



GRAIN TRADE AUSTRALIA

GTA Update

July 2017



INDUSTRY DRIVEN & MANAGED

GRAIN TRADING STANDARDS ~ TRADE RULES & CONTRACTS ~ TRADE & MARKET ACCESS ~ TRAINING & DEVELOPMENT ~ DISPUTE RESOLUTION

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GTA Vision

An efficient, equitable and open commercial grain industry in Australia.



GTA Mission

To facilitate & promote trade by providing products, services and advocacy for the Australian grain value chain.

Core Tasks

Grain Trading Standards

Reflect Requirements & capabilities in:

1. Regulation
2. Production Sector
3. Supply Chain
4. Consumptive Sector

Trade Rules & Contracts

Ensure confidence in commercial dealings by providing legal rigour

Dispute Resolution Services

Underpins Contractual Arrangements

Trade & Market Access

Engaging with Policy makers to ensure fair & equitable trade and access to domestic & global markets

Training & Development

Increase Industry capacity by providing vocational training and development programs

*Industry driven and managed
“Self Regulatory Framework”*



Industry driven and managed

Grain Trading
Standards

Trade Rules &
Contracts

Dispute
Resolution
Services

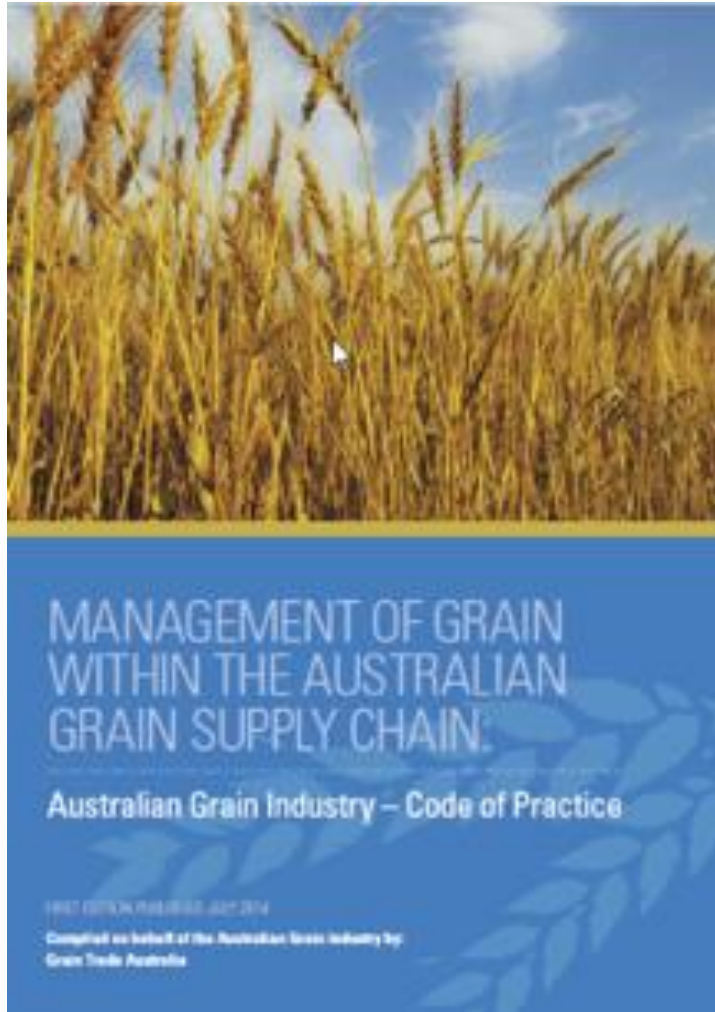
Trade &
Market Access

Training &
Development

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Industry Support Functions



- ✧ Australia Grain Industry Code of Practice
- ✧ National Working Party on Grain Protection
- ✧ Wheat Quality Australia
- ✧ AGIC – Melbourne & Asia
- ✧ Australian Grains Industry Discussion Group
- ✧ Represent Industry on Gov't Advisory Committees
- ✧ Profession Development
- ✧ Advocacy – Domestic & International

Technical Comm's – key strength of GTA

- ↻ Draw on industry knowledge & experience
- ↻ Develop policy & products
- ↻ Involve & engage members
- ↻ Advise Board on technical matters & industry perspective
- ↻ Oversight by Technical Charter & guidelines with oversight by Board



Commerce Committee

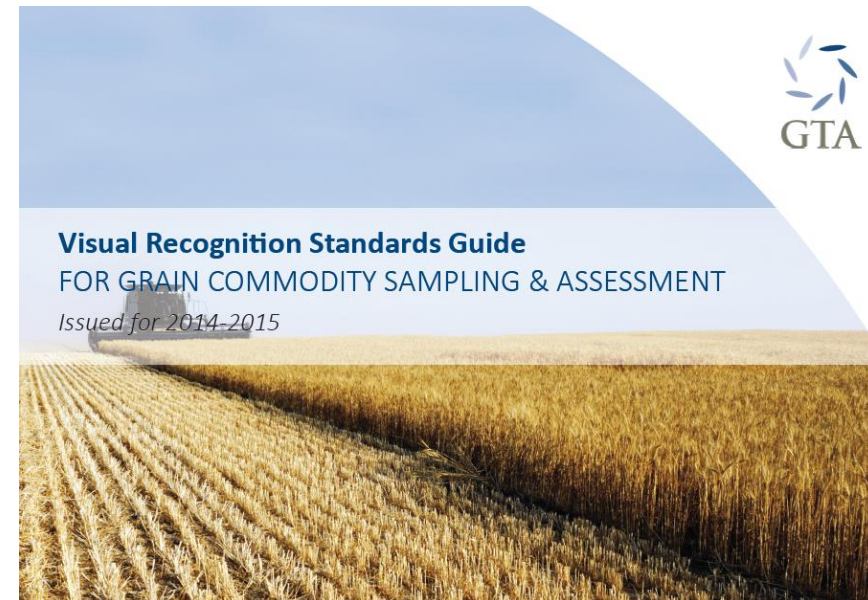


Activities:

- ✧ No 3 Contract review – Grower Contract
- ✧ Broker / Agent
- ✧ Location Differentials review each season
- ✧ New “Unfair Contract Terms” laws – web site
- ✧ Vendor Declarations reviewed
- ✧ Pool Operating Standards Review
- ✧ Free on Rail Contract
- ✧ Trade Rules (buyers call, track notice)
- ✧ Arbitration Issues

Standards Committee

- ↻ Trading Standards release 1/8/17
- ↻ Visual Recognition Standards Guide
 - major review for 17/18 & app format
- ↻ Standards Booklet
 - Wheat, Barley, Sorghum, Maize, Triticale, Oats and Cereal Rye.
- ↻ Industry Submission Process
 - Important feedback loop
- ↻ Oats Standard Review
- ↻ Standards Food Safety Databases
- ↻ CODEX & Other Submissions
- ↻ Food Safety Issues
- ↻ Stakeholder engagement ongoing



Transport, Storage & Ports Committee

- ✧ Australian Grain Industry Code of Practice
- ✧ Technical Guideline Documents “TGD”
- ✧ Container Packing Guide
- ✧ Truck Residues
- ✧ Chain of Responsibility Issues
- ✧ National Freight & Supply Chain Priorities
- ✧ Coastal Freight Submission
- ✧ OHS



Trade & Market Access

Consult with and advise industry & Government on:

- ↗ International Grain Trade Coalition (IGTC) – Active, Oz perspective
- ↗ International Standard on Phytosanitary Measures (ISPM) on the International Movement of Grain
- ↗ Global Low Level Presence (LLP) Initiative
- ↗ Consultation with DAWR – ICC
- ↗ Submissions to Australian Pesticides and Veterinary Medicines Authority (APVMA)
- ↗ Grain Industry Market Access Forum (GIMAF)
- ↗ AGIC Asia Round Tables
- ↗ China Wheat / Barley Protocol IMP
- ↗ MRL Strategy (inc CODEX)
- ↗ Food Standards Aust / NZ – low level MRL development



Grain & Plant Products Export Industry Consultative (GPPEICC)



Update...

- ✧ Request for Permit Working Group Rpt
- ✧ Sampling Methodology
- ✧ Review & new Export Legislation
- ✧ Bulk Vessel Anchorage Inspection
- ✧ Correct Docs.
- ✧ Authorised Officer's (AO's)
- ✧ Removal of commercial info. on phyto's
- ✧ Change of official stamps – Australian Government AG
- ✧ China IMP - snails

Committee for Plant Breeding Innovation



- ✧ Formerly GM Grain & Seed Industry Consultative C'tee
- ✧ Industry Event Response Plan Strategy
- ✧ Policy Development
- ✧ Regulatory Review- OGTR submission, broader animal/plants/lobby groups
- ✧ Implement Market Choice Framework

International Grain Trade Coalition (IGTC)

Active IGTC Teams	Key objective
International Standard on Phytosanitary Measures (ISPM) on the International Movement of Grain	Develop policy regarding the drafting process of the Grain Standard. Issues around FM. Aust Govt leading
Global Low Level Presence (LLP) initiative	Address all matters related to LLP, including Global Low-Level Initiative (GLI), definitions
Cartagena Protocol on Biodiversity	Policy development for upcoming COP/MOP meetings
E-Documentation for grain trading	Assess potential introduction of e-Phytos on a global basis via a dedicated IT hub
New Plant Breeding Techniques (NPBTs)	Prepare IGTC policy to enhance science based approach to regulation of NPBTs
Maximum Residue Levels (MRLs)	New working group to develop strategy
Non-IGTC International Issues:	
APEC Standards Harmonisation	Australia leading (GMc advisor)

Training & Development

Workshops offered:

- ↗ GTA Grain Standards
- ↗ Understanding Grain Markets
- ↗ Grain Merchandising
- ↗ GTA Trade Rules and Contracts
- ↗ Grain Accounting
- ↗ GTA Dispute Resolution service

Professional Development Programs

- ↗ Advisory and compliance workshop
- ↗ Export Contracts, Documentation & Chartering

Plus:

- ↗ **GTA Diploma in Grain Management**

↗ Graduates already!

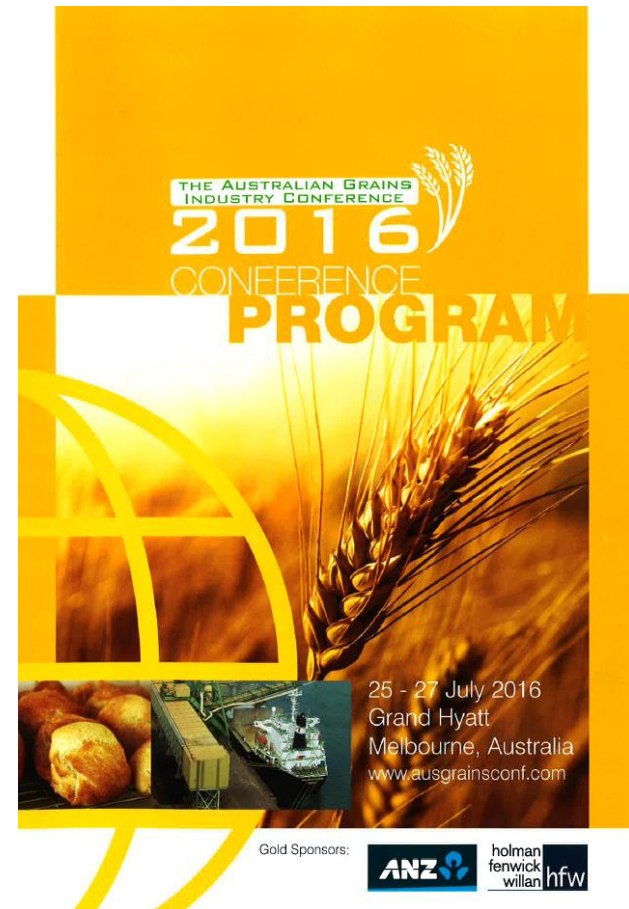
- ↗ ***A BETTER SKILLED INDUSTRY TO FACILITATE TRADE***



AGIC



**Information and Relationships
facilitate trade and industry growth**



**Awareness of Value from
product, processes and practices**

At the end of the day, GTA...

- ✧ Well informed Industry
- ✧ Better skilled Industry
- ✧ Access to more effective tools & processes
- ✧ More harmonious & co-operative environment
- ✧ Enhanced innovation & leadership
- ✧ Industry Stewardship, self reliance, appropriate Gov't support as required.





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