

25th February 2025

Department of Agriculture Forestry and Fisheries
GPO Box 858
Canberra City ACT 2601

Email: credentials.innovation@aff.gov.au

Dear Sir/Madam

RE: Assuring agricultural sustainability claims: discussion paper

GTA welcomes the opportunity to comment on the Assuring Sustainability Claims discussion paper (Discussion Paper) and support the government to build its research knowledge and understanding of **international market requirements for proof of sustainability claims.**

1. About Grain Trade Australia

Grain Trade Australia (GTA) is a national member association and is the focal point for the commercial grain industry within Australia.

The role of GTA is to provide a framework across industry to facilitate and promote the trade of grain. GTA facilitates trade and works to provide an efficient, equitable and open trading environment by providing leadership, advocacy, and commercial support services to the Australian grain value chain. GTA Members represent over 95% of all grain storage and freight movements made each year in Australia. Over 95% of the grain contracts executed in Australia each year reference GTA Grain Trading Standards and/or Trade Rules.

GTA has established the [Australian Grain Industry Code of Practice](#). All GTA Members are required to adhere to this Code of Practice. GTA Members are drawn from all sectors of the grain value chain from production to domestic end users and exporters. GTA has over 295 organisations as members. Member enterprises range from regional family businesses to large national and international trading/storage and handling companies involved in grain trading activities, grain storage, processing grain for human consumption and stock feed milling. The exporters of all Australia's bulk grain shipments are GTA members.

GTA is an active member of the International Grain Trade Coalition (IGTC). This is a global association of grain trade associations and commercial stakeholders involved in the cross border trade of grain, oilseeds, pulses and related products.

A list of GTA Members is attached.

2. Communicating and Understanding “ESG” including Sustainability

GTA recognises Environmental Social & Governance (ESG) and sustainability is an important issue for industry and GTA members.

The sustainability objectives of individual companies in the grain supply chain whilst varied, support an efficient, health focussed and safe global grain trade that improves the world's food security.

To support its members, industry and government GTA has developed materials to assist in communicating grain supply chain Environmental Social & Governance (ESG) credentials, including the publication of [Australia's Grain Supply Chain and its Environmental Social & Governance credentials](#). The purpose is to demonstrate Australian industry has in place significant process, and practices in relation to good ESG and Sustainability with respect to:

- Food Safety,
- Traceability,
- Sustainability,

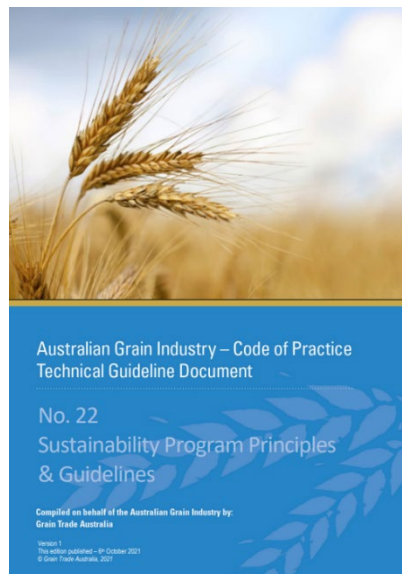
- People & Safety,
- Food and nutrition quality, and
- Integrity.

Figure 1 – Australian Grain Industry ESG Credentials



In addition, and recognising the sustainability objectives of individual companies in the grain supply chain whilst varied, support an efficient, health focussed and safe global grain trade that improves the world’s food security. GTA has published under the Australian Grain Industry Code of Practice [Technical Guideline Document \(TGD\) 22. Sustainability Program Principles & Guidelines](#). The purpose of this document is to assist individual businesses as they consider their sustainability objectives and programs.

Figure 2 - TGD 22 – Sustainability Program Principles & Guidelines



We recommend both these documents (available on the GTA website at www.graintrade.org.au) be considered by DAFF in the research and collation of available materials relating to ESG and Sustainability.

3. General Comments on Sustainability and Traceability

Australia is well placed internationally and enjoys an enviable position in world agricultural trade because of its existing regulatory standards, systems, and processes. These have been jointly developed and refined by industry and government over many decades.

In the grain industry the management of product quality and food safety is achieved through a systems-based process of quality assurance where risks are analysed, and process controls are employed through the supply chain to minimise risk as much as practically possible. The Australian grain industry Quality Assurance process has a strong focus on the assessment and discovery of any grain quality issues prior to the product being consigned to the domestic or export customer.

Within the grain industry quality assurance framework traceability, whilst important is primarily a support function within the Quality Assurance process and is a component of exporting grain to meet the Export Control Act. The grain industry supplies grain to export registered establishments that meet quarantine obligations including certification requirements along with required traceability where designated by the importing country requirements.

It is recognised that specific customers and some import markets seek and require additional information and/or certification. This can be grain (for example Canola into the EU – see below) and/or grade specific. The industry, or industry participants will respond to such requirements in line with market, and supply chain value. Market information and provenance requests may evolve and increase over time and industry may need to adapt or enhance its systems to be able to meet any justified sustainability requirements and maintain its licence to compete.

The quality assurance processes are detailed in the Australian Grain Industry Code of Practice and associated TGDs.

Canola to EU

In response to EU regulation under the Renewable Energy Directive (REDIII), the Australian canola industry has been successfully exporting sustainably certified canola to the EU since 2010 under the ISCC scheme.

This requires the Australian industry's GHG footprint to be recognised as meeting target levels, as well as exports meeting broader sustainability criteria. AOF established a 'Central Office' in 2019 to simplify and standardise the process for growers and participating companies. Now known as Sustainable Grain Australia, 20 participating companies, have exported over 30mmt since its inception, with over 5000 participating farms annually, thus validating Australia's farmers sustainability credentials. In addition, CBH also facilitates canola exports under the ISCC scheme.

4. Important Principles around sustainability and traceability

GTA believes there are a number of important principles and practical concerns with regards to sustainability, and in-turn traceability that need to be recognised by stakeholders including producers, policy makers, regulators and in some cases consumers. These include:

- **“One Size does NOT fit all”** – Recognition of differences in:
 - environment,
 - application of suitable management practices,
 - resources,
 - level of sophistication and
 - adoption of science and technology

means that a particular regulatory or practical approach suitable for one circumstance or jurisdiction may not be suitable for all applications. Forcing a “One Size fits all” approach increases the risks of unintended and perverse outcomes such as lower food production and supply chain inefficiency, lower food security, environmental damage and adverse sustainability outcomes.

- **Market Requirements** – It is a false assumption to think that implementing sustainability and traceability will naturally result in market premiums. Some markets (generally more developed economies) may reward suppliers for sustainability and traceability. Some markets may demand it as a condition of market access. While many markets, particularly price sensitive markets in developing countries will not pay premiums for accredited “sustainable” or traceability systems. Therefore, while sustainability and traceability are important functions as part of production and supply chain management, the extent to which elements are disclosed or included in bi-lateral market access arrangements and/or commercial negotiations must be approached in the context of each market. This is particularly the case for many Australian grain markets.
- **Trade Barriers** – Sustainability and traceability requirements have potential to increase production and supply chain costs, increase risks and potential to become trade inhibiting Non-Tariff Measures (NTMs), without a commensurate return in net value. In addition, even when markets will pay premiums for sustainability and traceability, their requirements and implementation may not be practical and consequently serve to reduce value and increase costs and risks (such as the recent case of the EU Union Database for Biofuels (UDB))¹. Where Australian industry see’s inhibiting NTMs emerging in this space, we are of the view that industry should focus commercially on meeting market requirements wherever possible and concurrently seek to address NTM issues through advocacy. This advocacy is to the destination market customers and regulators as well as to the Australian Government, to address the NTMs in both bilateral and multilateral settings.
- **Mass Balance** - Comingled supply chains (such as grain) make traceability from “farm to fork” (beyond one-step forward/one step back) challenging. Therefore a “mass balance” approach is the most feasible and practical approach to large scale traceability and sustainability requirements where they are necessary and deliver value.
- **Providence** - Providence (sub country level) promotion, demands or requirements will increase risk and reduces supply chain efficiency for Australian grain producers and exporters (for example due to regional droughts etc). Grain is a fungible commodity and is traded based on commercial product specifications.
- **Science and Evidence based** - All sustainability, traceability and biosecurity/quarantine requirements should be addressed on a risk-based approach (as opposed to hazard) and driven by scientific evidence and comply with the rules based global trade framework.
- **Accreditation** - GTA supports a sustainability and traceability approach based on certification or accreditation, rather than repetitively supplying “evidence” and data on a transactional basis. GTA supports the ISCC and ISCC+ accreditation systems in place in the Australian grain sector managed by Sustainable Grains Australia and CBH Grain. This supports efficiency as well as consistency and harmonisation of requirements in the sector. We note that over 90% of the on-farm accreditation requirements for ISCC farm accreditation are either legislative/regulatory requirements in Australia or considered “good agricultural practice” (GAP) and supported by industry codes and guidance documents.

5. Specific Comments on the Discussion Paper

a) Purpose and Scope of the Strategy

GTA is supportive of the approach adopted by The Australian Agricultural Traceability Assuring Sustainability Claims Working Group (ASCWG) in considering 3 aspects:

1. *Understanding essential sustainability credentials*
2. *Identify approaches to support data-driven claims*
3. *Support verification for market access purposes*

In the ASCWG’s review and deliberations we re-iterate the concepts and principles detailed earlier, particularly:

¹ The EU Union Database for Biofuels (UDB) was established in 2024 as part of the EU’s efforts to promote the use of sustainable biofuels and track the environmental performance of biofuel supply chains in response to emerging concerns about fake used cooking oil entering the biofuel market. The implementation and its proposed timetable was impractical in its design and execution and for a period posed a serious market access risk for Australian canola exports to the EU.

- Recognising differences stages across industries and economies, including “one size does NOT fit all”
- Support for accreditation/certification approach being utilised in grain sector via the ISCC and ISCC+ systems,
- the “mass balance” approach to comingled supply chains
- Market access should be risk and science based, and not prescriptive.
- Sustainability and traceability requirements seek to minimise costs, compliance burdens and trade inhibiting or distorting NTMs.

b) International market and regulatory requirements

The analysis undertaken by ASCWG indicates the drivers for the increased emphasis on sustainability and traceability is not *‘purely responding to consumer expectations’* but rather is a mixture of an increased focus on corporate responsibility initiatives and regulatory directions.

GTA, agrees there **is inconsistent messages from markets** regarding the reporting of claims and supporting data. We re-iterate there is distinct differences between some markets including price sensitive markets, particularly in developing countries, and again caution of the risk of trade inhibiting NTMs, compliance burdens and costs.

The level of uncertainty and direction across governments and markets is a concern and warrants greater examination and understanding. We would suggest there is **scope to continue research and identify opportunities to capture and deliver value**, and alternatively to identify segments and circumstances that may lead to market access risks, costs and compliance burdens without a commensurate return in value to producers and supply chains, i.e. real and consistent consumer and market demand must form the basis of compliance requirements.

c) Key evidence expectations

The Discussion Paper states that different expectations exist for both the form of the evidence required to support a sustainability claim as well as the subject of that evidence. These differences exist commodity to commodity, market to market and supply chain to supply chain.

GTA agrees the range of expectations and requirements are broad and are continuing to evolve making it challenging in some cases for governments and industry to choose a single methodology to support sustainability claims. GTA addressed this in supporting its members by providing the forementioned [Australia's Grain Supply Chain and its Environmental, Social and Governance Credentials](#) publication which details the systems approach the industry has in place to meet customer expectations and to provide confidence that these expectations can be met.

We note that while evidence and data are important, the priority for effective and credible communication to customers and consumers must also be recognized.

6. Conclusion

GTA welcomes the opportunity offered by DAFF to provide comment on the Discussion Paper and support the government’s objective to build its research knowledge and understanding of international market requirements for proof of sustainability claims.

It is important the key principles around sustainability and traceability are recognised and understood as part of the research and policy development process.

I look forward to the progress of this work and further opportunities to engage and provide input.

Thank you for your consideration of this response.



Pat O'Shannassy





GRAIN TRADE AUSTRALIA

Membership List as of 23 January 2025

Member Type	Member Level	Account Name	Primary Contact	Website
Ordinary Member	A1	CBH Group	Ben Macnamara	www.cbh.com.au
		GrainCorp Australia	Robert Spurway	www.graincorp.com.au
		Viterra Australia	Philip Hughes	www.viterra.com.au
		3		
A3	Cargill Australia	Zsolt Kocza	www.cargill.com.au	
	1			
A4	ADM Trading Australia	Darryl Borlase	www.adm.com	
	Australian Grain Export Pty Ltd	Tim Martin	www.australiangrainexport.com.au	
	Bunge Agribusiness Australia	Stephen Bennett	www.bunge.com	
	Louis Dreyfus Company Emerald Australia	David Johnson	www ldc.com	
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B1	Arrow Commodities	Dominic Vanzella	www.arrowcom.com.au	
	CHS Broadbent	Steve Broadbent	www.broadbentgrain.com.au	
	George Weston Foods	Michael Schmidt	www.gwf.com.au	
	Manildra Group	Peter Sloan	www.manildra.com.au	
	Riordan Grain Services	Jim Riordan	www.riordangrains.com.au	
	5			
B2	Centre State Exports	Jeff Voigt	www.centrestateexports.com.au	
	ETG Commodities	Peter McMeekin	www.etgworld.com	
	Inghams Enterprise Pty Ltd	Matt Clarke	www.ingham.com.au	
	J K International Pty Ltd	Sandeep Mohan	www.jki.com.au	
	Ridley Agriproducts	Reagan Stroud	www.agriproducts.com.au	
	Riverina (Australia)	Jon Mulally	www.riverina.com.au	
	Wilmar Trading (Australia) Pty Ltd	Matt Albion	www.wilmargavilon.com	
	7			
B3	Allied Pinnacle	Brett Duczmal	www.alliedmills.com.au	
	Brahman Commodities	Michael Aikman	www.brahmancommodities.com.au	
	Cofco International Australia	Sarah Pan	www.cofcointernational.com	
	Demeter Grains	Barry Mansfield	www.demetergrains.com.au	
	K M & W M Kelly & Sons	Matt Kelly	www.kellygrains.com.au	
	Quadra Commodities	Robin Cassar	www.quadra.com	
	Qube Logistics (SB) Pty Ltd (T/A Qube Agri)	Jeremy Brown	www.qube.com.au	
	Robinson Grain Trading	Adam Robinson	www.robinsongrain.com.au	
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	Agrisk (Market Check)	Brett Stevenson	www.marketcheck.com.au	
	AGT Foods Australia	Michael Brittain	www.agtfoods.com/australia	
	Associated Grain t/a Agrocrop Processing Australia	Russell Darbey	www.agrocorp.com.au	
	Australian Food & Fibre Processing	Peter Webb	www.australianfoodandfibre.com.au	
	Australian Fresh Milk Holdings (AFMH)	Jill Smith	www.afmh.com.au	
	BFB Pty Ltd	Shane Bird	www.bfb.com.au	
	Blairs Produce Company	Sean Blair	crt.com.au/store/blairs-produce-company/	
	Boolah Farms Pty Ltd	Stuart Tighe	www.boolah.com.au	
	Castlegate James Australasia Pty Ltd	Kevin O'Brien	www.castlegatejames.com.au	
	COPRICE	Hugo Steinfert	www.coprice.com.au	
	Darwalla Milling Co Pty Ltd	Gary Heidenreich	www.darwalla.com.au	
	DDT Holdings	Rajeev Saraff	www.ddtholdings.com.au	
	Deckert Group Pty Ltd	Chris Deckert	www.deckerts.com.au	
	Esperance Quality Grains Pty Ltd	Neil Wandel	www.esperancequalitygrains.com	
	Fletcher International Exports	Joe Masters	www.fletcherint.com.au	
	Fodder Link Pty Ltd	Cameron Angel	www.fodderlink.com.au	
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	Hazeldenes Chicken Farm	Marcus Dingle	www.hazeldenes.com.au	
	IGH Commodities	Brad Bryant	www.igh.net.au	
	Inari Australia	Karan Singh	www.inariaustralia.com.au	
	Irwin Stockfeeds	Bryan Irwin	www.irwinstockfeeds.com.au	
	Itochu Australia Ltd	Ayush Rajvanshi	www.itochu.com.au	
	Jerilderie Grain Storage & Handling	David Barlow	www.jgsh.com.au	
	Laucke Flour Mills Pty Ltd	Roger Laubsch	www.laucke.com.au	
	Lawson Grains	John Marshall	www.lawsongrains.com	
	LPC Trading Pty Ltd	Simon Langfield	www.lptrading.com.au	
	Malteurop Australia Pty Ltd	Eric Fisher	www.malteurop.com/en/australia	
	MC Croker	Jason McPherson	www.crokergrain.com.au	
	MSM Milling Pty Ltd	Peter MacSmith	www.msmmilling.com.au	
	Namoi Cotton Ltd	Nathan Hunter	www.namoicotton.com.au	
	Pentarch Agricultural Pty Ltd	James Whiteside	www.pentarch.com.au	
	Premium Grain Handlers P/L	John Orr	www.pgh.com.au	
	Queensland Cotton Corporation	Ashish Govil	www.qcotton.com.au	
	Reid Stockfeeds Pty Ltd	Ian Reid	www.reidstockfeeds.com.au	
	Rex James Stockfeed	Natasha Davies	www.jamesstockfeed.com.au	
	Rivalea (Australia) Pty Ltd - Animal Nutrition	Andrew Philpotts	www.rivalea.com.au	
	Riverina Oils & Bioenergy	Krissy Campbell	www.riverinaoils.com	
	SunPork Farms Feed Mills	Mark Young	www.sunporkgroup.com.au	
	ThriveAgri Pty Ltd	Charlie Brown	www.thriveagri.com	
	TSS Grain (Tasmanian Stockfeed Services)	Trevor Macleod	www.tasstockfeed.com.au	
Unigrain Pty Ltd	Ervin Leong	www.unigrain.com.au		
Viridis Ag	Chris Reeves	www.viridisag.com		
W B Hunter Pty Ltd	Stewart Coombes	www.wbhunter.com.au		
Wilken Grain	Richard Wilken	www.wilkens.com.au		
Woods Grain Pty Ltd	Bruce Woods	www.woodsgrain.com.au		
XLD Commodities	John Tuskin	www.xldgrain.com.au		
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C2	Access Grain Pty Ltd	Wade Humphries	www.accessgrain.com.au	

Adams Australia Pty Ltd	Ian Mack	www.adamsaustralia.com.au
Aditi UVG	Harshad Kale	www.aditiuvg.com
Aditya Birla Global Trading (Australia)	Surya Jain	www.abgtrading.com
Advantage Grain Pty Ltd	Chris Nikolaou	www.advantagegrain.com.au
Ag Connex Pty Ltd	Geoff Barker	www.agconnex.com.au
Agmark Commodities	Richard Alcorn	www.agmark.com.au
Agri Om Australia Pty Ltd	Kishore Bulchandani	www.agriom.com.au
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Arya Pulses Australia Pty Ltd	Aravindhan Ravindraraaj	www.aryapulses.com.au
A T Waterfield & Son Pty Ltd	Brad Waterfield	linkedin.com/in/brad-waterfield-8767869b
Australian - Asian Agricultural Exports (AAAX)	Mick Connolly	www.aaax.ws
Australian Choice Exports Pty Ltd	James Hunt	www.australianchoiceexports.com.au
Australian Grain Storage	Matt Bailey	www.sunrice.com.au
Australian Growers Direct Pty Ltd	Tyrone Stowers	www.ausgrowersdirect.com.au
Australian Mungbean Company Pty Ltd	Damien White	www.australianmungbean.com.au
A W Vater & Co	Kim Vater	www.vater.com.au
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Broun & Co Pty Ltd	Charles Coventry	www.brounandco.com.au
C & S Trading Pty Ltd	Craig Scholz	www.scholzbh.com.au
Carpendale Agri Pty Ltd	Andrew Kluck	www.carpendale.com.au
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CL Commodities	Robert Lean	www.clcommodities.com.au
Coorow Seeds	Brian Pover	www.coorowseeds.com.au
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Defiance Maize Products Pty Ltd	Rodney Walker	www.corson.co.nz
Direct Commodities	Hamish Robertson	www.directcommodities.com.au
East Coast Stockfeeds	Stuart Dolden	www.ecsf.com.au
Ellerslie Free Range Farms Pty Ltd	Maria Sue-Tin	www.dahall.com.au
ETG Processing Pty Ltd T/A Wimpak	Brock Tait	www.wimpak.com.au
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Export Import Australia	Dhanesh Kumar	www.exportimportaustralia.com.au
Export Trading Group Australia Pty Ltd	Shayne Clark	www.etgworld.com
Fanmac Logistics Pty Ltd	Chris Fanning	www.fanmacag.com.au
Feed Central Pty Ltd	Tim Ford	www.feedcentral.com.au
Findlays Barellan	Neil Findlay	www.findlay.world/about-us
Gold Star International Pty Ltd	Abhishek Kotkar	www.goldstarinternational.com.au
GO Resources Pty Ltd	Murray Gannon	www.go-resources.com.au
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Grenfell Commodities Pty Ltd	Glenn Beasley	www.grenfelicomm.com.au
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Horizon Commodities Pty Ltd	Aaron Jones	www.horizoncommodities.com.au
HX Food Group (Aus) Pty Ltd	Dong Zhao	www.hxfoodgroup.com.au
Jatlee Australia	Sunil Kumar	www.jatleecorp.com
JH Grain Pty Ltd	Geoff Zhou	www.jhgrain.com.au
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KB Agri Services Pty Ltd	Karl Bliss	linkedin.com/in/karl-bliss-916bb679
Kennett Rural Services Pty Ltd	Andrew Kennett	www.kennetrural.com.au
Lachlan Commodities Pty Ltd	Tony Cogswell	www.lachlancommodities.com
Lane Grain Pty Ltd	Garry Lane	linkedin.com/in/garry-lane-82635b88
Mahonys Transport Services	Luke Mahony	https://www.mahonystransport.com.au
Mallon AgCommodities	Blake Mallon	mallonag.com.au
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Marina Commodities (Australia)	Palwinder Singh	www.marina.commodities.com
Matthews Transport and Grain Traders	Neville Matthews	linkedin.com/in/neville-matthews-aa592191
Max Grains Pty Ltd	Jack Fahy	www.maxgrains.com.au
Mckenzie Ag Services	Lachlan Mckenzie	www.mckenzieag.com.au
McNaughts Grain & Fertilizer Pty Ltd	Daniel Mcnaught	www.mcnaughts.com
Melaluka Trading Pty Ltd	Simon Pritchard	www.melalukatrading.com.au
Mellco Pty Ltd	Steve Mellington	www.mellco.com.au
Nandaly Grain Co-Operative	Jon Bucknall	www.nandalyco-op.com.au
Network Grains Pty Ltd	Craig Dennis	www.networkgrains.com.au
Norco	Jaco Van der Merwe	https://www.norco.com.au/agrisolutions/grain-team.php
Northbound Trading Pty Ltd t/a WA Lupins	Daniel Marshall	www.walupins.com.au
Origin Grain Pty Ltd	Marcus Currie	www.origingrain.com
Outlook Commodities	Dominic Hogan	https://facebook.com/Outlookcommodities
Pacific Global Sprouts Pty Ltd	Prashant Kewlani	www.pacificglobalsprouts.com
Parkinson Bros	Rohan Parkinson	linkedin.com/in/rohan-parkinson-a76a761b4
PB Seeds	Peter Blair	www.pbseeds.com.au
Pearson's Grain	Darren Pearson	www.pearsonsgroup.com.au
Peters Commodities	Michael Oxley	www.petcom.com.au
Pinnacle Grains Pty Ltd	Sonal Vij	www.pinnaclegrains.com.au
Plum Grove	Rikki Foss	www.plumgrove.com.au
QS Commodities Pty Ltd	Nick Slipper	www.qscommodities.com
RP Grain Pty Ltd	Gordon Pulham	randparriers.com.au/r-p-grains
Rural Logic (Aust) Pty Ltd	Michael Wood	www.rurallogic.com.au
Shannon Bros Bulk Storage Pty Ltd	Clayton Shannon	www.shannonbros.com.au
Silo Bag Grain (NSW QLD) Pty Ltd	Lesley Kilby	www.silobaggrain.com.au
Societa Cofica	Dia Ram Sharma	www.societacofica.com.au
Southern Grain Pty Ltd	Tim Gross	www.southernstockfeeds.com.au
Southern Grain Storage Pty Ltd	Campbell Brumby	www.southerngrains.com.au
Spagricon Australia	Jiger Kotecha	www.spagricon.com.au
Standard Commodities Australia Pty Ltd	Elizabeth Bozinoska	www.stancom.com.au

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		Sun Euro Australia	Tarun Saxena	www.suneuro.com.au
		Tamma Grains Australia Pty Ltd	Kim Packer	www.tammagrains.com.au
		Tiller Commodities Pty Ltd	Brett Cooper	www.tillercommodities.com
		TRC International	Yohan Goonetilleke	www.trcglobal.com.my
		Trentham Grazing Pty Ltd (t/a Godde's Grain & Fertiliser Pty Ltd)	Barry Fisher	www.goddesgrainandfertiliser.com.au
		Ulupna Pastoral Co Pty Ltd	Carly-Lee Perkins	www.ulupna.com.au
		Ulusoy Asia Pacific	Muhammet Genc	www.ulusoyflour.com
		Universal Commodity Management	Tim Dean	www.commoditymanagement.com.au
		Ward McKenzie	Greg Howe	www.mckenziefoods.com.au
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		Watsons Bulk	Joel Watson	www.wbl.net.au
		WHG Oceania Pty Ltd	Gesheng Shen	shen@tqaj.cn
		Wirrinour Transport & Trading	Karl Hendy	www.wirrinourtransport.com.au
		WW Agri Pty Ltd	Steve Sloss	wwagri.com.au
		ZTC Australia	Timothy Byass	www.ztcaus.com
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Transport Operator		Crawfords Freightlines Pty Ltd	Phillip Davis	www.crawfordsfreightlines.com.au
		Gehrke Grains & Transport Pty Ltd	Julian Gehrke	www.gehrke.com.au
		Hamilton Contracting (NSW) Pty Ltd	Jodie Hamilton	www.hamiltoncontracting.com.au
		Horne Ag Logistics Pty Ltd	Jeremy Horne	www.horneaglogistics.com.au
		Pacific National (NSW) Pty Ltd	Paul Scurrah	www.pacificnational.com.au
		SEAWAY Intermodal Pty Ltd	Bikash Ram	www.seawayintermodal.com.au
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Broker	Medium	Fox Commodities Pty Ltd	Paul Cochrane	www.foxcommodities.com.au
		Grain Brokers Australia	Jeff Winspear	www.grainbrokers.com.au
		Horizon Grain Brokers Pty Ltd	Ash Munro	www.horizongb.com.au
		Pure Grain Network Pty Ltd	Stuart Tighe	www.puregrain.com.au
		Quest Commodities	Jayne Barker	www.questcommodities.com.au
		Rain Agribusiness	Ian Grellman	www.rainag.com.au
		StoneX Financial	Stefan Meyer	www.intlfcstone.com
		Teague Australia Pty Ltd	Tim Teague	www.teague.com.au
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	Sole Operator	A C Grain	Adam Clarke	www.acgrain.com
		Allied Grain Pty Ltd	Angus Wettenhall	www.alliedgrain.com.au
		Cogeser (Australia) Pty Ltd	Robert Luetolf	www.cogeser.com.au
		Farm Tender	Matt Henke	www.farmtender.com.au
		Lotema Pty Ltd	Todd Lees	www.lotema.com.au
		Mallon Commodity Brokering	Ian Mallon	www.mcbrokering.com
		McDonald Pelz Australia	Stuart Richardson	www.mcdonaldpelz.com
		Perkins Commodity Brokers	Craig Perkins	linkedin.com/in/craig-perkins-9a27211a
		Sunrise Commodities	Scott Merson	www.sunrisecommodities.com.au
		Wardi Broking	Sam Ward	www.wardi.com.au
		Woodside Commodities Pty Ltd	Hamish Steele-Park	www.woodcomm.com.au
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Corporate	Large	ASX	Ian Waddell	www.asx.com.au/grainfutures
		Australian Grain Technologies	Tristan Coram	www.agtbreeding.com.au
		Barrett Burston Malting Co.	Dean Ganino	www.bbmalt.com.au
		BoortMalt Asia Pacific Pty Ltd	Simon Robertson	www.boortmalt.com
		CIS Control Union Australia	Ashok Rana	cis-controlunion.com
		Commonwealth Bank of Australia	Tom Morgan	www.commbank.com.au
		Nestlé Australia	Paul True	https://www.nestle.com.au/en/aboutus/nestle-australiacompany
		NSW Ports	Campbell Mason	www.nswports.com.au
		Sanitarium Health Food Company	Nathan Bullock	www.sanitarium.com.au
		Symbio Laboratories	Kristian Just	www.symbiolabs.com.au
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	Medium	AgriFood Technology	Doreen Fernandez	www.agrifood.com.au
		Amspec Australia	Lee Shilvock	www.amspecgroup.com.au
		Australian Superintendence Company (ASC)	Andrew Parry	www.austsupco.com.au
		Clear Grain Exchange	Nathan Cattle	www.cleargrain.com.au
		Foss Pacific	Karl Hansal	www.foss.com.au
		HFW Australia	Stephen Thompson	www.hfw.com
		Holding Redlich	Geoff Farnsworth	www.holdingredlich.com
		Intertek	Deborah Millard	www.intertek.com
		Mars Petcare Australia (t/a Mars Birdcare)	Kurt Sosinski	www.mars.com.au
		Oldendorff Carriers Melbourne	Allen Dewhirst	www.oldendorff.com
		PSC Griffith Goodall Insurance Brokers	Mandy Gladman	www.pscggib.com.au
		SBA Law	Jeremy Rosenthal	www.sbalaw.com
		SGS Australia	Trent Charlton-Maughan	www.au.sgs.com
		T-Ports	Nathan Kent	www.tports.com
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	Small	Advance Trading Australasia	Andrew Woodhouse	www.advance-trading.com.au
		AEGIC	Courtney Draper	www.aegic.org.au
		AgriDigital	Emma Weston	www.agridigital.io
		Ag Scientia	Lloyd George	www.agscientia.com.au
		AgVise (WA) Pty Ltd	Shane Sander	www.agvise.com.au
		Aperture Ag Pty Ltd	Alex Campbell	www.apertureag.com.au
		Basis Commodities	Chris Whitwell	www.basiscommodities.com
		BSM Global	Jason Flemming	www.buysellmove.com
		Cloudbreak Grain Marketing	Ed Scamps	www.cloudbreak.com.au
		Cropify	Anna Falkiner	www.cropify.io
		Delta Agribusiness	Michael Parry	www.deltaag.com.au
		E P Integrated Commodities	Tracey Lehmann	epicbrokers.biz
		Farmanco Marketing Pty Ltd	Donald McTaggart	www.farmanco.com.au
		FARMARCO Australia Pty Ltd	Rob Imray	www.farmarco.com.au
		Finesse Solutions	Malcolm Finlayson	malcolm@finessesolutions.com.au
		Flexi Grain Pty Ltd	Jarrod Tonkin	www.flexigrain.com.au
		Futari Grain Technology Services	Leah Petrie	www.futari.com.au
		Goldstar Commodities	Geoff Webb	www.goldstarcommodities.com.au
		Graintec Scientific	Lucas Anstiss	www.graintec.com.au

	Grainx	Judi Morgan	www.grainx.com.au
	Greenoaks Agriculture Pty Ltd	Richard Perkins	https://linkedin.com/in/richard-perkins-39090a3b/
	Harvestcheck Pty Ltd	Stephen Schumacher	www.harvestcheck.com.au
	Hay Plains Grain Storage Pty Ltd	Ron Harris	www.fellowsbulk.com.au/grainstorage
	IKON Commodities	Ole Houe	www.ikoncommodities.com.au
	Indyn	Rob Martin	www.indyn.net
	Lachstock Consulting	Nick Carracher	www.lachstockconsulting.com.au
	Longbridge Commodities	Ben Langford	www.longbridge.com
	MarketAg Pty Ltd	Mark Martin	www.marketag.com.au
	McMullen Consulting	Gerard McMullen	www.mcmullengrainagricultural.com
	Mercari Pty Ltd	Daniel Marsh	www.mercari.com.au
	Mirfak P/L	Josh Whelan	www.mirfak.com.au
	National Grower Register	Debbie Newmarch	www.ngr.com.au
	OMIC Australia Pty Ltd	Koji Nakashima	www.omicaustralia.com.au
	Perten Instruments	Raul Ovelar	www.perten.com
	Pinion Advisory	Chris Heinjus	www.pinionadvisory.com
	Planfarm Marketing Pty Ltd	Jerome Critch	www.planfarm.com.au
	Priag Marketing Pty Limited	Kevin Schwager	www.priag.com.au
	Primal Foods Group	Peter Longhurst	www.primalfoodsgroup.com
	Profarmer and Australian Crop Forecasters	James Maxwell	www.nzx.com
	Rise Agribusiness	Ian Dalglish	www.riseagri.com.au
	Saputo Dairy Australia	Ashley Denishensky	www.saputo.com
	SGA Solutions Pty Ltd	David Hudson	linkedin.com/in/david-hudson-8240b913
	Sizer & Cogill (t/a NQ Bulk)	Chris Sizer	www.sizercogill.com.au
	Ten Tigers	Chris Tonkin	www.tentigers.com.au
	TE Storage & Logistics Pty Ltd	Tom Hage	www.testorage.com.au
	TT Club Mutual Insurance	Rhys Richards	www.ttclub.com
	Ultimate Global Trading Pty Ltd	Andrew Alexopoulos	www.ultimategt.com.au
	Wattletree Consulting	Joe Righetti	www.wattletree.net.au
	Windarra Grain Storage	Jessica Russ	
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International Affiliate	CIS Commodity Inspection Services	Paul Schweitzer	www.cis-inspections.com
		1	
Industry Association	Grain Growers Limited (GGL)	Shona Gawel	www.graingrowers.com.au
	Grain Industry Association of WA (GIWA)	Peter Nash	www.giwa.org.au
	Grain Producers Australia Ltd (GPA)	Colin Bettles	www.grainproducers.com.au
	NSW Farmers Association	Elen Welch	www.nswfarmers.org.au
	Stock Feed Manufacturers' Council of Australia (SFMCA)	Duncan Rowland	www.sfmca.com.au
		5	
Merchant Association	Grain Industry Association of SA (GIASA)	Marie Cunningham	www.giasa.org.au
	Grain Industry Association of VIC (GIAV)	Colin Peace	www.giav.com.au
	Grain NSW	Joanne Ware	www.grainnsw.com.au
	Queensland Agricultural Merchants (QAM)	Rob Imray	www.gam.org.au
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