GRAIN TRADE AUSTRALIA

March 2019

Pat O'Shannassy - CEO

INDUSTRY DRIVEN & MANAGED

GRAIN TRADING STANDARDS ~ TRADE RULES & CONTRACTS ~ TRADE & MARKET ACCESS ~ TRAINING & DEVELOPMENT ~ DISPUTE RESOLUTION

GTA Role – Facilitation of Trade

Advocacy & Market Access Trade	Commerce	Grain Quality and Assurance	Grain movement & logistics	Data & Information	Stewardship & Capability
✓ **Policy - Trade & Market Access Committee** (TMAC) - Policy ✓ Market Access – TMAC & NWPGP, NTMs ✓ **Market Choices Framework (PBI)** ✓ Framework – IGTC (IPPC, LLP, MRLs) ✓ Operational – GPPEICC & GIMAF	✓ **GTA Commerce Committee** ✓ GTA Trade Rules ✓ GTA Contracts ✓ GTA Dispute Resolution Service ✓ Inventory Valuations (LDs) ✓ Operating Guidelines for Pools & Brokers/Agents	✓ **GTA Trading Standards Committee** ✓ GTA Code of Practice & TGDs ✓ NWPGP ✓ NRS ✓ Technical Engagement ✓ TGDs	✓ **GTA Transport Ports and Storage Committee** ✓ GTA Industry Working Groups ✓ Storage and Handling Agreements ✓ Transport Code of Practice and Contracts ✓ Chain of Responsibility	✓ **GTA Information Technology Advisory Committee** ✓ AGIC Conferences, Grain Storage Conference ✓ GTA Member Updates and Market Notifications ✓ Industry Databases	✓ Increase Industry capacity by providing vocational training and development programs ✓ Diploma Grain Management ✓ Code of Practice ✓ COR & Training ✓ Strong Governance

Industry driven and managed

GRAIN TRADE AUSTRALIA

GTA – Issues

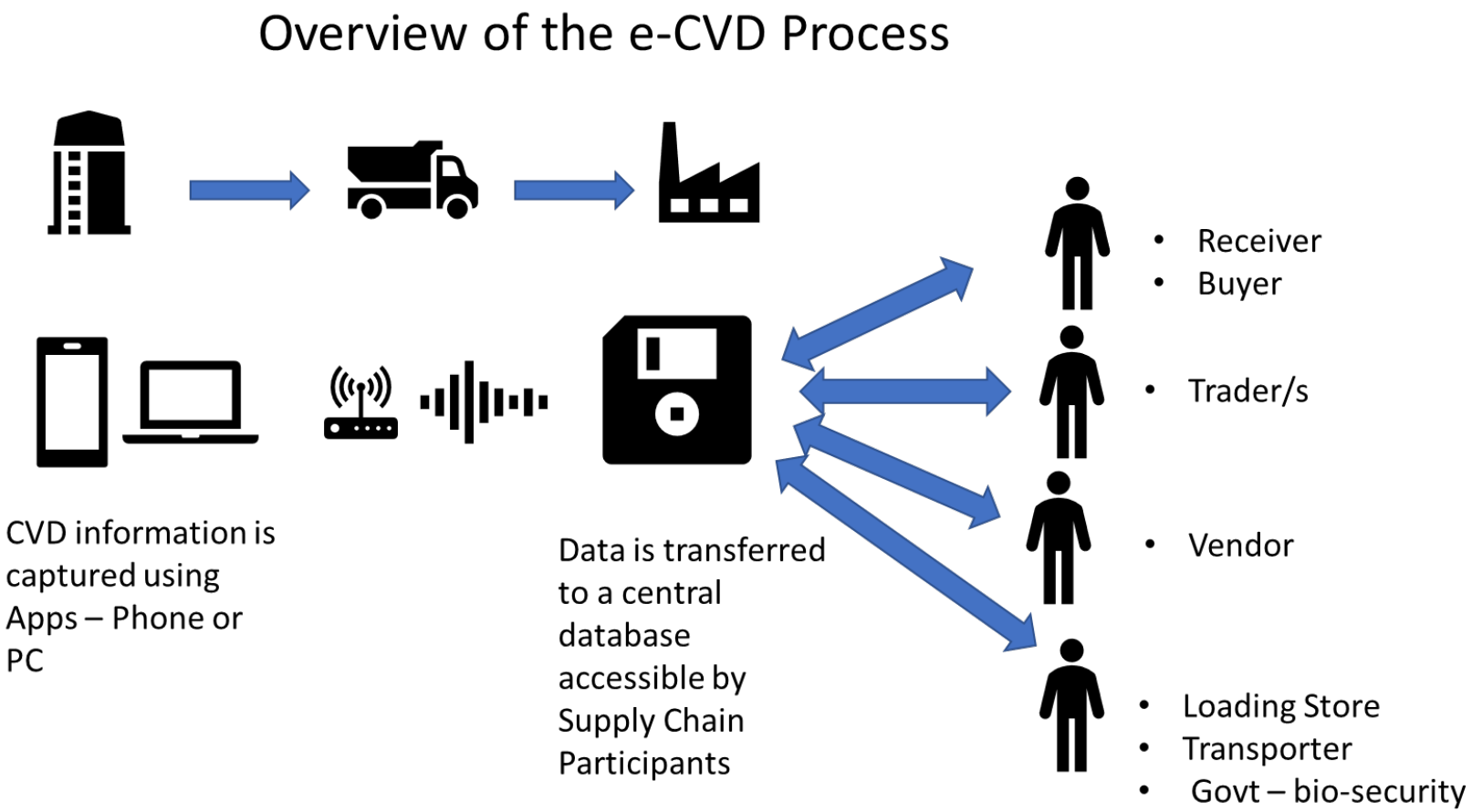
- Chinese AD & CVD Investigation
  - Questionnaire Process
  - Penalty Tariffs
  - Govt & IWG Continuing Engagement
  - Joint Industry Statement
  - Industry Fighting Fund
  - Injury Investigation

- Haloxyfop – Canola EU
  - EU MRLS – Pre- testing required
  - EU will reduce the MRL for haloxyfop on canola from the current limit of 0.2mg/kg to 0.05mg/kg. This is significantly lower than the Australian MRL of 0.1mg/kg. This change is expected to occur in early 2019,
  - Industry awareness is critical

GTA – Projects for Discussion

- Truck Wash Pilot Project
  - Biosecurity management
- Technical S/C review EyeFoss
  - National Calibration Sample
- Vacuum Probes
- E-CVD
  - Industry database with commercial interfaces

E-CVD – Supporting Quality Assurance



GTA – Conferences

- AGIC Asia
  - Indonesia & China
- Australian Conferences 2019
  - April 9 & 10 Australian Grains Industry Logistics Conference – Melbourne
  - June 4 & 5 Australian Grain Storage and Protection Conference
  - 31 July – 1 August AGIC Australia

THE AUSTRALIAN GRAINS INDUSTRY CONFERENCE

GTA – Member Updates

- Member Updates
  - Standards Consult Paper
  - Grain Industry Safety Guidelines
  - Trade Rules – 13.1 Conveyance and Delivery

Technical Committees…

Standards

- Committee – cross section (Growers)
- Criteria
  - Regulatory
  - Production
  - Supply Chain
  - End-use
- VRSG, Weed Seed Apps
- Refer Fact Sheet
- Annual Review & Submissions
  - Member Update
  - Feed Barley – B1 & B2
  - ANW2, Moisture in Tas

Commerce

- Contracts & CVD
- Trade Rules
  - 13.1.1 & Buyers Call
- LD Process
  - Member Update
- Facilitation
- **Arbitration Process**
  - Links Contract performance with market confidence
  - Arbitrators
  - Contractual confidence => value
  - Commercial Arbitration Act

…Technical Committees

Trade Market Access

- Working with Government
- Trade policy
  - Global (IGTC)
  - Local
- Export legislation
- Market Access Issues
- NTMs Rpt
- IGTC – ISPM, Plant Breeding Tech, e-phytos
- MRL Strat, CRA – Indo, Vietnam
- PBI & Market Choices Framework
- AGIC Asia
- Multi-lateral – APEC, ASEAN work
- Container Guidelines
- Sampling TGD

Transport Ports Storage

- COR & NHVR
- Code of Practice
- Transport Code
- TGDs
- Contamination in supply chain
- Safety Guidelines

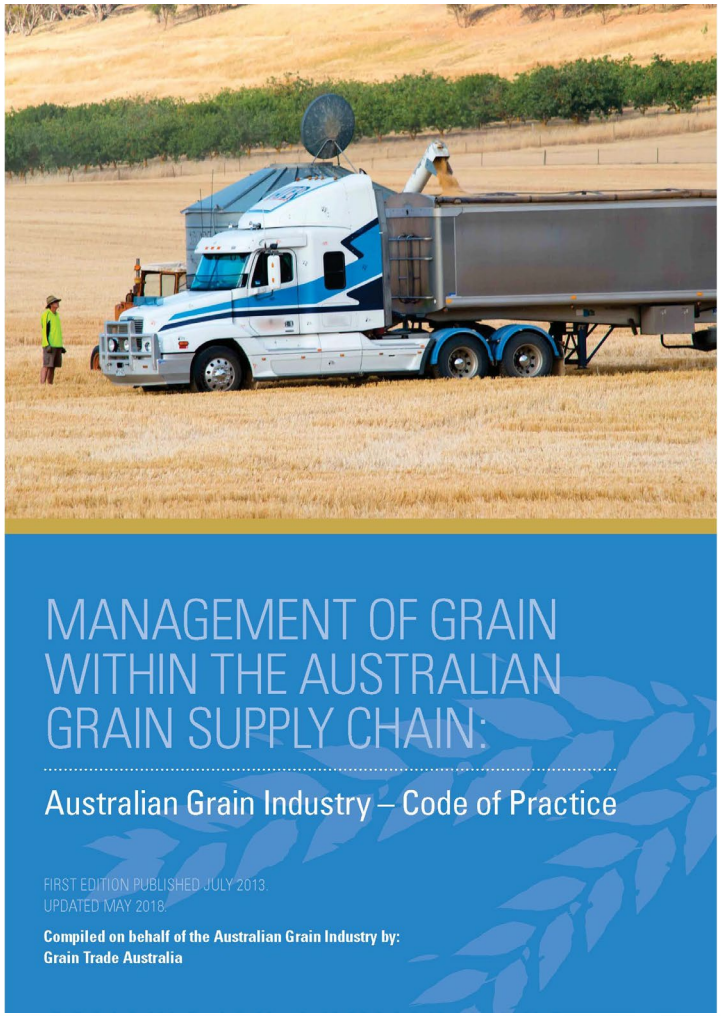
ITAC

- Site Codes
- Varietal Codes
- E-Phyto
- IT Standard Formats
- Block chains?

Global Framework via IGTC

Active IGTC Teams	Key objective
International Standard on Phytosanitory Measures (ISPM) on the International Movement of Grain	Develop policy regarding the drafting process of the Grain Standard. Issues around FM. Aust Govt leading
Global Low Level Presence (LLP) initiative	Address all matters related to LLP, including Global Low-Level Initiative (GLI), definitions
Cartagena Protocol on Biodiversity	Policy development for upcoming COP/MOP meetings
E-Documentation for grain trading	Assess potential introduction of e-Phytos on a global basis via a dedicated IT hub
New Plant Breeding Techniques (NPBTs)	Prepare IGTC policy to enhance science based approach to regulation of NPBTs
Maximum Residue Levels (MRLs)	New working group to develop strategy
Non-IGTC International Issues:	
APEC Standards Harmonisation	Australia leading (GMc advisor)

The Code


MANAGEMENT OF GRAIN WITHIN THE AUSTRALIAN GRAIN SUPPLY CHAIN:
Australian Grain Industry – Code of Practice
FIRST EDITION PUBLISHED JULY 2013.
UPDATED MAY 2018.
Compiled on behalf of the Australian Grain Industry by:
Grain Trade Australia

Australian Government
Department of Agriculture and Water Resources
The development and review of the Australian Grain Industry Code of Practice (Code) has been funded by the Australian Government Department of Agriculture and Water Resources.
The Code and associated Transport Code of Practice and Technical Guideline Documents are important components of the Australian Grain Industry's self-regulatory framework. These documents outline the base requirements for procedures and quality assurance processes across the supply chain. Adoption of the Code enhances value for industry and its customers, creating confidence in the Australian grain supply chain and its products.
The Grain Trade Australia Board and the Department of Agriculture and Water Resources endorse this Code and encourage all Australian grain industry and supply chain participants to adhere to the principles and processes laid out in the Code and associated Technical Guideline Documents.
GRAIN TRADE AUSTRALIA
The development of the Australian Grain Industry Code of Practice has been undertaken by Grain Trade Australia.
Grain Trade Australia Ltd
Postal: PO Box R1829 Royal Exchange NSW 1225 Australia
Street: Level 7, 12 O'Connell Street, Sydney NSW 2000
Phone: +61 2 9235 2155 | Fax: +61 2 9235 0194
www.graintrade.org.au

Code Assessment Program

The answer is…?

Grain Trade Australia log | Code of Practice - 1.1

Secure | https://graintradeaustralia.litmos.com.au/assessment/question?courseId=29123&moduleId=32641&questionId=595&LPId=130

Code of Practice - 1.1

NEXT MODULE | EXIT

Adoption of this Code will provide confidence to industry sectors that processes exist in Australia to successfully deliver which of the following?

Code Assessment Program

Industry Pathway Programs

1. Grain Industry Code of Practice
2. Transport Code of Practice
3. Grain Handling
4. Grain Assessment
5. Grain Industry Operating Standards & Issue Management

Training & Development

Workshops offered:

- GTA Grain Standards
- Understanding Grain Markets
- Grain Merchandising
- GTA Trade Rules and Contracts
- Grain Accounting
- GTA Dispute Resolution service

Professional Development Programs

- Advisory and compliance workshop
- Export Contracts, Documentation & Chartering

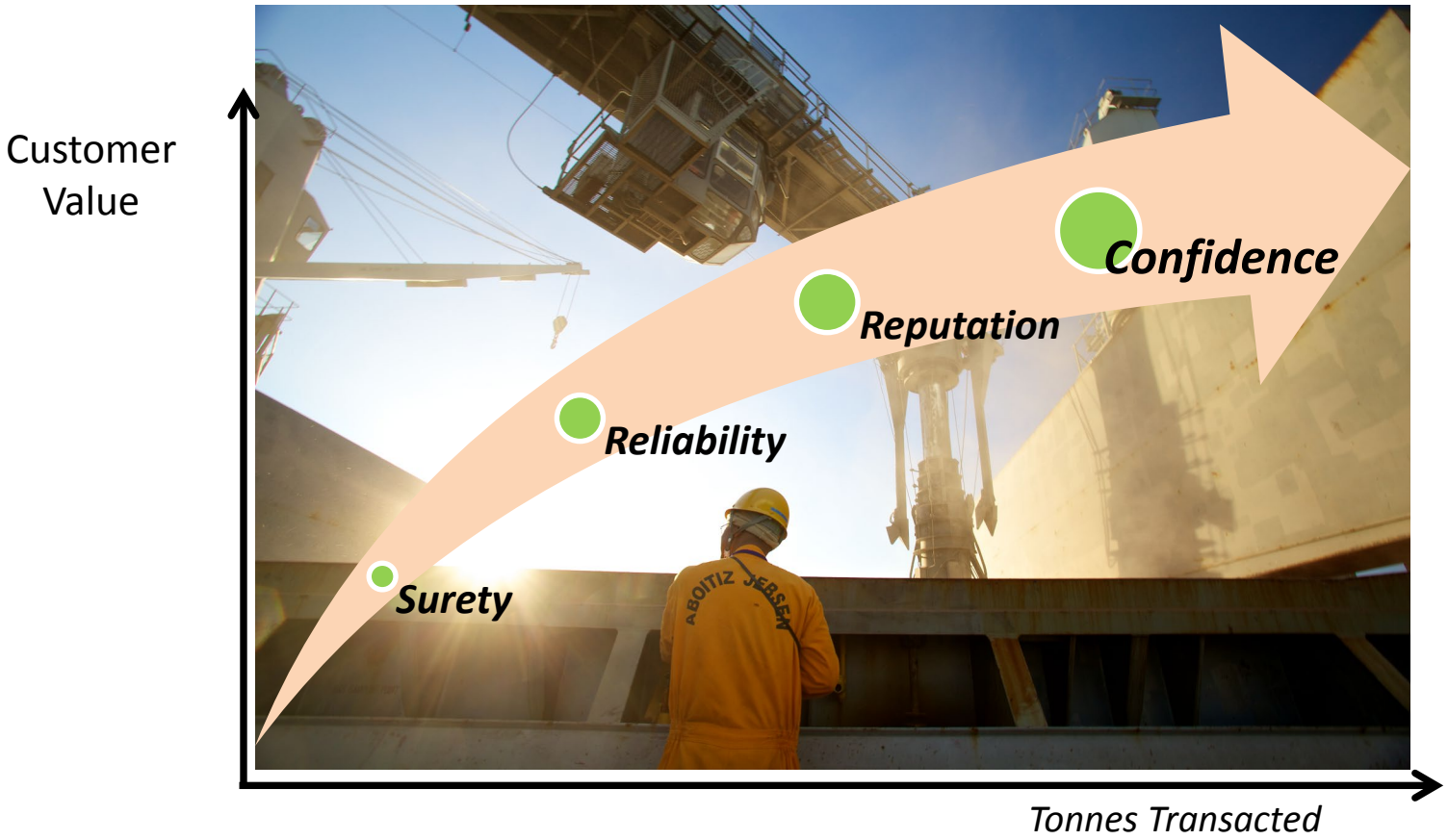
Plus:

- **GTA Diploma in Grain Management**
  - Graduates already!
- ***A BETTER SKILLED INDUSTRY TO FACILITATE TRADE***

GTA – Training & Development

- Chain of Responsibility Practical Training
  - Design stage – rollout July/Aug 2019
  - Outcomes
    - Risks review and management
    - Policy – Procedures
    - Ongoing records / audits

QUESTIONS?


Customer Value
Confidence
Reputation
Reliability
Surety
ABOITIZ JERSEY
Tonnes Transacted