

31 October 2024

Independent Review of the Coastal Trading Act
Department of Infrastructure, Transport, Regional Development, Communications and the Arts
GPO Box 594
Canberra City ACT 2601

Via: The governments 'Have your Say' web portal

Dear Sir/Madam

RE: Independent Review of the Coastal Trading Act

1. About Grain Trade Australia

Grain Trade Australia (GTA) is a national member association and is the focal point for the commercial grain industry within Australia.

GTA has over 290 organisations as members. Their businesses range from regional family businesses to large national and international trading/storage and handling companies who are involved in grain trading activities, grain storage, grain marketing advisory services, processing grain for human consumption and stock feed milling. GTA Members are substantial employers, from the farm gate through to end point consumption, and notably in rural and regional Australia. A full list of GTA Members is attached and can be found on-line [here](#).

GTA's core focus is to '*facilitate trade*' in the Australian grain industry. It's products and services, including the [Australian Grain Industry Code of Practice](#), provides a self-regulatory framework across the grain industry to facilitate and promote the trade of grain within the Australian grain value chain.

2. The Review of the Coastal Trading Act.

The review of the Coastal Trading (Revitalising Australian Shipping) Act 2012 (Review) by the Department of Infrastructure, Transport, Regional Development Communications and the Arts (Department) is of interest to GTA, and its members given they are heavy users of both bulk and container shipping services. GTA members on infrequent occasions (during drought) will also tranship cargo interstate via bulk vessels.

The grain market is complex and competitive. Decisions on vessel choice is driven by vessel suitability, market requirements, price and service. Vessels may be hired on a voyage or time charter.

The sale and shipment of grain in a dry bulk vessel is usually made either:

- i. on a "Free on Board" (FOB) basis where the cargo buyer/importer is responsible for the bulk vessel selection and appointment vessel and shipping the cargo; and
- ii. on a "Cost and Freight" (CNF) basis, in which case the seller is responsible for organising the bulk vessel and shipping the cargo.

Cargo may move on coastal voyages **during periods of drought** from producing states to those with restricted supply. As this occurs infrequently this trade would not sustain assets as it is ad-hoc and infrequent. Therefore it is best serviced by accessing the assets and services of global shipping fleet.

3. Market and Supply Chain Complexities.

Shipping has its complexities and in dry bulk shipping utilisation of any particular fleet and its vessels can be problematic for grain exporters due to berth access windows and load and discharge port constraints (including water and air draft).

Similarly, contracted sales volumes will also determine the vessel capacity requirements. These factors place an importance on having **access to a broad and extensive range of vessel carrying capacity and physical dimensions**. A shipper's ability to work within the supply chain and to

meet customer expectations is constrained without the flexibility of access to the global fleet. This flexibility will **not be possible** for coastal voyages if the Review results in a direction that limits access and the efficient use of the global shipping market.

Flexibility is critical as there are a number of factors to be considered when booking a vessel for a coastal journey including:

- i. Cost and Price
- ii. Location
- iii. Availability
- iv. Timing
- v. Vessel dimensions (for both load and discharge berths)
- vi. Geared / non geared
- vii. Vessel emission levels
- viii. Commercial considerations
- ix. Reputation and capability
- x. Vessel cleanliness
- xi. Previous cargoes

4. Current Market for Shipping

GTA members currently operate within a relatively open and transparent shipping market that provides adequate service and flexibility for both export and interstate sales (when required). The industry **supports an open and transparent shipping market** that does not restrict trade.

It is important the Review does not result in the introduction of non-tariff measures and trade barriers through any imposition of regulatory constraints on the coastal trade of grain such as preferential treatment for Australian flagged coastal traders. Such measures will increase costs, impact on supply chain efficiency /flexibility and may lead to higher costs to Australian producers and consumers. It will also diminish Australia's reputation and global advocacy for rules-based trade, void of unwarranted and politically driven tariff and non-tariff trade measures.

It should be noted, restrictive regulatory constraints may incentivise the import of foreign produced grain in droughts as compared to interstate grain meeting the demand. This market reaction of imported product favoured over local Australian production (because of regulatory price impositions) has occurred recently in the domestic Australian milk market with the import of cheaper New Zealand milk.

5. Conclusion

GTA welcomes the opportunity offered by the Department of Infrastructure, Transport, Regional Development, Communications and the Arts to provide comment on its Review. GTA's members will infrequently use coastal shipping in times of drought. The decision on vessel choice and the impact of operational constraints require access to the global shipping market's fleet flexibility.

GTA members generally support initiatives and Government policy that enhance non-restrictive trade and an open and transparent shipping market and suggest the Review focus on and support these principles as they move forward.

I look forward to further opportunities to engage with the Government and provide input as the Review progresses.

Thank you for your consideration of this response.

Yours sincerely,



Pat O'Shannassy
Chief Executive Officer



GRAIN TRADE AUSTRALIA

Membership List as of 31 October 2024

Member Type	Member Level	Account Name	Primary Contact	Website	
Ordinary Member	A1	CBH Group	Ben Macnamara	www.cbh.com.au	
		GrainCorp Australia	Robert Spurway	www.graincorp.com.au	
		Viterra Australia	Philip Hughes	www.viterra.com.au	
			3		
	A3	Cargill Australia	Zsolt Kocza	www.cargill.com.au	
				1	
	A4	ADM Trading Australia	Darryl Borlase	www.adm.com	
		Arrow Commodities	Dominic Vanzella	www.arrowcom.com.au	
		Australian Grain Export Pty Ltd	Tim Martin	www.australiangrainexport.com.au	
		Bunge Agribusiness Australia	Stephen Bennett	www.bunge.com	
		Louis Dreyfus Company Emerald Australia	David Johnson	www ldc.com	
			5		
	B1	CHS Broadbent	Steve Broadbent	www.broadbentgrain.com.au	
		George Weston Foods	Michael Schmidt	www.gwf.com.au	
		Manildra Group	Peter Sloan	www.manildra.com.au	
		Riordan Grain Services	Jim Riordan	www.riordangrains.com.au	
			4		
	B2	Centre State Exports	Jeff Voigt	www.centrestateexports.com.au	
		ETG Commodities	Peter McMeekin	www.etgworld.com	
		Inghams Enterprise Pty Ltd	Matt Clarke	www.ingham.com.au	
		J K International Pty Ltd	Sandeep Mohan	www.jki.com.au	
		Ridley Agriproducts	Reagan Stroud	www.agriproducts.com.au	
		Riverina (Australia)	Jon Mulally	www.riverina.com.au	
		Wilmar Trading (Australia) Pty Ltd	Matt Albion	www.wilmargavilon.com	
			7		
	B3	Allied Pinnacle	Brett Duczmal	www.alliedmills.com.au	
		Brahman Commodities	Michael Aikman	www.brahmancommodities.com.au	
		Cofco International Australia	Sarah Pan	www.cofcointernational.com	
		Demeter Grains	Barry Mansfield	www.demetergrains.com.au	
		K M & W M Kelly & Sons	Matt Kelly	www.kellygrains.com.au	
		Quadra Commodities	Robin Cassar	www.quadra.com	
		Qube Logistics (SB) Pty Ltd (T/A Qube Agri)	Jeremy Brown	www.qube.com.au	
		Robinson Grain Trading	Adam Robinson	www.robinsongrain.com.au	
			8		
	C1	Agracom	Joe Hallman	www.agracom.com.au	
		Agrisk (Market Check)	Brett Stevenson	www.marketcheck.com.au	
		AGT Foods Australia	Michael Brittain	www.agtfoods.com/australia	
		Associated Grain t/a Agrocorp Processing Australia	Russell Darbey	www.agrocorp.com.au	
		Australian Food & Fibre Processing	Peter Webb	www.australianfoodandfibre.com.au	
		Australian Fresh Milk Holdings (AFMH)	Jill Smith	www.afmh.com.au	
		BFB Pty Ltd	Shane Bird	www.bfb.com.au	
		Blairs Produce Company	Sean Blair	crt.com.au/store/blairs-produce-company/	
		Boolah Farms Pty Ltd	Stuart Tighe	www.boolah.com.au	
		Castlegate James Australasia Pty Ltd	Kevin O'Brien	www.castlegatejames.com.au	
		COPRICE	Hugo Steinfort	www.coprice.com.au	
		Darwalla Milling Co Pty Ltd	Gary Heidenreich	www.darwalla.com.au	
		DDT Holdings	Rajeev Saraff	www.ddtholdings.com.au	
		Deckert Group Pty Ltd	Chris Deckert	www.deckerts.com.au	
		Esperance Quality Grains Pty Ltd	Neil Wandel	www.esperancequalitygrains.com	
		Fletcher International Exports	Joe Masters	www.fletchint.com.au	
		Fodder Link Pty Ltd	Cameron Angel	www.fodderlink.com.au	
		Hanlon Enterprises	Chris Coates	www.hanlonenterprises.com.au	
		Hazeldenes Chicken Farm	Marcus Dingle	www.hazeldenes.com.au	
		IGH Commodities	Brad Bryant	www.igh.net.au	
		Inari Australia	Karan Singh	www.inariaustralia.com.au	
		Irwin Stockfeeds	Bryan Irwin	www.irwinstockfeeds.com.au	
		Itochu Australia Ltd	Ayush Rajvanshi	www.itochu.com.au	
		Jerilderie Grain Storage & Handling	David Barlow	www.jgsh.com.au	
		Laucke Flour Mills Pty Ltd	Roger Laubsch	www.laucke.com.au	
		Lawson Grains	John Marshall	www.lawsongrains.com	
		LPC Trading Pty Ltd	Simon Langfield	www.lpctrading.com.au	
		Malteurop Australia Pty Ltd	Eric Fisher	www.malteurop.com/en/australia	
		MC Croker	Jason McPherson	www.crokergrain.com.au	
		MSM Milling Pty Ltd	Peter MacSmith	www.msmmilling.com.au	
		Namoi Cotton Ltd	Nathan Hunter	www.namoicotton.com.au	
		Pentarch Agricultural Pty Ltd	James Whiteside	www.pentarch.com.au	
		Premium Grain Handlers P/L	John Orr	www.pgh.com.au	
		Queensland Cotton Corporation	Ashish Govil	www.qcotton.com.au	
		Reid Stockfeeds Pty Ltd	Ian Reid	www.reidstockfeeds.com.au	
		Rex James Stockfeed	Natasha Davies	www.jamesstockfeed.com.au	
		Rivalea (Australia) Pty Ltd - Animal Nutrition	Andrew Philpotts	www.rivalea.com.au	
		Riverina Oils & Bioenergy	Krissy Campbell	www.riverinaoils.com	
		SunPork Farms Feed Mills	Mark Young	www.sunporkgroup.com.au	
		ThriveAgri Pty Ltd	Charlie Brown	www.thriveagri.com	
		TSS Grain (Tasmanian Stockfeed Services)	Trevor Macleod	www.tasstockfeed.com.au	
		Unigrain Pty Ltd	Ervin Leong	www.unigrain.com.au	
		Viridis Ag	Chris Reeves	www.viridisag.com	
		W B Hunter Pty Ltd	Stewart Coombes	www.wbhunter.com.au	
		Wilken Grain	Richard Wilken	www.wilkens.com.au	
		Woods Grain Pty Ltd	Bruce Woods	www.woodsgrain.com.au	
		XLD Commodities	John Tuskin	www.xldgrain.com.au	

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C2	Access Grain Pty Ltd	Wade Humphries www.accessgrain.com.au
	Adams Australia Pty Ltd	Ian Mack www.adamsaustralia.com.au
	Aditi UVG	Harshad Kale www.aditiuvg.com
	Aditya Birla Global Trading (Australia)	Surya Jain www.abgtrading.com
	Advantage Grain Pty Ltd	Chris Nikolaou www.advantagegrain.com.au
	Ag Connex Pty Ltd	Geoff Barker www.agconnex.com.au
	Agmark Commodities	Richard Alcorn www.agmark.com.au
	Agri Om Australia Pty Ltd	Kishore Bulchandani www.agriom.com.au
	Agri-Oz Exports (Aust) Pty Ltd	Francois Darcas linkedin.com/in/francois-darcas-4a440577
	Agromin Australia Pty Ltd	Rajni Patel www.agromin.com.au
	Alliance Grains	Luke Walker www.alliancegrains.com.au
	Arya Pulses Australia Pty Ltd	Aravindhan Ravindraraaj www.aryapulses.com.au
	A T Waterfield & Son Pty Ltd	Brad Waterfield linkedin.com/in/brad-waterfield-8767869b
	Australian - Asian Agricultural Exports (AAAX)	Mick Connolly www.aaax.ws
	Australian Choice Exports Pty Ltd	James Hunt www.australianchoiceexports.com.au
	Australian Grain Storage	Matt Bailey www.sunrice.com.au
	Australian Growers Direct Pty Ltd	Tyrone Stowers www.ausgrowersdirect.com.au
	Australian Mungbean Company Pty Ltd	Damien White www.australianmungbean.com.au
	A W Vater & Co	Kim Vater www.vater.com.au
	Baker Grain	Richard Baker www.bakergrain.com.au
	Boort Grain Co-Operative	Jon Bucknall www.boortco-op.com.au
	Broun & Co Pty Ltd	Charles Coventry www.brounandco.com.au
	C & S Trading Pty Ltd	Craig Scholz www.scholzbh.com.au
	Carpendale Agri Pty Ltd	Andrew Kluck www.carpendale.com.au
	Carson Stockfeed Pty Ltd	John Carson 03 6634 7376
	Chester Commodities	Richard Black www.chestercommodities.com.au
	C K Tremlett Pty Ltd	Andrew Tremlett linkedin.com/in/andrew-tremlett-36a06385
	CL Commodities	Robert Lean www.clcommodities.com.au
	Coorow Seeds	Brian Pover www.coorowseeds.com.au
	Cory Johnston (Aust) Pty Ltd	Alicia Dolan www.coryjohnston.com.au
	Craig Tyack Grain Trading	Craig Tyack craig.tyack@bigpond.com
	Defiance Maize Products Pty Ltd	Rodney Walker www.corson.co.nz
	Direct Commodities	Hamish Robertson www.directcommodities.com.au
	East Coast Stockfeeds	Stuart Dolden www.ecsf.com.au
	Ellerslie Free Range Farms Pty Ltd	Maria Sue-Tin www.dahall.com.au
	ETG Processing Pty Ltd T/A Wimpak	Brock Tait www.wimpak.com.au
	Excel Farms	Nicholas Paterson excellfarms.com.au
	Export Import Australia	Dhanesh Kumar www.exportimportaustralia.com.au
	Export Trading Group Australia Pty Ltd	Shayne Clark www.etgworld.com
	Fanmac Logistics Pty Ltd	Chris Fanning www.fanmacag.com.au
	Feed Central Pty Ltd	Tim Ford www.feedcentral.com.au
	Findlays Barellean	Neil Findlay www.findlay.world/about-us
	Gold Star International Pty Ltd	Abhishek Kotkar www.goldstarinternational.com.au
	GO Resources Pty Ltd	Murray Gannon www.go-resources.com.au
	Grainforce Pty Ltd	Stella Larnach www.grainforce.com
	Grain Link WA Pty Ltd	Andrew Goyder www.grainlink.com.au
	Grenfell Commodities Pty Ltd	Glenn Beasley www.grenfellcomm.com.au
	GV Grain & Fodder	Joanne Harry linkedin.com/in/joanne-harry-707119116
	Harwood Grains & Stockfeeds	Paul Harwood www.harwoodgrains.com.au
	Horizon Commodities Pty Ltd	Aaron Jones www.horizoncommodities.com.au
	HX Food Group (Aus) Pty Ltd	Dong Zhao www.hxfoodgroup.com.au
	Jatlee Australia	Sunil Kumar www.jatleecorp.com
	JH Grain Pty Ltd	Geoff Zhou www.jhgrain.com.au
	J W Koek & Company	Brian Algate 07 3341 4548
	Kangaroo Island Pure Grain	Emma Tonkin www.kipuregrain.com
	KB Agri Services Pty Ltd	Karl Bliss linkedin.com/in/karl-bliss-916bb679
	Kennett Rural Services Pty Ltd	Andrew Kennett www.kennetrural.com.au
	Lachlan Commodities Pty Ltd	Tony Cogswell www.lachlancommodities.com
	Lane Grain Pty Ltd	Garry Lane linkedin.com/in/gary-lane-82635b88
	Mallon AgCommodities	Blake Mallon mallonag.com.au
	Mandala Trading	Jay Saraff www.mandalatrading.com.au
	Marina Commodities (Australia)	Palwinder Singh www.marina.commodities.com
	Matthews Transport and Grain Traders	Neville Matthews linkedin.com/in/neville-matthews-aa592191
	Max Grains Pty Ltd	Jack Fahy www.maxgrains.com.au
	Mckenzie Ag Services	Lachlan Mckenzie www.mckenzieag.com.au
	McNaughts Grain & Fertilizer Pty Ltd	Daniel Mcnaught www.mcnaughts.com
	Melaluka Trading Pty Ltd	Simon Pritchard www.melalukatradng.com.au
	Mellco Pty Ltd	Steve Mellington www.mellco.com.au
	Nandaly Grain Co-Operative	Jon Bucknall www.nandalycyco-op.com.au
	Network Grains Pty Ltd	Craig Dennis www.networkgrains.com.au
	Norco	Jaco Van der Merwe https://www.norco.com.au/agrisolutions/grain-team.php
	Northbound Trading Pty Ltd t/a WA Lupins	Daniel Marshall www.walupins.com.au
	Origin Grain Pty Ltd	Marcus Currie www.origingrain.com
	Outlook Commodities	Dominic Hogan https://facebook.com/Outlookcommodities
	Pacific Global Sprouts Pty Ltd	Prashant Kewlani www.pacificglobalsprouts.com
	Parkinson Bros	Rohan Parkinson linkedin.com/in/rohan-parkinson-a76a761b4
	PB Seeds	Peter Blair www.pbseeds.com.au
	Pearson's Grain	Darren Pearson www.pearsonsgroup.com.au
	Peters Commodities	Michael Oxley www.petcom.com.au
	Pinnacle Grains Pty Ltd	Sonal Vij www.pinnaclegrains.com.au
	Plum Grove	Rikki Foss www.plumgrove.com.au
	Pure Foods Eggs Pty Ltd	Tim Castle www.purefoods.com.au
	QS Commodities Pty Ltd	Nick Slipper www.qscommodities.com
	RP Grain Pty Ltd	Gordon Pulham randpcarriers.com.au/r-p-grains
	Rural Logic (Aust) Pty Ltd	Michael Wood www.rurallogic.com.au
	Shannon Bros Bulk Storage Pty Ltd	Clayton Shannon www.shannonbros.com.au
	Silo Bag Grain (NSW QLD) Pty Ltd	Lesley Kilby www.silobaggrain.com.au

		Societa Cofica	Dia Ram Sharma	www.societacofica.com.au
		Southern Grain Pty Ltd	Tim Gross	www.southernstockfeeds.com.au
		Southern Grain Storage Pty Ltd	Campbell Brumby	www.southerngrains.com.au
		Spagrimon Australia	Jiger Kotecha	www.spagrimon.com.au
		Standard Commodities Australia Pty Ltd	Elizabeth Bozinoska	www.stancom.com.au
		Sudima Australia	James Garvey	www.sudima.com
		Sun Euro Australia	Tarun Saxena	www.suneuro.com.au
		Tamma Grains Australia Pty Ltd	Kim Packer	www.tammagrains.com.au
		Tiller Commodities Pty Ltd	Brett Cooper	www.tillercommodities.com
		TRC International	Yohan Goonetilleke	www.trcglobal.com.my
		Trentham Grazing Pty Ltd (t/a Godde's Grain & Fertiliser Pty Ltd)	Barry Fisher	www.goddesgrainandfertiliser.com.au
		Ulusoy Asia Pacific	Muhammet Genc	www.ulusoyflour.com
		Universal Commodity Management	Tim Dean	www.commoditymanagement.com.au
		Ward McKenzie	Greg Howe	www.mckenziefoods.com.au
		Waterfall Australia	Ian Mallon	ian@waterfallaustralia.com.au
		Watsons Bulk	Joel Watson	www.wbl.net.au
		WHG Oceania Pty Ltd	Gesheng Shen	shen@tqaj.cn
		Wirrinourt Transport & Trading	Karl Hendy	www.wirrinourttransport.com.au
		WW Agri Pty Ltd	Steve Sloss	www.wagri.com.au
		ZTC Australia	Timothy Byass	www.ztcaus.com
			107	
Transport Operator		Crawfords Freightlines Pty Ltd	Phillip Davis	www.crawfordsfreightlines.com.au
		Gehrke Grains & Transport Pty Ltd	Julian Gehrke	www.gehrke.com.au
		Hamilton Contracting (NSW) Pty Ltd	Jodie Hamilton	www.hamiltoncontracting.com.au
		Horne Ag Logistics Pty Ltd	Jeremy Horne	www.horneaglogistics.com.au
		Pacific National (NSW) Pty Ltd	Paul Scurrah	www.pacificnational.com.au
		SEAWAY Intermodal Pty Ltd	Bikash Ram	www.seawayintermodal.com.au
			6	
Broker	Medium	Fox Commodities Pty Ltd	Paul Cochrane	www.foxcommodities.com.au
		Grain Brokers Australia	Jeff Winspear	www.grainbrokers.com.au
		Horizon Grain Brokers Pty Ltd	Ash Munro	www.horizonbg.com.au
		Pure Grain Network Pty Ltd	Stuart Tighe	www.puregrain.com.au
		Quest Commodities	Jayne Barker	www.questcommodities.com.au
		Rain Agribusiness	Ian Grellman	www.rainag.com.au
		StoneX Financial	Stefan Meyer	www.intlfcstone.com
		Teague Australia Pty Ltd	Tim Teague	www.teague.com.au
			8	
	Sole Operator	A C Grain	Adam Clarke	www.acgrain.com
		Allied Grain Pty Ltd	Angus Wettenhall	www.alliedgrain.com.au
		Cogeser (Australia) Pty Ltd	Robert Luetolf	www.cogeser.com.au
		Farm Tender	Matt Henke	www.farmtender.com.au
		Lotema Pty Ltd	Todd Lees	www.lotema.com.au
		Mallon Commodity Brokering	Ian Mallon	www.mcbrokering.com
		McDonald Pelz Australia	Stuart Richardson	www.mcdonaldpelz.com
		Perkins Commodity Brokers	Craig Perkins	linkedin.com/in/craig-perkins-9a27211a
		Sunrise Commodities	Scott Merson	www.sunrisecommodities.com.au
		Wardi Broking	Sam Ward	www.wardi.com.au
		Woodside Commodities Pty Ltd	Hamish Steele-Park	www.woodcomm.com.au
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Corporate	Large	ASX	Ian Waddell	www.asx.com.au/grainfutures
		Australian Grain Technologies	Tristan Coram	www.agtbreeding.com.au
		Barrett Burston Malting Co.	Dean Ganino	www.bbmalt.com.au
		BoortMalt Asia Pacific Pty Ltd	Simon Robertson	www.boortmalt.com
		CIS Control Union Australia	Ashok Rana	cis-controlunion.com
		Commonwealth Bank of Australia	Tom Morgan	www.commbank.com.au
		Nestlé Australia	Paul True	https://www.nestle.com.au/en/aboutus/nestle-australiacompany
		NSW Ports	Campbell Mason	www.nswports.com.au
		Sanitarium Health Food Company	Nathan Bullock	www.sanitarium.com.au
		Symbio Laboratories	Kristian Just	www.symbiolabs.com.au
			10	
	Medium	AgriFood Technology	Doreen Fernandez	www.agrifood.com.au
		Amspec Australia	Lee Shilvock	www.amspecgroup.com.au
		Australian Superintendence Company (ASC)	Andrew Parry	www.austsupco.com.au
		Clear Grain Exchange	Nathan Cattle	www.cleargrain.com.au
		Foss Pacific	Karl Hansal	www.foss.com.au
		HFW Australia	Stephen Thompson	www.hfw.com
		Holding Redlich	Geoff Farnsworth	www.holdingredlich.com
		Intertek	Debrah Millard	www.intertek.com
		Mars Petcare Australia (t/a Mars Birdcare)	Kurt Sosinski	www.mars.com.au
		Oldendorff Carriers Melbourne	Allen Dewhirst	www.oldendorff.com
		PSC Griffith Goodall Insurance Brokers	Mandy Gladman	www.pscgib.com.au
		SBA Law	Jeremy Rosenthal	www.sbalaw.com
		SGS Australia	Trent Charlton-Maughan	www.au.sgs.com
		T-Ports	Nathan Kent	www.tports.com
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	Small	Advance Trading Australasia	Andrew Woodhouse	www.advance-trading.com.au
		AgriDigital	Emma Weston	www.agridigital.io
		Ag Scientia	Lloyd George	www.agscientia.com.au
		AgVise (WA) Pty Ltd	Shane Sander	www.agvise.com.au
		Aperture Ag Pty Ltd	Alex Campbell	www.apertureag.com.au
		Basis Commodities	Chris Whitwell	www.basiscommodities.com
		BSM Global	Jason Flemming	www.buysellmove.com
		Cloudbreak Grain Marketing	Ed Scamps	www.cloudbreak.com.au
		Cropify	Anna Falkiner	www.cropify.io
		Delta Agribusiness	Michael Parry	www.deltaag.com.au
		E P Integrated Commodities	Tracey Lehmann	epicbrokers.biz
		Farmanco Marketing Pty Ltd	Donald McTaggart	www.farmanco.com.au
		FARMARCO Australia Pty Ltd	Rob Imray	www.farmarco.com.au

		Finesse Solutions	Malcolm Finlayson	malcolm@finesseolutions.com.au
		Flexi Grain Pty Ltd	Jarrold Tonkin	www.flexigrain.com.au
		Futari Grain Technology Services	Leah Petrie	www.futari.com.au
		Goldstar Commodities	Geoff Webb	www.goldstarcommodities.com.au
		Graintec Scientific	Lucas Anstiss	www.graintec.com.au
		Grainx	Judi Morgan	www.grainx.com.au
		Greenoaks Agriculture Pty Ltd	Richard Perkins	https://linkedin.com/in/richard-perkins-39090a3b/
		Harvestcheck Pty Ltd	Stephen Schumacher	www.harvestcheck.com.au
		Hay Plains Grain Storage Pty Ltd	Ron Harris	www.fellowsbulk.com.au/grainstorage
		IKON Commodities	Ole Houe	www.ikoncommodities.com.au
		Indyn	Rob Martin	www.indyn.net
		Lachstock Consulting	Nick Carracher	www.lachstockconsulting.com.au
		Longbridge Commodities	Ben Langford	www.longbridge.com
		MarketAg Pty Ltd	Mark Martin	www.marketag.com.au
		McMullen Consulting	Gerard McMullen	www.mcmullengrainagricultural.com
		Mercari Pty Ltd	Daniel Marsh	www.mercari.com.au
		Mirfak P/L	Josh Whelan	www.mirfak.com
		National Grower Register	Debbie Newmarch	www.ngr.com.au
		OMIC Australia Pty Ltd	Koji Nakashima	www.omicaustralia.com.au
		Perten Instruments	Raul Ovelar	www.perten.com
		Pinion Advisory	Chris Heinjus	www.pinionadvisory.com
		Planfarm Marketing Pty Ltd	Jerome Critch	www.planfarm.com.au
		Priag Marketing Pty Limited	Kevin Schwager	www.priag.com.au
		Primal Foods Group	Peter Longhurst	www.primalfoodsgroup.com
		Profarmer and Australian Crop Forecasters	James Maxwell	www.nzx.com
		Rise Agribusiness	Ian Dalgliesh	www.riseagri.com.au
		Saputo Dairy Australia	Ashley Denishensky	www.saputo.com
		SGA Solutions Pty Ltd	David Hudson	linkedin.com/in/david-hudson-8240b913
		Sizer & Cogill (t/a NQ Bulk)	Chris Sizer	www.sizercogill.com.au
		Ten Tigers	Chris Tonkin	www.tentigers.com.au
		TE Storage & Logistics Pty Ltd	Tom Hage	www.testorage.com.au
		TT Club Mutual Insurance	Rhys Richards	www.ttclub.com
		Ultimate Global Trading Pty Ltd	Andrew Alexopoulos	www.ultimategt.com.au
		Wattletree Consulting	Joe Righetti	www.wattletree.net.au
		Windarra Grain Storage	Jessica Russ	
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International Affiliate		CIS Commodity Inspection Services	Paul Schweitzer	www.cis-inspections.com
		Grains Middle East Trading DWC-LLC	Mark Stapleton	www.grains-middleeast.com
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Industry Association		AEGIC	Courtney Draper	www.aegic.org.au
		Grain Growers Limited (GGL)	Shona Gawel	www.graingrowers.com.au
		Grain Industry Association of WA (GIWA)	Peter Nash	www.giwa.org.au
		Grain Producers Australia Ltd (GPA)	Colin Bettles	www.grainproducers.com.au
		NSW Farmers Association	Elen Welch	www.nswfarmers.org.au
		Stock Feed Manufacturers' Council of Australia (SFMCA)	Duncan Rowland	www.sfmca.com.au
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Merchant Association		Grain Industry Association of SA (GIASA)	Marie Cunningham	www.giasa.org.au
		Grain Industry Association of VIC (GIHAV)	Colin Peace	www.giav.com.au
		Grain NSW	Joanne Ware	www.grainnsw.com.au
		Queensland Agricultural Merchants (QAM)	Rob Imray	www.qam.org.au
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