



# GTA TRAINING AND DEVELOPMENT PROGRAM



## TRADE RULES & CONTRACTS

*GTA Courses are offered to GTA Members and non-Members and targeted at all levels of industry experience*



**Presenter: Lloyd George**

Lloyd has **over 30 years experience** in the grain industry spending 17 of those years with Cargill Australia in a range of commercial and management roles.

He is a **well recognised public commentator** on grain markets and writes a weekly marketing article that is syndicated to rural papers nationally.

Lloyd has a Diploma of Farm Management from Orange Agricultural College and a Professional Certificate in Arbitration from the University of Adelaide.

Lloyd manages his own grain marketing consultancy business with clients throughout the grain industry.



**Australian industry perspectives**

**Designed specifically for Australian industry**

**Local knowledge/global perspective**

The Trade Rules & Contracts Workshop is a one day course designed for industry personnel with a basic level of knowledge in grain contracts and the GTA Trade Rules. It is **ideal for junior traders, trade assistants and back office staff**. For **senior personnel, it is an important refresher course** to keep industry participants up to date. Course delivery is interactive and students have plenty of opportunities to ask questions of the presenter and to virtually network with other participants.

Participants will receive training in:

- Interpretation of the GTA Trade Rules and Contracts
- Practical application of the Trade Rules and GTA contracts
- GTA Dispute Resolution – methods, process and legal authority
- Rights and obligations in GTA Contracts and Trade Rules



**Opportunity to network**

**Delivered by experienced industry experts**

**Face to face and webinar delivery**

Trade Rules & Contracts provides participants with **practical and working knowledge** of the Trade Rules and risks in key areas including **conveyancing, delivery, quality rejection and contract default**.

An investment in training could save your business thousands of dollars by knowing your rights and obligations and avoiding common pitfalls when using GTA Contracts and Trade Rules.

This course also satisfies the requirement to become an industry recognised GTA Arbitrator.

Inhouse training is available on request, please contact GTA to find out more.

For more information contact GTA  
admin@graintrade.org.au