

Five

Under 30



GRAIN TRADE AUSTRALIA



ISABELLE MCDOUALL

*Junior Grain Merchant
AGT Foods Australia*

LOCATION

Newtown, QLD

AGE

27

CAREER GOALS

Isabelle's career goal is to advance into a more senior trading role, taking additional responsibility in risk/position management and developing trading strategies. She aims to build stronger connections with customers, and deepen AGT's presence in existing markets and establish their presence in new ones. It is important for Isabelle to gain knowledge and experience so she can share meaningful insights that provide value to customers, make well-informed decisions, leverage opportunities and positively contribute to the industry. Isabelle hopes to explore avenues to be more actively involved in future, perhaps as a member of the GTA Trade and Market Access Committee or Commerce Committee.

EDUCATION

BACHELOR OF ECONOMICS / BACHELOR OF LAWS

*Major in Economic Development
University of New England, NSW*

WORK EXPERIENCE

Isabelle's role centres around building and maintaining relationships with new and existing customers in both export destinations and the domestic market, as well as actively managing and responding to new enquiries. This involves sharing price updates/market information and negotiating sales of pulse/specialty crops.

Isabelle endeavours to make informed trading decisions by analysing market movements, supply/demand dynamics and geopolitical factors, as well as keeping abreast of crop conditions, weather forecasts, trade rules and economic indicators. It is also her responsibility to oversee the execution of domestic sales.

Isabelle works closely with AGT's grain buying, execution, production, packing, logistics, documentation, finance and quality teams to make decisions and solve problems focusing on efficient contract execution.

THE IMPORTANCE OF FIVE UNDER 30

Isabelle sees the Five Under 30 program as an invaluable opportunity to accelerate her personal and professional development. Isabelle feels very lucky to be surrounded by such a supportive and experienced team at AGT. She is now looking to have the support, perspective and guidance of an external mentor who would provide a strong foundation and confidence boost at this early stage of her career.

During the program, Isabelle's goals are to expand her professional network, build lasting connections, gain access to diverse viewpoints that enrich her understanding of the industry, and expose herself to future opportunities to contribute.

Isabelle is looking to develop stronger connections with other like-minded young professionals, that would help her to build confidence, compare experiences, share knowledge and broaden her understanding of the industry. She also sees it as important for new members to gain exposure to industry leaders so that they can develop role models and goals.