

28 April 2017

The Hon Steven Ciobo MP  
Minister for Trade, Tourism and Investment  
PO Box 6022  
House of Representatives  
Parliament House  
Canberra ACT 2600

**RE: Australian Grains Industry Conferences (AGIC)**

Dear Minister,

Thank you for your letter dated 31 March 2017 regarding grain market access activities for China and your support for the Australian Grains Industry Conferences (AGIC) held in Vietnam and China in March 2017.

Grain Trade Australia (GTA) is pleased to host these conferences on behalf of the Australian Grains Industry and sincerely appreciates your Government's recognition of the value these conferences deliver to Industry by promoting the Australian grain industry to our key Trading Partners in the Asian region.

Further to this, I would like to extend to you a formal invitation to address the Australian Grain Industry at the 2017 AGIC Australia Conference, in Melbourne on 2<sup>nd</sup> & 3<sup>rd</sup> August 2017.

We believe it would be extremely timely for you to address the grain industry, given the increased export trade the industry will experience in 2017 on the back of a record crop that has just been harvested and the Free Trade Agreements being negotiated with India and Indonesia – two of our industry's major trading partners.

The AGIC Australia Conference is the premier event for the Australian Grain Industry and brings together Industry leaders, CEOs and other participants from both the pre and post farm gate sectors of the Industry. It is an important forum to discuss critical strategic issues of relevance to the immediate term and, importantly, for the future growth of the Australian Grain Industry. This would create the opportunity to present the Government's initiatives and track record in promoting trade to a core constituency of one of Australia's most valuable and significant export industries.

We would be honoured to have you open the AGIC conference on the 2nd of August however, we appreciate your schedule is extremely busy and this may not be possible. We will be happy to adjust the conference program to suit your schedule, should you be able to attend and speak at a later time.

Once again, GTA appreciates your recognition of the AGIC Conferences and would be pleased to provide you with the opportunity to address the leaders of the Australian Grains Industry at the 2017 AGIC Australia Conference.

Yours Sincerely



Peter Reading  
Chairman  
**Grain Trade Australia**