

30 May 2017

GTA Submission Support

submissions@graintrade.org.au

This submission is made by the Stock Feed Manufacturers' Council of Australia (SFMCA) in support of the submission made by Ridley Corporation that relates to the current definition of Buyers Call.

The SFMCA members manufacture over 6.5 million tonnes of stockfeed annually and are the largest domestic grain users. The issue of the current definition of buyers call has been raised within our members meetings. Our Federal Council meeting held 26 May 2017 agreed to support the Ridley submission and we agree with the content of the submission. In particular:

- The existing definition is not well written and allows parties to twist their interpretation of what buyers call means in practice.
- The need to remove buyers call from the definition section to be placed within the Trade Rules. This would allow for provision of clearer direction to overcome ambiguity that is occurring within the market.
- The buyers call period must be reduced to that proposed by Ridley, this being "in the week prior to expected delivery, a minimum four [4] Business Days notice of request for delivery". Suppliers are using the existing buyers call "fifteen [15] Calendar Days" as an out clause for avoiding delivery and leaving feed manufacturers short of grain scheduled for delivery.

Yours sincerely



John Spragg
Executive Officer
Stock Feed Manufacturers' Council of Australia