



# GTA TRAINING AND DEVELOPMENT PROGRAM

## ADVISORY & COMPLIANCE WORKSHOP PROGRAM

Tuesday, 31 July 2018 – Crown Promenade Hotel

<b>8:30 am</b>	<b>REGISTRATION</b>
<b>9:00 am</b>	<b>INTRODUCTION &amp; WELCOME</b>
<b>9:10 am</b>	<b>Activities &amp; Actions facilitating Trade - Grain Trade Australia</b> <i>Pat O'Shannassy, CEO Grain Trade Australia</i>
<b>9.30 am</b>	<b>Collisions – Complacency and Advisory</b> <i>Chris Heinjus, Managing Director, Rural Directions</i>
<b>10.15 am</b>	<b>Chain of Responsibility – How Advisors can help clients navigate COR</b> <i>Geoff Farnsworth, Partner, Holding Redlich &amp; Tim Ross, Projects Manager, GTA</i>
<b>10.45 am</b>	<b>MORNING TEA</b>
<b>11.15 am</b>	<b>Changes to (IPSO Facto) Insolvency Laws - impact on insolvencies &amp; GTA Rules</b> <i>Stephen Thompson, Partner, &amp; Ranjani Sundar, Senior Associate – HFW Lawyers</i>
<b>12.00 pm</b>	<b>AFSL and Insurance Issues – Changes and What you need to know</b> <i>Samantha Chick, Account Director, Quattro Advisory Services</i>
<b>12.30 pm</b>	<b>LUNCH</b>
<b>1.30 pm</b>	<b>GTA Dispute Resolution &amp; Arbitration – The process, the pitfalls, the impacts</b> <i>Pat O'Shannassy, CEO, GTA &amp; Geoff Farnsworth, Partner, Holding Redlich</i>
<b>2.00 pm</b>	<b>Grain Hedging – Is today's "Hedge" tomorrow's "Trade"?</b> <i>Rob Imray, Managing Director, Farmarco Australia</i>
<b>2.30 pm</b>	<b>Outlook, Perspectives and hedging issues from North America and Black Sea</b> <i>Panel – Bill Lapp, Principal, Advanced Economic Solutions &amp; Nikolay Gorbachov, President, Ukrainian Grain Association (TBC)</i>
<b>3.00 pm</b>	<b>AFTERNOON TEA</b>
<b>3.20 pm</b>	<b>GTA Code of Practice – The updated Code and new Code Assessment Program</b> <i>Pat O'Shannassy, CEO Grain Trade Australia</i>
<b>3.50 pm</b>	<b>Learning from Others – Compliance Issues &amp; the Role of the Advisor in US Grains Industry – Farmers, Merchandisers, Processors</b> <i>Bill Lapp, Principal, Advanced Economic Solutions</i>
<b>4.10 pm</b>	<b>Open Forum – Issues in the Industry incl Pool Guidelines, Professional Indemnity Insurance, the balance in compliance and regulation</b>
<b>4.45 pm</b>	<b>AFSL – Professional Development Assessment</b>
<b>5.15 pm</b>	<b>Summary and Closing Remarks</b>
<b>5:30 pm</b>	<b>CLOSE &amp; Networking Drinks</b>

*Attendees who complete the assessment will receive a certificate from GTA attesting to the successful completion of one day structured training that could be utilised by Australian Financial Services License holders.*

**Program to be finalised and subject to change**