



GTA TRAINING AND DEVELOPMENT PROGRAM



2018 ADVISORY & COMPLIANCE WORKSHOP

Tuesday - 31 July 2018

**Crown Promenade Hotel,
8 Whiteman St, Melbourne**

COST:

- **GTA member \$550**
- **Non-member \$825**
- **Includes catering**

Name _____

Organisation _____

Address _____

Town _____ **Postcode** _____ **Mobile** _____

E-mail _____

Special Dietary Requirements _____

Do not publish my attendance on the delegate list

EFT Account Name: Grain Trade Australia **BSB:** 082 057 **Account No:** 53171 2824
Credit Card *VISA or Mastercard only*

Tax Invoices will be issued and emailed once payment has been processed or upon request.

Card No. / / / **Amount \$** _____

Name on card _____ **Expiry Date** /

Signature _____ **Date** _____

**Registrations and payment due to GTA by:
Tuesday, 24 July 2018**



GTA TRAINING AND DEVELOPMENT PROGRAM

ADVISORY & COMPLIANCE WORKSHOP PROGRAM

Tuesday, 31 July 2018 – Crown Promenade Hotel

8:30 am	REGISTRATION
9:00 am	INTRODUCTION & WELCOME
9:10 am	Activities & Actions facilitating Trade - Grain Trade Australia <i>Pat O'Shannassy, CEO Grain Trade Australia</i>
9.30 am	Collisions – Complacency and Advisory <i>Chris Heinjus, Managing Director, Rural Directions</i>
10.15 am	Chain of Responsibility – How Advisors can help clients navigate COR <i>Geoff Farnsworth, Partner, Holding Redlich & Tim Ross, Projects Manager, GTA</i>
10.45 am	MORNING TEA
11.15 am	Changes to (IPSO Facto) Insolvency Laws - impact on insolvencies & GTA Rules <i>Stephen Thompson, Partner, & Ranjani Sundar, Senior Associate – HFW Lawyers</i>
12.00 pm	AFSL and Insurance Issues – Changes and What you need to know <i>Samantha Chick, Account Director, Quattro Advisory Services</i>
12.30 pm	LUNCH
1.30 pm	GTA Dispute Resolution & Arbitration – The process, the pitfalls, the impacts <i>Pat O'Shannassy, CEO, GTA & Geoff Farnsworth, Partner, Holding Redlich</i>
2.00 pm	Grain Hedging – Is today's "Hedge" tomorrow's "Trade"? <i>Rob Imray, Managing Director, Farmarco Australia</i>
2.30 pm	Outlook, Perspectives and hedging issues from North America and Black Sea <i>Panel – Bill Lapp, Principal, Advanced Economic Solutions & Nikolay Gorbachov, President, Ukrainian Grain Association (TBC)</i>
3.00 pm	AFTERNOON TEA
3.20 pm	GTA Code of Practice – The updated Code and new Code Assessment Program <i>Pat O'Shannassy, CEO Grain Trade Australia</i>
3.50 pm	Learning from Others – Compliance Issues & the Role of the Advisor in US Grains Industry – Farmers, Merchandisers, Processors <i>Bill Lapp, Principal, Advanced Economic Solutions</i>
4.10 pm	Open Forum – Issues in the Industry incl Pool Guidelines, Professional Indemnity Insurance, the balance in compliance and regulation
4.45 pm	AFSL – Professional Development Assessment
5.15 pm	Summary and Closing Remarks
5:30 pm	CLOSE & Networking Drinks

Attendees who complete the assessment will receive a certificate from GTA attesting to the successful completion of one day structured training that could be utilised by Australian Financial Services License holders.

Program to be finalised and subject to change