centrestateexports.com.au
Inghams Enterprises Pty Ltd	Mr Matt Clarke	ingham.com.au
J K International Pty Ltd	Mr Sandeep Mohan	jki.com.au
Ridley Agriproducts Pty Ltd	Mr Michael Reeves	agriproducts.com.au
Riverina (Australia) Pty Ltd	Mr Gareth Stapleton	riverina.com.au
Wilmar Gavilon Pty Ltd	Mr Matt Albion	07 3713 8700
		6
Level B3 (250,000 - 500,000 Tonnes)		
Allied Pinnacle Pty Ltd	Mr Brett Duczmal	alliedpinnacle.com
Boolah Farms Pty Ltd	Mr Stuart Tighe	02 6754 0343
Brahman Commodities Pty Ltd	Mr Michael Aikman	brahmancommodities.com.au
Cofco International	Ms Sara Pan	cofcoagri.com.au
Demeter Grains	Mr David Oates/Barry Mansfield	08 9410 5818
K M & W M Kelly & Sons	Mr Matt Kelly	kellygrains.com.au
Robinson Grain Trading Co Pty Ltd	Mr Gary Robinson	robinsongrain.com.au
Quadra Commodities Pty Ltd	Mr Robin Cassar	quadra.com
		8
Level C1 (over 10 employees, under 250,000 Tonnes)		
Adams Australia Pty Ltd	Mr Ian Mack	adamsaustralia.com.au
Agracom Pty Ltd	Mr Joe Hallman	agracom.com.au
Agrisk Management Pty Ltd	Mr Brett Stevenson	02 9499 4199
AGT Foods Australia	Mr Michael Brittain	agtfoods.com/australia
Associated Grain t/a Agrocrop Processing Australia	Mr Bhuvan Gandhi	07 4662 1999
Australian Food and Fibre	Mr Peter Webb	australianfoodandfibre.com.au
Australian Fresh Milk Holdings (AFMH)	Ms Jill Smith	02 6344 8462
BFB Pty Ltd	Mr Shane Bird	bfb.com.au
Blairs Produce Company	Mr Sean Blair	02 6025 4600
Castlegate James Australasia Pty Ltd	Mr Ross Giovanetti	castlegatejames.com.au
Coprice	Ms Krissy Campbell	coprice.com.au
Darwalla Milling Co Pty Ltd	Mr Gary Heidenreich	07 3822 0527
Deckert Group Pty Ltd	Mr Chris Deckert	deckerts.com.au
DDT Holdings Pty Ltd	Mr Rajeev Saraff	ddtholdings.com.au
Esperance Quality Grains	Mr Neil Wandel	members.westnet.com.au/eqg
Fletcher International Exports Pty Ltd	Mr Joe Masters	fletchint.com.au
Fodder Link Pty Ltd	Mr Cameron Angel	fodderlink.com.au
Hanlon Enterprises Grain	Mr Chris Coates	hanlonenterprises.com.au
Hazeldenes Chicken Farm Pty Ltd	Mr Marcus Dingle	hazeldenes.com.au

Independent Grain Handlers Pty Ltd	Mr Brad Bryant	igh.net.au
Irwin Stockfeeds	Mr Bryan Irwin	irwinstockfeeds.com.au
Itochu Australia Ltd	Mr Ayush Rajvanshi	itochu.com.au
Inari Australia Pty Ltd	Mr Karan Singh	inariaustralia.com.au
Rex James Stockfeed Pty Ltd	Ms Natasha Davies/Samuel James	jamesstockfeed.com.au
Jerilderie Grain Storage & Handling	Mr David Barlow	03 5886 0344
Laucke Flour Mills P/L	Mr Roger Laubsch	laucke.com.au
Lawson Grains Pty Ltd	Mr Angus Blair	lawsongrains.com
LINX Cargo Care	Mr David Simpson	linxcc.com.au
LPC Trading Pty Ltd	Mr Simon Langfield	02 6383 7222
Malteurop Australia Pty Ltd	Mr Trevor Perryman	03 5277 1950
MC Croker Pty Limited	Mr Greg Carroll	crokergrain.com.au
MSM Milling Pty Ltd	Mr Peter MacSmith	02 6364 5999
Namoi Cotton Ltd	Mr Shane McGregor	namoicotton.com.au
Newcastle Agri Terminal	Mr Earl	www.naterminal.com.au
Premium Grain Handlers P/L	Mr John Orr	pgh.com.au
Quattro Ports	Mr Dave Allen	quattroports.com.au
Queensland Cotton Corporation Pty Ltd	Mr Ashish Govil	qcotton.com.au
Reid Stockfeeds Pty Ltd	Mr Nick Reid	reidstockfeeds.com.au
Rivalea (Australia) Pty Ltd - Animal Nutrition	Mr Andrew Philpotts	rivalea.com.au
SunPork Farms Feed Mills	Mr Mark Young	08 8532 4434
ThriveAgri	Mr Charlie Brown	thriveagri.com
TSS Grain (Tasmanian Stockfeed Services)	Mr Trevor Macleod	tasstockfeed.com.au
Unigrain Pty Ltd	Mr Ervin Leong	unigrain.com.au
W B Hunter Pty Ltd	Mr Stewart Coombes	03 5821 5744
Wilken Grain	Mr Richard Wilken	wilkens.com.au
Woods Grain Pty Ltd	Mr Bruce Woods	woodsgroup.com.au
XLD Commodities	Mr Lachie Stevens	xldgrain.com.au
Viridis Ag	Mr Chris Reeves	viridisag.com
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Level C2 (under 10 employees, under 250,000 Tonnes)		
A T Waterfield & Son Pty Ltd	Mr Brad Waterfield	03 5382 3725
A W Vater and Co	Mr Kim Vater	vater.com.au
Advantage Grain Pty Ltd	Mr Chris Nikolaou	advantagegrain.com.au
Access Grain Pty Ltd	Mr Wade Humphreys	accessgrain.com.au
Aditya Birla Global Trading (Australia) Pty Ltd	Surya Jain	www.abgtrading.com
Agmark Commodities	Mr Richard Alcorn	agmark.com.au
Agri Om Australia Pty Ltd	Mr Kishore Bulchandani	agriom.com.au
Agri-Oz Exports Pty Ltd	Mr Francois Darcas	03 9830 7021
Agromin Australia Pty Limited	Mr Rajni Patel	agromin.com.au
Australian - Asian Agricultural Exports Pty Ltd	Mr Mick Connolly	aaax.ws
Australian Choice Exports Pty Ltd	Mr James Hunt	australianchoiceexports.com.au
Australian Grain Storage	Mr Matt Bailey	sunrice.com.au
Australian Growers Direct Pty Ltd	Mr Tom Lucas	ausgrowersdirect.com.au
Australian Mungbean Company Pty Ltd	Mr Damien White	australianmungbean.com.au
Arya Pulses Australia Pty Ltd	Mr Aravindhan	www.aryapulses.com.au
Avoca Grain Storage Pty Ltd	Ms Julie Bartlett	03 5465 3633
Baker Grain	Mr Richard Baker	bakergrain.com.au
Boort Grain Co-Operative	Mr Jon Bucknall	02 9875 3919
Broun and Co Grain Pty Ltd	Mr Charles Coventry	brounandco.com.au
C & S Trading Pty Ltd	Mr Craig Scholz	scholzbh.com.au
C K Tremlett Pty Ltd	Mr Andrew Tremlett	08 8524 9050
Carpendale Agri Pty Ltd	Mr Andrew Kluck	0448 761 246
Carson Stockfeeds Pty Ltd	Mr John Carson	0429 601 201
Chester Commodities Pty Ltd	Mr Richard Black	chestercommodities.com.au
CL Commodities Pty Ltd	Mr Robert Lean	clcommodities.com.au
Coorow Seeds	Mr Brian Pover	coorowseeds.com.au
Cory Johnston (Aust) Pty Ltd	Mr Justin Fay	coryjohnston.com.au
Craig Tyack Grain Trading	Mr Craig Tyack	0428 729 167
Defiance Maize Products Pty Ltd	Mr Rodney Walker	corson.co.nz
Direct Commodities Pty Ltd	Mr Hamish Robertson	directcommodities.com.au
East Coast Stockfeed Pty Ltd	Mr Stuart Dolden	ecsf.com.au
Ellerslie Free Range Farms Pty Ltd	Mr Bruce Holden	07 4695 5777
ETG Processing Pty Ltd T/A Wimpak	Mr James French	wimpak.com.au
Export Import Australia Pty Ltd	Mr Dhanesh Kumar	exportimportaustralia.com.au
Export Trading Group Australia Pty Ltd	Mr Shayne Clark	etgworld.com
Fanmac Logisitics Pty Ltd	Mr Chris Fanning	fanmaclogistics.com.au
Feed Central Pty Ltd	Mr Tim Ford	feedcentral.com.au
Findlays Barellan	Mr Neil Findlay	02 6963 9246
Forest Enterprises Development & Consulting Pty Ltd	Mr Charles Lowe	02 6662 8261
Grenfell Commodities Pty Ltd	Mr Glenn Beasley	grenfell.com.au

GO Resources Pty Ltd	Mr Murray Gannon	go-resources.com.au
Godde's Grain & Fertiliser Pty Ltd	Ms Bec Leitch	02 6029 8332
Gold Star International Pty Ltd	Abhishek Kotkar	goldstarinternational.com.au
Grain Link WA Pty Ltd	Mr Andrew Goyder	grainlink.com.au
Grainforce Pty Ltd	Mr Derek Larnach	02 6331 4880
GrainTrend Pty Ltd	Mr Sanjiv Dubey	graintrend.com
GV Grain & Fodder	Ms Joanne Harry	03 5828 3063
Hartree Partners (Australia) Pty Ltd	Mr Daniel Miller	hartreepartners.com
Harwood Grains Pty Ltd	Mr Paul Harwood	harwoodgrains.com.au
Horizon Commodities Pty Ltd	Mr Aaron Jones	horizoncommodities.com.au
HX Food Group (Aus) Pty Ltd	Mr Dong Zhao	hxfoodgroup.com.au
J W Koek & Company	Mr Brian Algate	07 3341 4548
KB Agri Services Pty Ltd	Mr Karl Bliss	07 4634 4320
Kangaroo Island Pure Grain Pty Ltd	Ms Emma Tonkin	kipuregrain.com
Kennett Rural Services Pty Ltd	Mr Andrew Kennett	kennetrural.com.au
Lachlan Commodities Pty Ltd	Mr Tony Cogswell	02 6851 2077
Lane Grain Pty Ltd	Mr Garry Lane	02 6887 3309
Laragon Almond Processors Pty Ltd	Mr Mark Webber	laragon.com.au
Mandala Trading Pty Ltd	Mr Jayjeev Saraff	mandalatrading.com.au
Marina Commodities	Mr Palwinder Singh	marinacommodities.com
McKenzie Ag Services	Mr Lachlan McKenzie	mckenzieag.com.au
McNaughts Grains & Fertilizer Pty Ltd	Mr Daniel McNaught	mcnaughts.com
Matthews Transport and Grain Traders	Mr Neville Matthews	08 9831 1021
Max Grains Pty Ltd	Mr Jack Fahy	maxgrains.com.au
Melaluka Trading Pty Ltd	Mr Simon Pritchard	melalukatrading.com.au
Mellco Pty Ltd	Mr Steve Mellington	0419 867 971
Nandaly Grain Co-Operative Ltd	Mr John Bucknall	03 5078 1217
Network Grains Pty Ltd	Mr Craig Dennis	07 4637 8500
Northbound Trading Pty Ltd (T/A): WA Lupins	Mr Daniel Marshall	www.walupins.com.au
Origin Grain Pty Ltd	Mr Peter Brick	03 5720 8500
Outlook Commodities Pty Ltd	Mr Dominic Hogan	0419 351 845
Pacific Global Sprouts Pty Ltd	Mr Prashant Kewlani	pacificglobalsprouts.com
Parkinson Bros	Mr Rohan Parkinson	parkinsonbros.com.au
PB Seeds Pty Ltd	Mr Peter Blair	pbseeds.com.au
Pearson's Grain Pty Ltd	Mr Darren Pearson	pearsonsgroup.com.au
Peters Commodities Pty Ltd	Mr Michael Oxley	petcom.com.au
Pinnacle Grains Pty Ltd	Mr Sonal Vij	0451 002 482
Plum Grove Pty Ltd	Ms Rikki Foss	plumgrove.com.au
Pure Foods Eggs Pty Ltd	Ms Charmain Cain	purefoods.com.au
QS Commodities Pty Ltd	Mr Nick Slipper	0439 173 907
Quirindi Grain & Produce	Mr John Webster	02 6746 1911
RP Grain Pty Ltd	Mr Gordon Pulham	rpgrain.com.au
Rural Logic (Aust) Pty Ltd	Mr Michael Wood	rurallogic.com.au
Shannon Bros Bulk Storage Pty Ltd	Mr Clayton Shannon	03 5390 2264
Silo Bag Grain (NSW QLD) Pty Ltd	Ms Lesley Kilby	02 6847 1788
Societa Cofica Pty Ltd	Mr Dia Ram Sharma	societacofica.com.au
Spagrimon Australia Pty Limited	Mr Jiger Kotecha	spagrimon.com.au
Standard Commodities Australia Pty Ltd	Ms Elizabeth Bozinoska	stancom.com.au
Sudima Australia Pty Ltd	Mr Jim Garvey	sudima.com
Southern Grain Pty Ltd	Mr Tim Gross	southernstockfeeds.com.au
Southern Grain Storage Pty Ltd	Mr Campbell Brumby	03 5267 2351
Tamma Grains Australia Pty Ltd	Mr Kim Packer	0428 887 026
Targray Australia Pty Ltd	Mr Srinivas Boyapalli	targray.com
Tiller Commodities Pty Ltd	Mr Brett Cooper	tillercommodities.com
TRC International Pty Ltd	Mr Yohan Goonetilleke	0412 921 812
Ulusoy Asia Pacific	Mr Mark Madjarevic	ulusoyflour.com
Universal Commodity Management	Mr Tim Dean	commoditymanagement.com.au
Ward McKenzie Pty Ltd	Mr Geoff Hammon	mckenziefoods.com.au
Watson's Bulk Logistics	Mr Joel Watson	wbl.net.au
Waterfall Australia Pty Ltd	Mr Ian Mollan	ian@waterfallaustralia.com.au
WHG Oceania Pty Ltd	Mr Gesheng Shen	02 8040 3030
Wirrinourt Transport & Trading	Mr Karl Hendy	wirrinourttransport.com.au
WW Agri Pty Ltd	Mr Steve Sloss	wwagri.com.au
ZTC Australia	Mr Tim Byass	ztaus.com

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Transport Operator

Crawfords Freightlines Pty Lts	Mr Phillip Davis	crawfordsfreightlines.com.au
Gehrke Ag Pty Ltd	Mr Julian Gehrke, Nicholas Gehrke	www.gehrke.com.au
Hamilton Contracting (NSW) Pty Ltd	Ms Jodie Hamilton	hamiltoncontracting.com.au
Horne Ag Logistics Pty Ltd	Mr Jeremy Horne	horneaglogistics.com.au
Pacific National (NSW) Pty Ltd	Mr Nick Ryder	pacificnational.com.au

SEAWAY Intermodal Pty Ltd	Mr Bikash Ram	seawayintermodal.com.au
Broker		6
Large		0
Medium		
Fox Commodities Pty Ltd	Mr Paul Cochrane	foxcommodities.com.au
Grain Brokers Australia	Mr Jeff Winspear	grainbrokers.com.au
Horizon Grain Brokers Pty Ltd	Mr Ash Munro	horizongb.com.au
iGrain.com.au Pty Ltd	Ms Emily Fleming	igrain.com.au
Rain Argibusiness	Mr Ian Grellman	rainag.com.au
StoneX Financial Pty Ltd	Mr Stefan Meyer	intlfcstone.com
Pure Grain Network Pty Ltd	Mr Stuart Tighe	puregrain.com.au
Quest Commodities Pty Ltd	Ms Jayne Barker	questcommodities.com.au
Teague Australia Pty Ltd	Mr Tim Teague	teague.com.au
		9
Small		
McDonald Pelz Australia	Mr Peter Geary	mcdonaldpelz.com
		1
Sole Operator		
A C Grain	Mr Adam Clarke	0400 065 763
Allied Grain Pty Ltd	Mr Angus Wettenhall	alliedgrain.com.au
Cogeser (Australia) Pty Ltd	Mr Robert Luetolf	cogeser.com.au
Farm Tender	Mr Matt Henke	farmtender.com.au
Lotema Pty Ltd	Mr Todd Lees	lotema.com.au
Mallon Commodity Brokering	Mr Ian Mallon	
Perkins Commodity Brokers	Mr Craig Perkins	03 9645 6846
Woodside Commodities Pty Ltd	Mr Hamish Steele-Park	woodcomm.com.au
		8
Corporate		
Large		
ASX Limited	Mr Ian Waddell	asx.com.au/grainfutures
Australian Grain Technologies Pty Ltd	Mr Tristan Coram	agtbreeding.com.au
Barrett Burston Malting Co Pty Ltd	Mr Dean Ganino	bbmalt.com.au
Boortmalt Asia Pacific Pty Ltd	Mr Simon Robertson	boortmalt.com
Commonwealth Bank of Australia	Mr Samuel Chambers	commbank.com.au
NSW Ports	Mr Campbell Mason	nswports.com.au
Symbio Laboratories	Mr Ian Nenke/Kristian Just	symbiolabs.com.au
		7
Medium		
AgriDigital	Mr Henry McKay	agridigital.io
Agrifood Technology Pty Ltd	Mr Rob Anderson	03 9742 0589
Amspec Australia Pty Ltd	Mr Lee Shilvock	amspecgroup.com
Australian Superintendence Company	Mr Andrew Parry	07 3391 8640
Commodity Inspection Services (Australia) Pty Ltd	Mr James Saunderson	commodityinspection.com.au
Foss Pacific Pty Ltd	Mr Phil Soderberg	foss.com.au
Holding Redlich	Mr Geoff Farnsworth	holdingredlich.com
HFW Australia	Mr Stephen Thompson	hfw.com
Intertek	Ms Debbrah Millard	intertek.com
Mars Petcare t/a Mars Birdcare	Mr Kurt Sosinki	07 3719 0100
Oldendorff Carriers	Mr Ben Harper	oldendorff.com
SBA Law	Mr Jeremy Rosenthal	sbalaw.com
SGS Australia Pty Ltd	Mr Scot Paterson	au.sgs.com
T-Ports Pty Ltd	Mr Nathan Kent	tports.com
Qube Logistics (SB) Pty Ltd (T/A Qube Agri)	Mr Jeremy Brown	qube.com.au/logistics/agri/
		15
Small		
Advance Trading Australasia	Mr Andrew Woodhouse	advance-trading.com.au
Ag Scientia Pty Ltd	Mr Lloyd George	03 9598 1980
Agvise (WA) Pty Ltd	Mr Shane Sander	agvise.com.au
Aperture Ag Pty Ltd	Mr Alex Campbell	0450 201 103
Basis Commodities Pty Ltd	Mr Chris Whitwell	basiscommodities.com
BSM Global Pty Ltd	Mr Jason Fleming	buysellmove.com
Clear Grain Exchange	Mr Nathan Cattle	cleargrain.com.au
CloudBreak Grain Marketing Pty Ltd	Mr Ed Scamps	08 8388 8084
Delta Agribusiness Pty Ltd	Mr Michael Parry	02 6772 0000
EP Integrated Commodities Pty Ltd	Ms Tracey Lehmann	08 8627 2304
Farmanco Marketing Pty Ltd	Mr Donald McTaggart	farmanco.com.au
FarMarCo Australia Pty Ltd	Mr Robert Imray	07 4637 6400
Finesse Solutions Pty Limited	Mr Malcolm Finlayson	02 9872 9270
Flexi Grain	Mr Jarrod Tonkin	flexigrain.com.au
Futari Holding Pty Ltd	Ms Leah Petrie	futari.com.au

Goldstar Commodities	Mr Geoff Webb	goldstarcommodities.com.au
Graintec Scientific Pty Ltd	Mr Lucas Anstiss	graintec.com.au
Grainx	Mr Chris Hood	grainx.com.au
HarvestCheck Pty Ltd	Mr Stephen Schumacher	0418 199535
Hay Plains Grain Storage Pty Ltd	Mr Ron Harris	0404 444 600
IKON Commodities Pty Ltd	Mr Ole Houe	ikoncommodities.com.au
Indyn Pty Ltd	Mr Rob Martin	indyn.net
Lachstock Consulting Pty Ltd	Mr Nick Carracher	lachstockconsulting.com.au
Longbridge Commodities Pty Ltd	Ms Kareen Durr	longbridge.com
MarketAg Pty Ltd	Mr Mark Martin	02 6747 1590
McMullen Consulting Pty Ltd	Mr Gerard McMullen	03 8300 0108
Mercari Pty Ltd	Mr Daniel Marsh	mercari.com.au
Mirfak P/L	Mr Mark Murphy	mirfak.com.au
National Grower Register Pty Ltd	Ms Debbie Newmarch	ngr.com.au
OMIC Australia Pty Ltd	Mr Yasuhide Okumura	omicaustralia.com.au
Perten Instruments Australia Pty Ltd	Mr Raul Ovelar	02 9870 3400
Planfarm Marketing Pty Ltd	Mr Jerome Critch	planfarm.com.au
Priag Marketing Pty Limited	Mr Kevin Schwager	praig.com.au
Primal Foods Group	Mr Peter Longhurst	primalfoodsgroup.com
Profarmer Australia Pty Ltd	Mr James Maxwell	australiancropforecasters.com.au
Rise Agribusiness Pty Ltd	Mr Ian Dalglish	riseagri.com.au
Pinion Advisory	Mr Chris Heinjus	ruraldirections.com
Saputo Dairy Australia Pty Ltd	Mr Ashley Denishensky	1800 643 333
SGA Solutions Pty Ltd	Mr David Hudson	03 5428 4990
TE Storage & Logistics Pty Ltd	Mr Tom Hage	08 8762 2188
Ten Tigers	Mr Chris Tonkin	tentigers.com.au
TT Club Mutual Insurance	Mr Rhys Richards	ttclub.com
Ultimate Global Trading Pth Ltd	Mr Andrew Alexopoulos	ultimategt.com.au
Wattletree Consulting Pty Ltd	Mr Jon Bucknall	
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International Affiliate		
CIS - Commodity Inspection Services	Mr Paul Schweitzer	cis-inspections.com
1		
Industry Association		
Australia Export Grain Innovation Centre	Ms Courtney Draper	aegic.org.au
Grain Growers Limited	Ms Shawna Gawel	graingrowers.com.au
Grain Industry Association of WA	Mr Peter Nash	giwa.org.au
Grain Producers Australia Ltd	Mr Colin Bettles	grainproducers.com.au
NSW Farmers Association	Mr Peter Arkle	02 9478 1000
Stock Feed Manufacturers' Council of Australia	Mr Duncan Rowland	www.sfmca.com.au
6		
Merchant Association		
Grain Industry Association of SA	Ms Marie Cunningham	+61 8 8361 5601
Grain Industry Association Of Victoria	Mr Colin Peace	giav.com.au
Grain NSW Inc	Ms Joanne Ware	grainnsw.com.au
Queensland Agricultural Merchants Inc.	Mr John Francis	qam.org.au
4		
Life Members		
Mr Mervyn May		Awarded 1998
Mr Christopher Kelly		Awarded July 2015
Mr Geoff Honey		Awarded July 2016
Mr Terry Deacon		Awarded August 2019
4		



AUSTRALIA'S GRAIN SUPPLY CHAIN

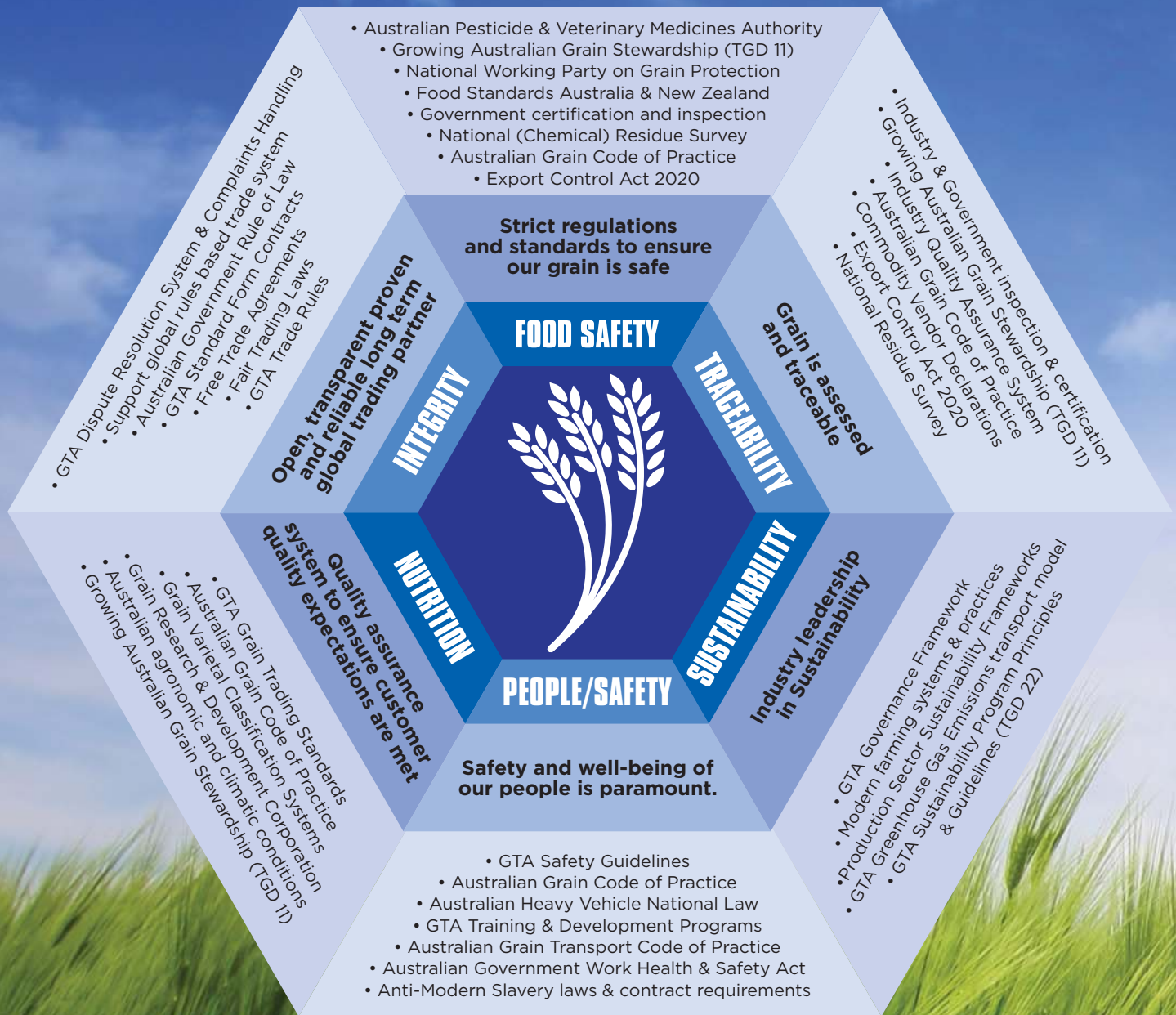
AND ITS ENVIRONMENTAL, SOCIAL & GOVERNANCE
CREDENTIALS

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 **GRAIN TRADE
AUSTRALIA**

Australian Grain Industry

- Safe, Secure, Reliable, Sustainable



Environmental, Social & Governance (ESG) Statement

Improving the Australian grain value chain to better connect the world's demand for food and feed with a **globally recognised clean and safe food system**, for the benefit of all communities that participate in the grain value chain.

The Challenge and Opportunity

The world's dynamic climate, political and population situation places a sharp focus on agriculture and its social licence.

In response, driving efficiency and sustainability in the grain value chain is both an ongoing challenge and opportunity for industry participants.

Sustainable grain production has a key role in meeting global feed and food needs with the UN predicting the world's population to reach 9.8 billion by 2050. This will require an increase of 70% in food availability in the countries where it is needed along with new trade frameworks to facilitate supply.

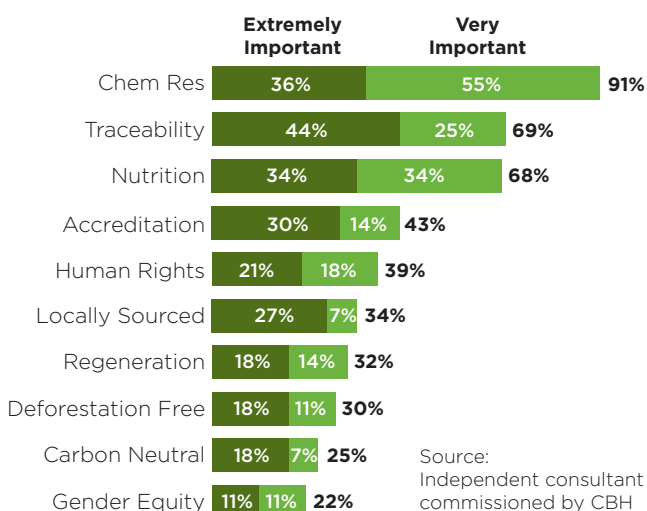
Trade and export markets are critical to the Australian grain value chain as we normally produce an exportable surplus. Our customers increasingly have an expectation that grain is produced in accordance with social, environmental and community concerns and meets importing country regulations and consumer needs and expectations. This trade is mutually beneficial to both Australia and the consumers in the importing countries.

We must continue to deliver a safe premium product that meets domestic and importing country regulations and customer demands. It is important

we continue to strive to understand the expectations of our customers and their customers and stakeholders.

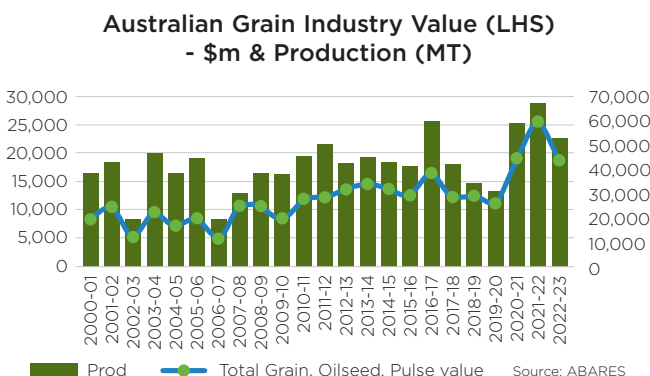
After price, Customer Survey analysis indicates grain consumers primary concerns are food safety (chemical residues), traceability, nutrition (quality) and accreditation.

Customer Importance of Sustainability traits



History, Identity & Governance

The Australian grain¹ industry is a significant contributor to the Australian economy and regional communities. The grain industry produces between 35-50 million tonnes of grain per annum from an area of more than 20 million hectares, with an annual gross value of production of around AUD\$9-25 billion². The grain industry is a significant employer, particularly in rural and regional economies.



Australia's grain value chain actively and collaboratively engages with the Australian Government with a focus on continuing the self-regulatory framework, accredited processes and practices, innovative and efficient technologies and minimal waste. We focus on respecting and protecting the environment and the people we support through trade. This model developed and improved over multiple decades continues to evolve and adapt in response to changing market dynamics, regulatory requirements, and consumer and stakeholder expectations.

¹ Grains includes cereals, coarse grains, pulses, oilseeds and oilseed crush products
² ABARES Commodity reports



Safe Food System

Operating within a self-regulatory framework developed and improved through time and the engagement with all sectors of the supply chain and enhanced through government collaboration and stewardship.

1. Industry Stewardship

GTA managed, industry-driven, self-regulatory framework to facilitate trade including Trading Standards, standard contracts and Trade Rules; Code of Practice and Technical Guidelines, specialist training and development programs and conferences, and events focused on industry culture and cohesiveness.

2. Grain Code of Practice - Overarching

Delivering quality grain and meeting market requirements is complex. Described as the 'glue' that binds the Australian supply chain together the Grain Code of Practice (Code) has been developed to be applicable to all grain and grain products; applies to all stages along the supply chain, and has been designed to promote the use of best management practices by industry participants including:

- Mandatory compliance with all regulations as required by law; and
- Adherence to accepted industry best practice as documented in the Code. (Adherence to the Code is mandatory for all GTA members)

The Code details the quality practices the industry uses to ensure Australian grain meets domestic and/or export end user requirements.

A series of Technical Guideline Documents have been developed to assist Australian industry participants meet the requirements as outlined in the Code.

3. Global Facing Outlook

The Australian grain industry and GTA members recognise the importance of contributing to and embracing a global view to address common grain supply chain issues. This benefits all participants and encourages greater efficiencies across regions seeking harmonised Standards and regulation. An objective is to develop and build capacity across the global food system through involvement and participation in global forums.

4. Science-based support

- focus on quality and commercial success

The Australian grain industry is dynamic and recognised globally as innovative, resilient, and highly efficient. **It is supported by a government and industry framework** that supports and promotes emerging technologies to discover and deploy new solutions to Australian grain growers allowing a response to changing diets, consumer preferences and community expectations.

Science-based support to the grain industry results from long-term investment and strategic policy directions across government and industry with the objective of having a positive transformative impact on individuals, organisations, and society.

5. Efficient production

- leaders in land efficiency

Responsible stewardship is imbedded throughout the grain production value chain. Care for our environment, and protection of Australia's biosecurity underpin industries sustainability, productivity, profitability, and global reputation.

Grain growers manage about 4% of the Australian landmass with 22,300 grain farms covering and estimated 31 million hectares. Australian grain farmers continue to apply world leading farming practices that result in low emissions intensity grain production. Australia's national science agency, CSIRO found that:

The Australian grain industry produces grain with low emissions intensity (i.e., 315 kg of CO₂e emissions per tonne of production) and accounted for only 1.7% of all Australian emissions.

6. Market, not Subsidy Driven

The Australian supply chain delivers what the market wants free of government subsidies that can dilute market signals and support inefficient production decisions, and production processes. Australian producers and market participants to survive must deliver product to the market and generate profit. This creates a focus on efficiency and costs. Whereas in subsidised agriculture supply chains decision on what crop to produce and the level of inputs utilised including fertiliser and chemicals may be inefficient as they are driven more by the subsidy than the market.

The key drivers of profitability have been defined as:



7. Supply Chain

- Market driven and quality assured

The Australian grain supply chain is predicated on a number of competitive high capacity, efficient and strategic up-country receival sites supported by grain producer farm storages that are linked by efficient transport to 22 export terminals and multiple export container loading facilities.

To prove and assure the safety of Australia's grain the Australian Food System has the following key elements:

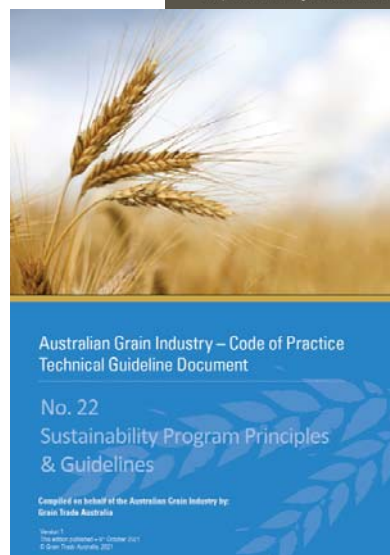
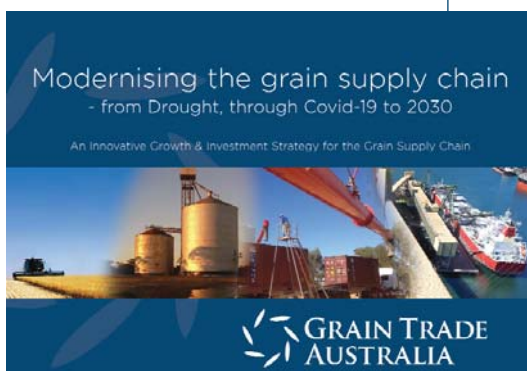
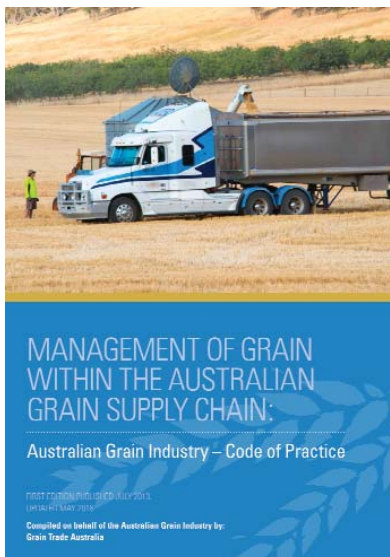
- a. **Growing Australian Grain Guide**
- A stewardship guide for Australian farmers
- b. **Australian Pesticide & Veterinary Medicines Association (APVMA)** and the **National Residue Survey (NRS)** are a vital part of the Australian system for managing potential chemical residues and environmental contaminants in Australian animal and plant products. The APVMA and NRS supports Australia's primary producers and agricultural industries by confirming Australia's status as a producer of clean food and facilitating access to domestic and export markets.
- c. **Standards**, based on the International Standards Organisation (ISO), industry rules and practices underpin the Australian grain supply chain and its framework. Standards apply across the supply chain for both grain quality, storage, handling and transport assets, safety and social responsibility. Grain is sampled and tested to nationally agreed methods as described in the grain Trading Standards developed by Grain Trade Australia. Post-delivery stored grain continues to be assessed and monitored to assure that it will meet domestic and international requirements and regulations.
- d. Employees involved in the grain supply chain are protected by Australian **employment and safety laws** that ensures employees can work in a safe and secure environment.

8. Fair Trading Framework

- Governed by the Rule of Law

Australian trade is underpinned by the 'rule of law' and all grain sold is covered by Australian federal and state fair trading regulations.

To further support the trade of grain GTA facilitates the industry driven self-regulatory framework that includes Grain Trading Standards, standard contracts and Trade Rules, specialist training and development programs and industry conferences and events focused on industry culture and cohesiveness.

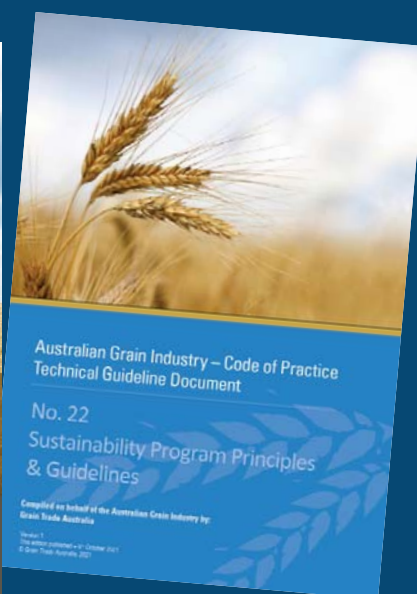
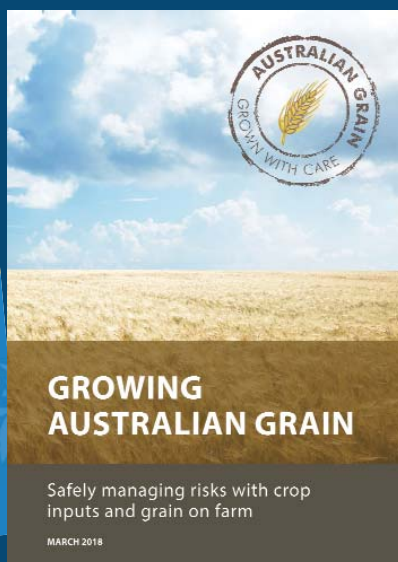
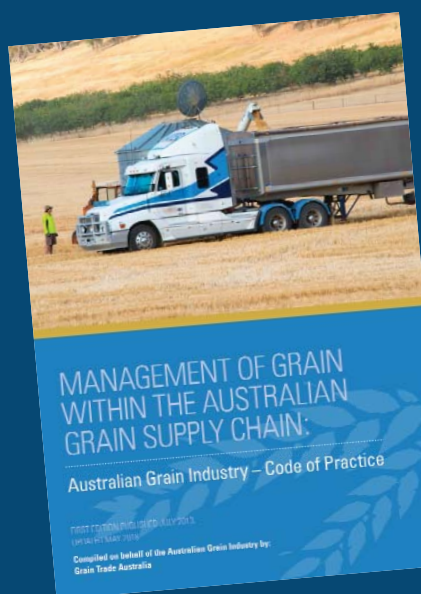
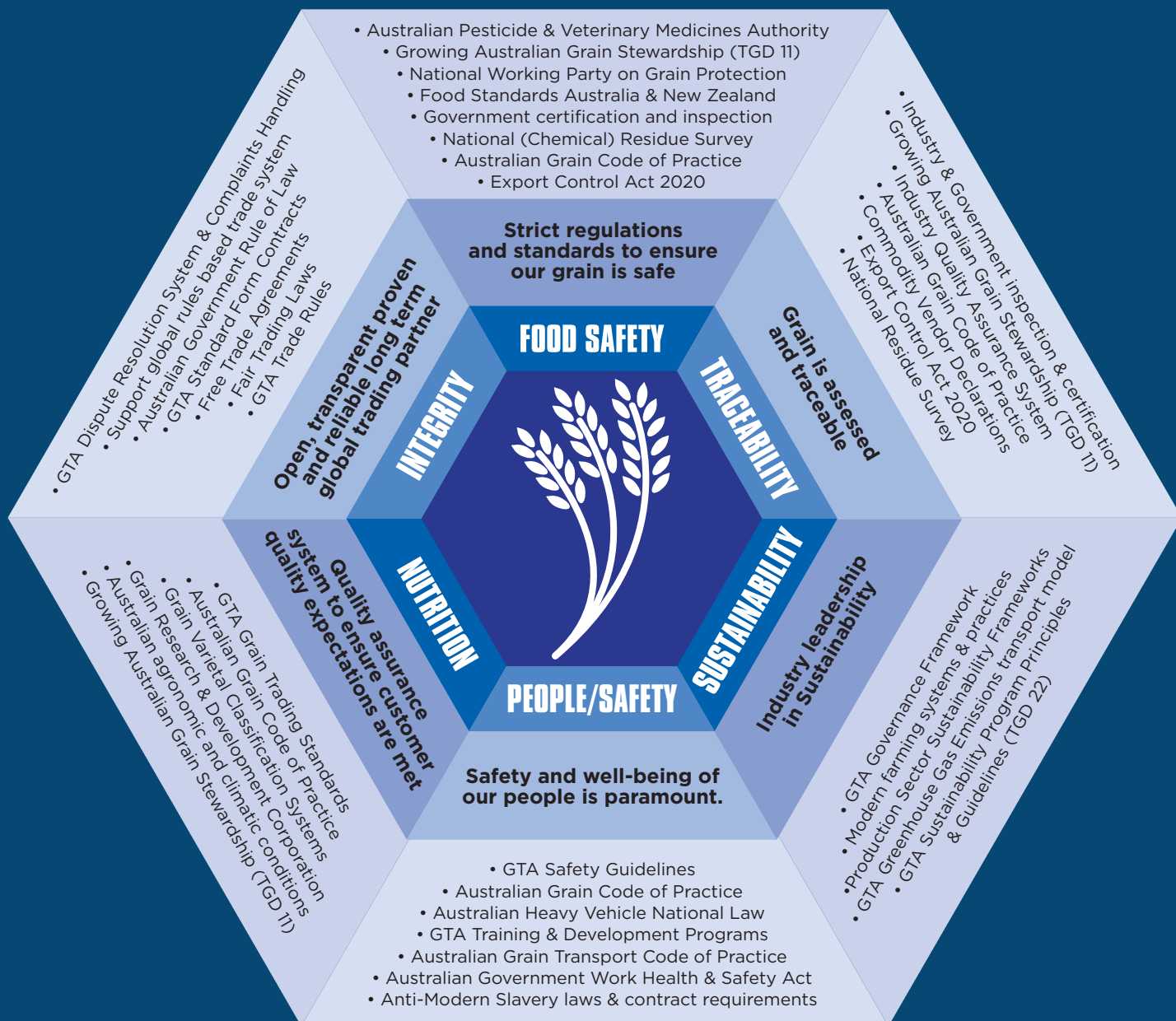


The Links in the Australian Grain Supply Chain

1. ESG is a significant focus for Australian Government, investors, business and stakeholder - companies operate under policies and legislative commitments directed at elevating each pillar of ESG including climate change, gender equality, indigenous rights, modern slavery and eliminating corruption.
2. Grain is grown and produced under the Growing Australian Grain - safely managing risks with crop inputs and grain on farm.
3. Grain is assessed under national Trading Standards when delivered into a commercial storage for quality and segregation.
4. Grain is handled and stored under quality assurance procedures including the GTA Storage Assets and Management Standard.
5. Australian grain is traded under commercial contracts supported by Trade Rules and the judiciary framework.
6. Export tonnes and freight containers undergo a government certification process.



ENVIRONMENTAL	SOCIAL	GOVERNANCE
<p>How the industry acts towards the planet</p> <ul style="list-style-type: none"> • Focus on Greenhouse Gas Emissions & Energy efficiency • Limit Waste & pollution • Compliance with sustainability initiatives • Effective chemical use strategy in accordance with label requirements. • Industry Technical Guidelines including systems-based approach for pest and chemical management. • Exports inspected and Government Certified to meet importing country requirements including free of live pests and insects. • All export bulk vessels and containers inspected and certified for food safety prior to loading & packing. 	<p>How the industry treats its employees, trade partners, customers, suppliers and local communities</p> <ul style="list-style-type: none"> • Global Citizen Focus • Grain Industry Code of Practice • Industry culture of quality assurance • Supply Chain Standards • Regulated Working conditions • Supportive of rural communities • Work Health and safety regulations • Trade Rules, contracts • Conflict/Dispute mechanisms • Health and Safety regulations • Employee relations and diversity • Customer satisfaction 	<p>How the industry is run, including checks and balances</p> <ul style="list-style-type: none"> • Active engagement and working Relationship with government and its regulators • Industry composition • Anti-bribery & anti-corruption laws • Diversity and structure • Business ethics • Compliance with global and local regulations • Anti-modern slavery laws incorporated in industry contracts • Focus and support for Rules based trade • Science & risk-based decision making • Industry stewardship • Specialist industry driven training and development programs • Industry driven Dispute Resolution system and Complaints Handling process • TGD for GTA Members Developing business sustainability programs





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