

31st January 2025

Wheat Port Code Review
Department of Agriculture, Fisheries and Forestry
GPO Box 858 Canberra ACT 2601

Via: DAFF “*have your say*” website

RE: Final Report on the Second Review of the Wheat Port Code

1.0 Introduction

Grain Trade Australia (GTA) thank the Department of Agriculture, Fisheries and Forestry (DAFF) for the opportunity to provide input into the final Report of the Port Terminal (Bulk Wheat) Code of Conduct known as the Wheat Port Code (WPC).

GTA support the outcomes and the findings of the DAFF Report and **commits to supporting the introduction of an industry self-regulated model** that provides the transparency that government and industry require.

The DAFF review process has been rigorous, considered and has provided multiple opportunities for industry participation, engagement and input. This discussion has been important as it promotes industry review, evaluation and discussion that supports the development, growth and the evolution of the Australian grain industry.

The review considered:

- the increased level of competition in the provision of port terminal services; and
- whether the WPC is fit for purpose.

In GTA’s view a ‘fit for purpose’ regulatory intervention (e.g. WPC) is one that addresses any market failure and promotes competition (in this case) to the delivery of port terminal services so third-party exporters have appropriate access to these services.

As a general principle, GTA encourages simplicity and consistency to optimise business efficiency, and minimise regulatory cost burden on consumers and business, thereby driving optimal value across the economy.

In GTA’s view, the industry is operating in a competitive commercial environment, and has demonstrated **its ability to respond, innovate, and invest** driving efficiency across the supply chain.

Review of the industry has been thorough and constant since the WPC inception in 2014. It is important to note that despite concerns and comments expressed by some stakeholders over the period of the WPC and during the two DAFF Reviews there has been **no evidence of any market failure or inappropriate use of market power**.

2.0 About GTA

[Grain Trade Australia](http://www.graintrade.org.au) (GTA) is a national association and is the focal point for the commercial grain industry within Australia. The role of GTA is to provide a framework across industry to facilitate and promote the trade of grain. GTA facilitates trade and works to provide an efficient, equitable and open trading environment by providing leadership, advocacy, and commercial support services to the Australian grain value chain.

GTA members are the supply chain managers, marketers, consumers and exporters of Australia’s grain. GTA Members are responsible for over 95% of all grain storage and freight movements made each year in Australia. Over 95% of the grain contracts executed in

Australia each year refer to GTA Grain Trading Standards and/or Trade Rules. GTA provides a formal Dispute Resolution Service accessible to grain industry participants.

GTA has established the [Australian Grains Industry Code of Practice](#). This Code outlines the quality assurance process and procedures across the grain supply chain, with supplementary Technical Guideline Documents (TGDs) providing additional details. **All GTA members are required to adhere to the Code of Practice.**

GTA Members are drawn from all sectors of the grain value chain from production to domestic end users and exporters. GTA has over 295 organisations as members. Their businesses range from regional family businesses to large national and international trading/storage and handling companies who are involved in grain trading activities, grain storage, processing grain for human consumption and stock feed milling. A list of GTA members is attached.

3.0 A Competitive Industry

The Australian grain industry has **evolved and adapted positively** to today's environment. The industry has progressively developed an industry driven and managed framework to facilitate trade, investment and operational efficiency.

As widely reported since the deregulation of wheat exports in 2008 there has been a significant increase in Port Terminal Service Providers (PTSP) competition through private capital investment and expansion in export capacity. In 2008 there were 17 port terminals operated by 4 PTSPs. In 2024, there are 32 port terminals, operated by 18 PTSPs, with a consequential increase in annual export capacity from around 2 million tonnes in the early 2000's to almost 6 million tonnes in 2022-23.

This significant growth in competition and export capacity is a result of increased operational efficiency and capital improvements by incumbents, combined with new investment in infrastructure and the significant advent of mobile bulk loaders (MBLs). The innovation of MBLs has significantly reduced barriers to entry, developed additional supply chains, increased competition, efficiency and flexibility across the industry.

The growth of the domestic market to approximately 18mmt per annum has led to increased market competition between the domestic and export markets and led to competitive pressure on PTSPs to deliver efficient and effective services to maximise throughput in their terminals versus any competition (such as domestic market and other PTSP).

Further growth in container exports has a further competitive response in the Australian supply chain, particularly on the East Coast. Nationally around 10-12 % of grain exports are in containers, this is significantly higher on the East Coast (since 2008-09 container grain exports average 38% in Victoria, 31% in NSW and 23% in Qld).

Across the value chain, the grain industry has developed processes and systems to self-regulate activities and support trade. GTA has established a range of codes, guidelines and dispute management services to provide transparency, certainty and opportunities for industry participants to manage issues.

We believe **the introduction of a self-managed model is an important and significant "milestone" opportunity**, and a foundation for further innovation, growth and investment driving efficiency gains and increased competition across the supply chains (both export and domestic) for the benefit of all industry stakeholders, particularly growers.

GTA and its members are confident the proposed voluntary code is an appropriate and proportionate way forward having regard to the Review finding **no evidence of market failure** that requires the imposition of additional regulatory interventions.

The global trade of grain is complex, competitive and is best undertaken without regulatory burden. The Australian market for PTSPs has proven to be efficient offering both scale efficiencies and opportunity for investors and innovators supporting the Australian industry to

compete on the international stage. GTA and its members agree with the DAFF Report position that further regulatory intervention is not required.

4.0 An Industry Managed Code

The Minister for Agriculture, Fisheries and Forestry released the [DAFF Review of the Wheat Port Code](#) on 4 November 2024 and is now seeking feedback on the report's recommendations for the future of the WPC.

- The Report made four key findings, these being:
 - 1) *The national market for port terminal services has changed significantly since 2014 and there is a significant increase in competition since 2014.*
 - 2) *Parts 3-6 of the WPC are a barrier to new entrants therefore to competition,*
 - 3) *Part 2 of the WPC (shipping stems, information, capacity allocation etc) provide a net benefit to industry and there is support to continue these provisions.*
 - 4) *The provisions of Part 2 of the WPC could potentially be achieved by industry self-regulation.*

The DAFF Report promoted *'the outcomes achieved by Part 2 of the WPC provide a positive benefit for the grain industry and that GTA work with the grain industry to develop an industry managed code that includes:*

- 1) *A commitment to deal in Good Faith with grain exporters*
- 2) *Principles and guidelines for managing demand for port terminal services*
- 3) *A commitment to timely publication of port loading statements.*
- 4) *A commitment to publish standard terms and reference prices*
- 5) *A dispute resolution mechanism.*

As soon as the industry managed code is ready, the existing WPC be repealed or allowed to sunset'.

GTA's view of the Report includes:

- Support for the DAFF Review which has been thorough, including extensive consultation.
- there is good clear evidence (ie no market failure) to support the findings, including significant change in the industry.
- support for the DAFF findings, which in our view are in the interests of industry, all industry stakeholders, particularly growers as the beneficiaries of the growth in competition and investment.
- recognition the industry can establish its own framework to foster increased growth, competition and efficiency. This can include adopting certain aspects of the WPC (ie Part 2) highlighted by the Report.
- it presents an opportunity for further industry investment and growth, rather than looking back and ongoing regulatory burden and constraint.

GTA is supportive of the DAFF findings, which in our view are in the interests of all industry participants and stakeholders, particularly growers as beneficiaries of the growth in competition and investment.

GTA commits to this process and has commenced engagement with industry to facilitate the discussion and **design of an appropriate industry self-managed model**. The discussion will include the five DAFF recommended elements and potentially other elements that industry agrees to within an industry model. This may include the identification of potential risks to the operation of a self-regulated code so allowing for the development of mitigations to these risks.

In addition, the process can also consider:

- 1) PTSP participation:
- 2) Ongoing reviews by both industry and DAFF (noting DAFF's final Report recommends a 5-year review);
- 3) Reporting Requirements and industry metrics/KPIs (if deemed instructive and useful).
- 4) Appropriate and contextual dispute and complaints management processes.
- 5) The continuation of the industry de-regulation growth journey with an orderly and practical approach.

DAFF are aware of prior successful GTA and industry collaborations to:

- 1) develop the Australian Grain Industry – Code of Practice Technical Guideline Document No. 4 [Operating Standards for Pool Providers](#); and
- 2) progress the DAFF *Recommendation 12* from the 2017 WPC review, which was submitted to the then Agriculture Minister for consideration.

GTA will utilise a similar **Working Group** process to engage, discuss and determine what is appropriate and required to provide a credible industry managed alternative to the current WPC. This process will leverage the existing framework and governance arrangements such as GTA's Australian Grain Industry Code of Practice, Technical Guidelines, industry standards, trade rules and its Dispute Resolution Service, including the formal complaints handling process.

5.0 WPC 2026 Sunset

We note that the Government extended the WPC Sunset date from 1st October 2024 to the 1st of October 2026 *“unless a decision is made by government to either remake or repeal the code at an earlier date”*.

GTA believes developing an industry managed model for implementation before the 1st of October 2026 is achievable. In such a case, it would be apparent that retaining the WPC and its burden upon both Government, regulators and industry, until 1st October 2026, would not be an effective use of the costly and limited resources of the government and private sectors. We would suggest the Government consider exercising its powers to repeal the WPC earlier than the 1st of October repeal date, in line with the DAFF Recommendation in the Final 2023/24 WPC Report.

6.0 Conclusion

We are confident the Australian grain industry and its supply chain participants have the maturity and capability to discuss and design an extension to the existing self-regulatory framework to capture the requirements and recommendations of the DAFF Report.

This process has commenced and has an objective to deliver an outcome that is acceptable to industry and Government.

We thank you for the opportunity to facilitate the industry engagement and discussion to develop and introduce an industry self-regulated model that provides the transparency that industry requires.

Please do not hesitate to contact GTA should you have any queries or require further information as this process proceeds.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'P O'Shannassy'.

Pat O'Shannassy
CEO, Grain Trade Australia

Attached:

- List of GTA Members



GRAIN TRADE AUSTRALIA

Membership List as of 23 January 2025

Member Type	Member Level	Account Name	Primary Contact	Website
Ordinary Member	A1	CBH Group	Ben Macnamara	www.cbh.com.au
		GrainCorp Australia	Robert Spurway	www.graincorp.com.au
		Viterra Australia	Philip Hughes	www.viterra.com.au
		3		
A3	Cargill Australia	Zsolt Kocza	www.cargill.com.au	
A4	1	ADM Trading Australia	Darryl Borlase	www.adm.com
		Australian Grain Export Pty Ltd	Tim Martin	www.australiangrainexport.com.au
		Bunge Agribusiness Australia	Stephen Bennett	www.bunge.com
	Louis Dreyfus Company Emerald Australia	David Johnson	www ldc.com	
	4			
B1	5	Arrow Commodities	Dominic Vanzella	www.arrowcom.com.au
		CHS Broadbent	Steve Broadbent	www.broadbentgrain.com.au
		George Weston Foods	Michael Schmidt	www.gwf.com.au
		Manildra Group	Peter Sloan	www.manildra.com.au
		Riordan Grain Services	Jim Riordan	www.riordangrains.com.au
B2	7	Centre State Exports	Jeff Voigt	www.centrestateexports.com.au
		ETG Commodities	Peter McMeekin	www.etgworld.com
		Inghams Enterprise Pty Ltd	Matt Clarke	www.inghams.com.au
		J K International Pty Ltd	Sandeep Mohan	www.jki.com.au
		Ridley Agriproducts	Reagan Stroud	www.agriproducts.com.au
		Riverina (Australia)	Jon Mulally	www.riverina.com.au
		Wilmar Trading (Australia) Pty Ltd	Matt Albion	www.wilmargavilon.com
B3	8	Allied Pinnacle	Brett Duczmal	www.alliedmills.com.au
		Brahman Commodities	Michael Aikman	www.brahmancommodities.com.au
		Cofco International Australia	Sarah Pan	www.cofcointernational.com
		Demeter Grains	Barry Mansfield	www.demetergrains.com.au
		K M & W M Kelly & Sons	Matt Kelly	www.kellygrains.com.au
		Quadra Commodities	Robin Cassar	www.quadra.com
		Qube Logistics (SB) Pty Ltd (T/A Qube Agri)	Jeremy Brown	www.qube.com.au
		Robinson Grain Trading	Adam Robinson	www.robinsongrain.com.au
		C1	47	Agracom
Agrisk (Market Check)	Brett Stevenson			www.marketcheck.com.au
AGT Foods Australia	Michael Brittain			www.agtfoods.com/australia
Associated Grain t/a Agrocorp Processing Australia	Russell Darbey			www.agrocorp.com.au
Australian Food & Fibre Processing	Peter Webb			www.australianfoodandfibre.com.au
Australian Fresh Milk Holdings (AFMH)	Jill Smith			www.afmh.com.au
BFB Pty Ltd	Shane Bird			www.bfb.com.au
Blairs Produce Company	Sean Blair			crt.com.au/store/blairs-produce-company/
Boolah Farms Pty Ltd	Stuart Tighe			www.boolah.com.au
Castlegate James Australasia Pty Ltd	Kevin O'Brien			www.castlegatejames.com.au
COPRICE	Hugo Steinfert			www.coprice.com.au
Darwalla Milling Co Pty Ltd	Gary Heidenreich			www.darwalla.com.au
DDT Holdings	Rajeev Saraff			www.ddtholdings.com.au
Deckert Group Pty Ltd	Chris Deckert			www.deckerts.com.au
Esperance Quality Grains Pty Ltd	Neil Wandel			www.esperancequalitygrains.com
Fletcher International Exports	Joe Masters			www.fletcherint.com.au
Fodder Link Pty Ltd	Cameron Angel			www.fodderlink.com.au
Hanlon Enterprises	Chris Coates			www.hanlonenterprises.com.au
Hazeldenes Chicken Farm	Marcus Dingle			www.hazeldenes.com.au
IGH Commodities	Brad Bryant			www.igh.net.au
Inari Australia	Karan Singh			www.inariaustralia.com.au
Irwin Stockfeeds	Bryan Irwin			www.irwinstockfeeds.com.au
Itochu Australia Ltd	Ayush Rajvanshi			www.itochu.com.au
Jerilderie Grain Storage & Handling	David Barlow			www.jgsh.com.au
Laucke Flour Mills Pty Ltd	Roger Laubsch			www.laucke.com.au
Lawson Grains	John Marshall			www.lawsongrains.com
LPC Trading Pty Ltd	Simon Langfield			www.lptrading.com.au
Malteurop Australia Pty Ltd	Eric Fisher			www.malteurop.com/en/australia
MC Croker	Jason McPherson			www.crokergrain.com.au
MSM Milling Pty Ltd	Peter MacSmith			www.msmmilling.com.au
Namoi Cotton Ltd	Nathan Hunter			www.namoicotton.com.au
Pentarch Agricultural Pty Ltd	James Whiteside			www.pentarch.com.au
Premium Grain Handlers P/L	John Orr			www.pgh.com.au
Queensland Cotton Corporation	Ashish Govil			www.qcotton.com.au
Reid Stockfeeds Pty Ltd	Ian Reid			www.reidstockfeeds.com.au
Rex James Stockfeed	Natasha Davies			www.jamesstockfeed.com.au
Rivalea (Australia) Pty Ltd - Animal Nutrition	Andrew Philpotts			www.rivalea.com.au
Riverina Oils & Bioenergy	Krissy Campbell			www.riverinaoils.com
SunPork Farms Feed Mills	Mark Young			www.sunporkgroup.com.au
ThriveAgri Pty Ltd	Charlie Brown			www.thriveagri.com
TSS Grain (Tasmanian Stockfeed Services)	Trevor Macleod			www.tasstockfeed.com.au
Unigrain Pty Ltd	Ervin Leong			www.unigrain.com.au
Viridis Ag	Chris Reeves	www.viridisag.com		
W B Hunter Pty Ltd	Stewart Coombes	www.wbhunter.com.au		
Wilken Grain	Richard Wilken	www.wilken.com.au		
Woods Grain Pty Ltd	Bruce Woods	www.woodsgrain.com.au		
XLD Commodities	John Tuskin	www.xldgrain.com.au		
C2		Access Grain Pty Ltd	Wade Humphries	www.accessgrain.com.au

Adams Australia Pty Ltd	Ian Mack	www.adamsaustralia.com.au
Aditi UVG	Harshad Kale	www.aditiuvg.com
Aditya Birla Global Trading (Australia)	Surya Jain	www.abgtrading.com
Advantage Grain Pty Ltd	Chris Nikolaou	www.advantagegrain.com.au
Ag Connex Pty Ltd	Geoff Barker	www.agconnex.com.au
Agmark Commodities	Richard Alcorn	www.agmark.com.au
Agri Om Australia Pty Ltd	Kishore Bulchandani	www.agriom.com.au
Agri-Oz Exports (Aust) Pty Ltd	Francois Darcas	linkedin.com/in/francois-darcas-4a440577
Agromin Australia Pty Ltd	Rajni Patel	www.agromin.com.au
Alliance Grains	Luke Walker	www.alliancegrains.com.au
Arya Pulses Australia Pty Ltd	Aravindhan Ravindraraaj	www.aryapulses.com.au
A T Waterfield & Son Pty Ltd	Brad Waterfield	linkedin.com/in/brad-waterfield-8767869b
Australian - Asian Agricultural Exports (AAAX)	Mick Connolly	www.aaax.ws
Australian Choice Exports Pty Ltd	James Hunt	www.australianchoiceexports.com.au
Australian Grain Storage	Matt Bailey	www.sunrice.com.au
Australian Growers Direct Pty Ltd	Tyrone Stowers	www.ausgrowersdirect.com.au
Australian Mungbean Company Pty Ltd	Damien White	www.australianmungbean.com.au
A W Vater & Co	Kim Vater	www.vater.com.au
Baker Grain	Richard Baker	www.bakergrain.com.au
Boort Grain Co-Operative	Jon Bucknall	www.boortco-op.com.au
Broun & Co Pty Ltd	Charles Coventry	www.brounandco.com.au
C & S Trading Pty Ltd	Craig Scholz	www.scholzbh.com.au
Carpendale Agri Pty Ltd	Andrew Kluck	www.carpendale.com.au
Carson Stockfeed Pty Ltd	John Carson	03 6634 7376
Chester Commodities	Richard Black	www.chestercommodities.com.au
C K Tremlett Pty Ltd	Andrew Tremlett	linkedin.com/in/andrew-tremlett-36a06385
CL Commodities	Robert Lean	www.clcommodities.com.au
Coorow Seeds	Brian Pover	www.coorowseeds.com.au
Cory Johnston (Aust) Pty Ltd	Alicia Dolan	www.coryjohnston.com.au
Defiance Maize Products Pty Ltd	Rodney Walker	www.corson.co.nz
Direct Commodities	Hamish Robertson	www.directcommodities.com.au
East Coast Stockfeeds	Stuart Dolden	www.ecsf.com.au
Ellerslie Free Range Farms Pty Ltd	Maria Sue-Tin	www.dahall.com.au
ETG Processing Pty Ltd T/A Wimpak	Brock Tait	www.wimpak.com.au
Excel Farms	Nicholas Paterson	excellfarms.com.au
Export Import Australia	Dhanesh Kumar	www.exportimportaustralia.com.au
Export Trading Group Australia Pty Ltd	Shayne Clark	www.etgworld.com
Fanmac Logistics Pty Ltd	Chris Fanning	www.fanmacag.com.au
Feed Central Pty Ltd	Tim Ford	www.feedcentral.com.au
Findlays Barellan	Neil Findlay	www.findlay.world/about-us
Gold Star International Pty Ltd	Abhishek Kotkar	www.goldstarinternational.com.au
GO Resources Pty Ltd	Murray Gannon	www.go-resources.com.au
Grainforce Pty Ltd	Stella Larnach	www.grainforce.com
Grain Link WA Pty Ltd	Andrew Goyder	www.grainlink.com.au
Grenfell Commodities Pty Ltd	Glenn Beasley	www.grenfellcomm.com.au
GV Grain & Fodder	Joanne Harry	linkedin.com/in/joanne-harry-707119116
Harwood Grains & Stockfeeds	Paul Harwood	www.harwoodgrains.com.au
Horizon Commodities Pty Ltd	Aaron Jones	www.horizoncommodities.com.au
HX Food Group (Aus) Pty Ltd	Dong Zhao	www.hxfoodgroup.com.au
Jatlee Australia	Sunil Kumar	www.jatleecorp.com
JH Grain Pty Ltd	Geoff Zhou	www.jhgrain.com.au
J W Koek & Company	Brian Algate	07 3341 4548
Kangaroo Island Pure Grain	Emma Tonkin	www.kipuregrain.com
KB Agri Services Pty Ltd	Karl Bliss	linkedin.com/in/karl-bliss-916bb679
Kennett Rural Services Pty Ltd	Andrew Kennett	www.kennetrural.com.au
Lachlan Commodities Pty Ltd	Tony Cogswell	www.lachlancommodities.com
Lane Grain Pty Ltd	Garry Lane	linkedin.com/in/garry-lane-82635b88
Mahonys Transport Services	Luke Mahony	https://www.mahonystransport.com.au
Mallon AgCommodities	Blake Mallon	mallonag.com.au
Mandala Trading	Jay Saraff	www.mandalatrading.com.au
Marina Commodities (Australia)	Palwinder Singh	www.marina.commodities.com
Matthews Transport and Grain Traders	Neville Matthews	linkedin.com/in/neville-matthews-aa592191
Max Grains Pty Ltd	Jack Fahy	www.maxgrains.com.au
Mckenzie Ag Services	Lachlan Mckenzie	www.mckenzieag.com.au
McNaughts Grain & Fertilizer Pty Ltd	Daniel Mcnaught	www.mcnaughts.com
Melaluka Trading Pty Ltd	Simon Pritchard	www.melalukatradng.com.au
Mellco Pty Ltd	Steve Mellington	www.mellco.com.au
Nandaly Grain Co-Operative	Jon Bucknall	www.nandalyco-op.com.au
Network Grains Pty Ltd	Craig Dennis	www.networkgrains.com.au
Norco	Jaco Van der Merwe	https://www.norco.com.au/agrisolutions/grain-team.php
Northbound Trading Pty Ltd t/a WA Lupins	Daniel Marshall	www.walupins.com.au
Origin Grain Pty Ltd	Marcus Currie	www.origingrain.com
Outlook Commodities	Dominic Hogan	https://facebook.com/Outlookcommodities
Pacific Global Sprouts Pty Ltd	Prashant Kewlani	www.pacificglobalsprouts.com
Parkinson Bros	Rohan Parkinson	linkedin.com/in/rohan-parkinson-a76a761b4
PB Seeds	Peter Blair	www.pbseeds.com.au
Pearson's Grain	Darren Pearson	www.pearsonsgroup.com.au
Peters Commodities	Michael Oxley	www.petcom.com.au
Pinnacle Grains Pty Ltd	Sonal Vij	www.pinnaclegrains.com.au
Plum Grove	Rikki Foss	www.plumgrove.com.au
QS Commodities Pty Ltd	Nick Slipper	www.gscommodities.com
RP Grain Pty Ltd	Gordon Pulham	randparriers.com.au/r-p-grains
Rural Logic (Aust) Pty Ltd	Michael Wood	www.rurallogic.com.au
Shannon Bros Bulk Storage Pty Ltd	Clayton Shannon	www.shannonbros.com.au
Silo Bag Grain (NSW QLD) Pty Ltd	Lesley Kilby	www.silobaggrain.com.au
Societa Cofica	Dia Ram Sharma	www.societacofica.com.au
Southern Grain Pty Ltd	Tim Gross	www.southernstockfeeds.com.au
Southern Grain Storage Pty Ltd	Campbell Brumby	www.southerngrains.com.au
Spagricon Australia	Jiger Kotecha	www.spagricon.com.au
Standard Commodities Australia Pty Ltd	Elizabeth Bozinoska	www.stancom.com.au

		Sudima Australia	James Garvey	www.sudima.com
		Sun Euro Australia	Tarun Saxena	www.suneuro.com.au
		Tamma Grains Australia Pty Ltd	Kim Packer	www.tammagrains.com.au
		Tiller Commodities Pty Ltd	Brett Cooper	www.tillercommodities.com
		TRC International	Yohan Goonetilleke	www.trcglobal.com.my
		Trentham Grazing Pty Ltd (t/a Godde's Grain & Fertiliser Pty Ltd)	Barry Fisher	www.goddesgrainandfertiliser.com.au
		Ulupna Pastoral Co Pty Ltd	Carly-Lee Perkins	www.ulupna.com.au
		Ulusoy Asia Pacific	Muhammet Genc	www.ulusoyflour.com
		Universal Commodity Management	Tim Dean	www.commoditymanagement.com.au
		Ward McKenzie	Greg Howe	www.mckenziefoods.com.au
		Waterfall Australia	Ian Mallon	ian@waterfallaustralia.com.au
		Watsons Bulk	Joel Watson	www.wbl.net.au
		WHG Oceania Pty Ltd	Gesheng Shen	shen@tqaj.cn
		Wirrinour Transport & Trading	Karl Hendy	www.wirrinourtransport.com.au
		WW Agri Pty Ltd	Steve Sloss	wwagri.com.au
		ZTC Australia	Timothy Byass	www.ztcaus.com
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Transport Operator		Crawfords Freightlines Pty Ltd	Phillip Davis	www.crawfordsfreightlines.com.au
		Gehrke Grains & Transport Pty Ltd	Julian Gehrke	www.gehrke.com.au
		Hamilton Contracting (NSW) Pty Ltd	Jodie Hamilton	www.hamiltoncontracting.com.au
		Horne Ag Logistics Pty Ltd	Jeremy Horne	www.horneaglogistics.com.au
		Pacific National (NSW) Pty Ltd	Paul Scurrah	www.pacificnational.com.au
		SEAWAY Intermodal Pty Ltd	Bikash Ram	www.seawayintermodal.com.au
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Broker	Medium	Fox Commodities Pty Ltd	Paul Cochrane	www.foxcommodities.com.au
		Grain Brokers Australia	Jeff Winspear	www.grainbrokers.com.au
		Horizon Grain Brokers Pty Ltd	Ash Munro	www.horizongb.com.au
		Pure Grain Network Pty Ltd	Stuart Tighe	www.puregrain.com.au
		Quest Commodities	Jayne Barker	www.questcommodities.com.au
		Rain Agribusiness	Ian Grellman	www.rainag.com.au
		StoneX Financial	Stefan Meyer	www.intlfcstone.com
		Teague Australia Pty Ltd	Tim Teague	www.teague.com.au
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	Sole Operator	A C Grain	Adam Clarke	www.acgrain.com
		Allied Grain Pty Ltd	Angus Wettenhall	www.alliedgrain.com.au
		Cogeser (Australia) Pty Ltd	Robert Luetolf	www.cogeser.com.au
		Farm Tender	Matt Henke	www.farmtender.com.au
		Lotema Pty Ltd	Todd Lees	www.lotema.com.au
		Mallon Commodity Brokering	Ian Mallon	www.mcbrokering.com
		McDonald Pelz Australia	Stuart Richardson	www.mcdonaldpelz.com
		Perkins Commodity Brokers	Craig Perkins	linkedin.com/in/craig-perkins-9a27211a
		Sunrise Commodities	Scott Merson	www.sunrisecommodities.com.au
		Wardi Broking	Sam Ward	www.wardi.com.au
		Woodside Commodities Pty Ltd	Hamish Steele-Park	www.woodcomm.com.au
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Corporate	Large	ASX	Ian Waddell	www.asx.com.au/grainfutures
		Australian Grain Technologies	Tristan Coram	www.agtbreeding.com.au
		Barrett Burston Malting Co.	Dean Ganino	www.bbmalt.com.au
		BoortMalt Asia Pacific Pty Ltd	Simon Robertson	www.boortmalt.com
		CIS Control Union Australia	Ashok Rana	cis-controlunion.com
		Commonwealth Bank of Australia	Tom Morgan	www.commbank.com.au
		Nestlé Australia	Paul True	https://www.nestle.com.au/en/aboutus/nestle-australiacompany
		NSW Ports	Campbell Mason	www.nswports.com.au
		Sanitarium Health Food Company	Nathan Bullock	www.sanitarium.com.au
		Symbio Laboratories	Kristian Just	www.symbiolabs.com.au
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	Medium	AgriFood Technology	Doreen Fernandez	www.agrifood.com.au
		Amspec Australia	Lee Shilvock	www.amspecgroup.com.au
		Australian Superintendence Company (ASC)	Andrew Parry	www.austsupco.com.au
		Clear Grain Exchange	Nathan Cattle	www.cleargrain.com.au
		Foss Pacific	Karl Hansal	www.foss.com.au
		HFW Australia	Stephen Thompson	www.hfw.com
		Holding Redlich	Geoff Farnsworth	www.holdingredlich.com
		Intertek	Deborah Millard	www.intertek.com
		Mars Petcare Australia (t/a Mars Birdcare)	Kurt Sosinski	www.mars.com.au
		Oldendorff Carriers Melbourne	Allen Dewhirst	www.oldendorff.com
		PSC Griffith Goodall Insurance Brokers	Mandy Gladman	www.pscggib.com.au
		SBA Law	Jeremy Rosenthal	www.sbalaw.com
		SGS Australia	Trent Charlton-Maughan	www.au.sgs.com
		T-Ports	Nathan Kent	www.tports.com
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	Small	Advance Trading Australasia	Andrew Woodhouse	www.advance-trading.com.au
		AEGIC	Courtney Draper	www.aegic.org.au
		AgriDigital	Emma Weston	www.agridigital.io
		Ag Scientia	Lloyd George	www.agscientia.com.au
		AgVise (WA) Pty Ltd	Shane Sander	www.agvise.com.au
		Aperture Ag Pty Ltd	Alex Campbell	www.apertureag.com.au
		Basis Commodities	Chris Whitwell	www.basiscommodities.com
		BSM Global	Jason Flemming	www.buysellmove.com
		Cloudbreak Grain Marketing	Ed Scamps	www.cloudbreak.com.au
		Cropify	Anna Falkiner	www.cropify.io
		Delta Agribusiness	Michael Parry	www.deltaag.com.au
		E P Integrated Commodities	Tracey Lehmann	epicbrokers.biz
		Farmanco Marketing Pty Ltd	Donald McTaggart	www.farmanco.com.au
		FARMARCO Australia Pty Ltd	Rob Imray	www.farmarco.com.au
		Finesse Solutions	Malcolm Finlayson	malcolm@finessesolutions.com.au
		Flexi Grain Pty Ltd	Jarrod Tonkin	www.flexigrain.com.au
		Futari Grain Technology Services	Leah Petrie	www.futari.com.au
		Goldstar Commodities	Geoff Webb	www.goldstarcommodities.com.au
		Graintec Scientific	Lucas Anstiss	www.graintec.com.au

	Grainx	Judi Morgan	www.grainx.com.au
	Greenoaks Agriculture Pty Ltd	Richard Perkins	https://linkedin.com/in/richard-perkins-39090a3b/
	Harvestcheck Pty Ltd	Stephen Schumacher	www.harvestcheck.com.au
	Hay Plains Grain Storage Pty Ltd	Ron Harris	www.fellowsbulk.com.au/grainstorage
	IKON Commodities	Ole Houe	www.ikoncommodities.com.au
	Indyn	Rob Martin	www.indyn.net
	Lachstock Consulting	Nick Carracher	www.lachstockconsulting.com.au
	Longbridge Commodities	Ben Langford	www.longbridge.com
	MarketAg Pty Ltd	Mark Martin	www.marketag.com.au
	McMullen Consulting	Gerard McMullen	www.mcmullengrainagricultural.com
	Mercari Pty Ltd	Daniel Marsh	www.mercari.com.au
	Mirfak P/L	Josh Whelan	www.mirfak.com.au
	National Grower Register	Debbie Newmarch	www.ngr.com.au
	OMIC Australia Pty Ltd	Koji Nakashima	www.omicaustralia.com.au
	Perten Instruments	Raul Ovelar	www.perten.com
	Pinion Advisory	Chris Heinjus	www.pinionadvisory.com
	Planfarm Marketing Pty Ltd	Jerome Critch	www.planfarm.com.au
	Priag Marketing Pty Limited	Kevin Schwager	www.priag.com.au
	Primal Foods Group	Peter Longhurst	www.primalfoodsgroup.com
	Profarmer and Australian Crop Forecasters	James Maxwell	www.nzx.com
	Rise Agribusiness	Ian Dalglish	www.riseagri.com.au
	Saputo Dairy Australia	Ashley Denishensky	www.saputo.com
	SGA Solutions Pty Ltd	David Hudson	linkedin.com/in/david-hudson-8240b913
	Sizer & Cogill (t/a NQ Bulk)	Chris Sizer	www.sizercogill.com.au
	Ten Tigers	Chris Tonkin	www.tentigers.com.au
	TE Storage & Logistics Pty Ltd	Tom Hage	www.testorage.com.au
	TT Club Mutual Insurance	Rhys Richards	www.ttclub.com
	Ultimate Global Trading Pty Ltd	Andrew Alexopoulos	www.ultimategt.com.au
	Wattletree Consulting	Joe Righetti	www.wattletree.net.au
	Windarra Grain Storage	Jessica Russ	
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International Affiliate	CIS Commodity Inspection Services	Paul Schweitzer	www.cis-inspections.com
		1	
Industry Association	Grain Growers Limited (GGL)	Shona Gawel	www.graingrowers.com.au
	Grain Industry Association of WA (GIWA)	Peter Nash	www.giwa.org.au
	Grain Producers Australia Ltd (GPA)	Colin Bettles	www.grainproducers.com.au
	NSW Farmers Association	Elen Welch	www.nswfarmers.org.au
	Stock Feed Manufacturers' Council of Australia (SFMCA)	Duncan Rowland	www.sfmca.com.au
		5	
Merchant Association	Grain Industry Association of SA (GIASA)	Marie Cunningham	www.giasa.org.au
	Grain Industry Association of VIC (GIAV)	Colin Peace	www.giav.com.au
	Grain NSW	Joanne Ware	www.grainnsw.com.au
	Queensland Agricultural Merchants (QAM)	Rob Imray	www.gam.org.au
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